



## Appointment of Lube Distributors

Hindustan Petroleum Corporation Limited is a Fortune 500 Company and is the largest lube marketer in the country, backed with India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth, Enklo's and HP Laal Ghoda.

HPCL wishes to appoint Lube Distributors for selling HP Lubricants in Bazaar market at various locations as listed below:

State / UT	Base Location	Revenue District of Base Location	Area / Districts of Operation	Expected Volume* per month in KL	HPCL Regional Office Address	In case of Query, please contact our below Officers (as per location)
Andhra Pradesh	Visakhapatnam - North	Visakhapatnam	Visakhapatnam (Part), Vizianagaram & Srikakulam	25	HPCL, Sec'bad Lube RO, 9-1-130/1, Sebastian Rd, Sarojini Devi Road, Secunderabad - 500003.	Y Raja Sekhar (9959414603 / rajasekhar.yenne@hpcl.in); K Koutilya (9515134314 / koutilyak@hpcl.in); Sagar Kamble (7702333220 / sagarsadanand.kamble@hpcl.in); Devender Modi (7036133111 / devendermodi@hpcl.in) T Jayasurya (9849027242 / tjayasurya@hpcl.in)
	Rajahmundry	East Godavari	East Godavari	10		
Telangana	Hyderabad - North	Ranga Reddy	Erstwhile Ranga Reddy (Part), Medak, & Nizamabad (Part)	25		
	Hyderabad - South	Ranga Reddy	Erstwhile Ranga Reddy (Part) & Mahbubnagar	20		
	Karimnagar	Karimnagar	Erstwhile Karimnagar, Nizamabad (Part) & Adilabad	20		
	Khammam	Khammam	Erstwhile Khammam, Nalgonda & Warangal	20		

\* Expected Volume is our minimum expectation from the Lube Distributors for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: [www.hindustanpetroleum.com](http://www.hindustanpetroleum.com) (Under HP Lubricants section). The Lube Distributors Selection Guidelines uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website [www.hindustanpetroleum.com](http://www.hindustanpetroleum.com) (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in the table above (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) **on or before 16:00 Hours on date: 25<sup>th</sup> JANUARY, 2019** (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.

**INDIA'S LARGEST LUBE MARKETER**

