

GREEN PORTFOLIO

India Infinite AIF

Extending our investing excellence beyond listed space.
Sector agnostic yet manufacturing oriented



ABOUT US

Established in 2018 out of a shared enthusiasm for equities by our duo of co-founders, our company embarked on its path with an initial dedication of INR 5 Crores. Over the years, we have grown and expanded our business with more than 4,500+ retail investors and INR 1000 Crores+ in combined AUM and AUA (assets under advisory).

Our edge is finding overlooked businesses - hidden gems the market hasn't priced in. At Green Portfolio, we democratize access to high-quality research, giving every investor the tools once reserved for institutions. Our goal: invest in the right stories before the crowd does, maximizing returns for those who trust us.

We have progressively introduced new investing avenues to the public. Beginning with PMS in 2018, later launching Smallcase for retail investors in 2020, and now putting into orbit our CAT-III AIF.

Investment Committee



CA Divam Sharma
CEO, Co-founder

CA Divam Sharma is the CEO and Co-Founder of Green Portfolio Private Limited. With over two decades of experience across financial services and wealth management, he is responsible for the firm's strategic direction, business development and client relationships.

Divam holds an MBA from the Indian School of Business, Hyderabad and is a Chartered Accountant from The Institute of Chartered Accountants of India. Prior to co-founding Green Portfolio, he held significant roles at Citibank and Kotak Mahindra Bank, where he developed expertise in portfolio advisory and institutional client service.



CA Anuj Jain
CIO, Co-founder

CA Anuj Jain is the Chief Investment Officer and Co-Founder of Green Portfolio Private Limited. With over two decades of experience in financial consultancy, equity research and portfolio management, he leads the research team and oversees the firm's investment process, stock selection frameworks and portfolio construction methodologies.

Anuj is a Chartered Accountant from The Institute of Chartered Accountants of India. His investment approach focuses on identifying under-researched businesses across small and mid cap segments, where information asymmetry creates pricing inefficiencies.

Our Research Team



Shubham Gupta
Senior Research Analyst
Qualification:
CA Final



Siddhant Singh
Research Analyst
Qualification:
CFA Level III candidate



CA Nishant Sahu
Research Analyst
Qualification:
CA



CA Harshit Singhal
Research Analyst
Qualification:
CA



Awards, Recognition & Media

live**mint**

money**control**

Bloomberg



THE ECONOMIC TIMES

AWARDED
5-STAR
RATING by CRISIL

Top Performing
PMS CY21 &
FY22

LEADING
SMALLCASE
MANAGER

10,000+
CUSTOMER

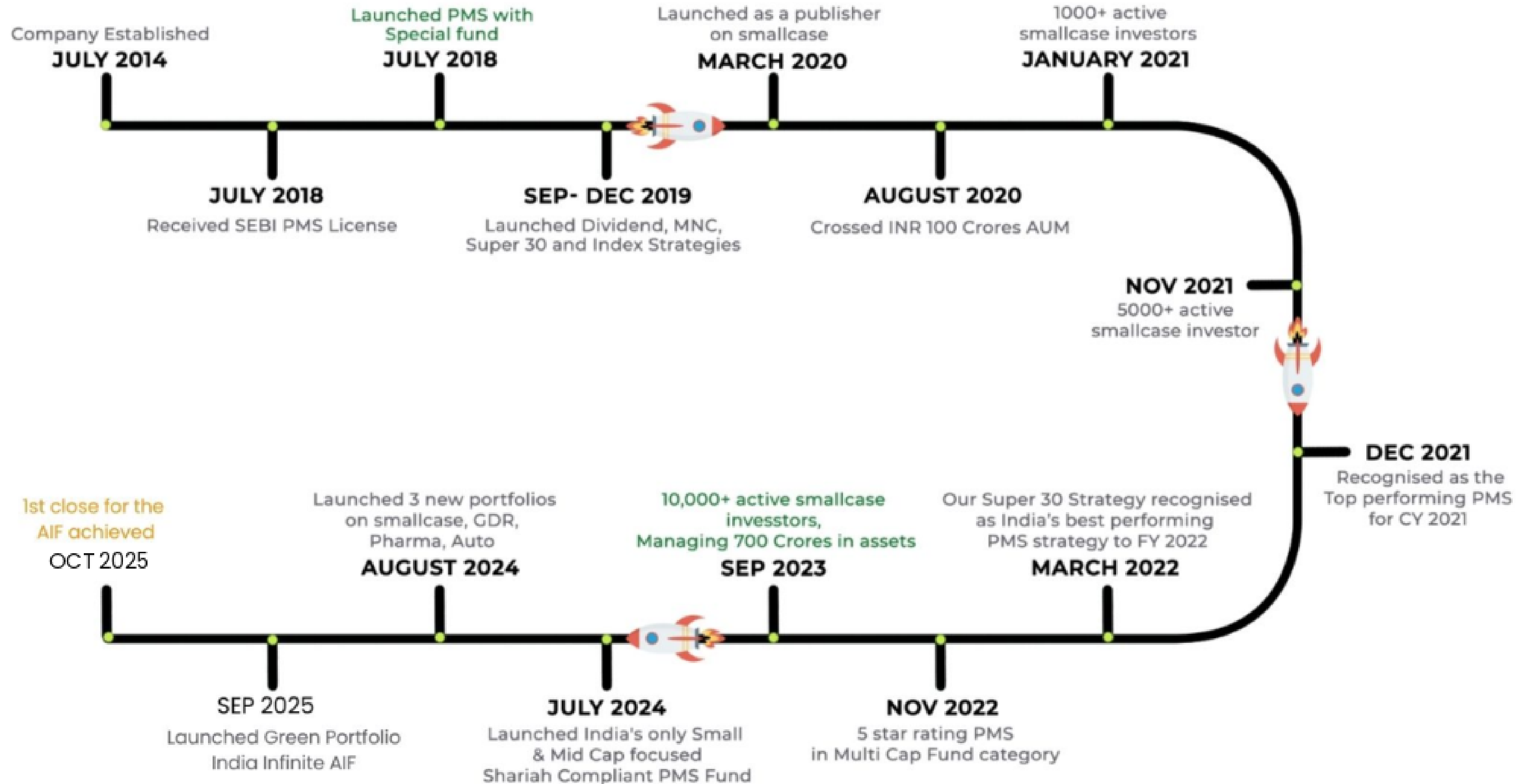
22.55%
CAGR
SINCE
INCEPTION



OBJECTIVES

Capital is scarce and opportunities are abundant for companies. As a research house and a fund manager, we want to be the best capital allocators: allocate money to where it is rightly deserved. During these last 6 years, except for preferential issues, rights issue, and select pre-IPO opportunities we weren't allocating capital directly to companies rather to their stocks that's traded on the market.

We want to take this one step further: allocate capital directly to most deserving companies. These seldom are private companies with a promising thesis, and we want to exploit these opportunities for our investors. Hence, to actively invest in private companies, mainly pre-IPO companies and engage in preferential allotments with ease, we decided to form India Infinite CAT III AIF.





Green Sharks

A deep dive with promoters of listed entities

Total Companies interviewed

60

and counting

The videos were viewed by

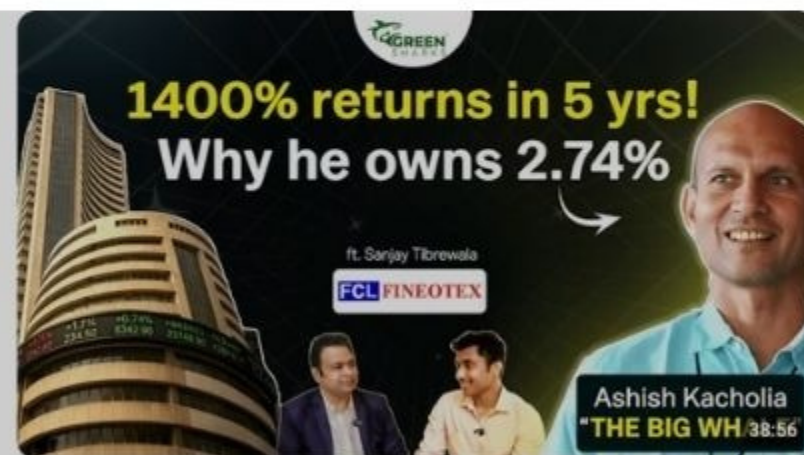
3,941,792

viewers

We gained

93,072

subscribers on YouTube

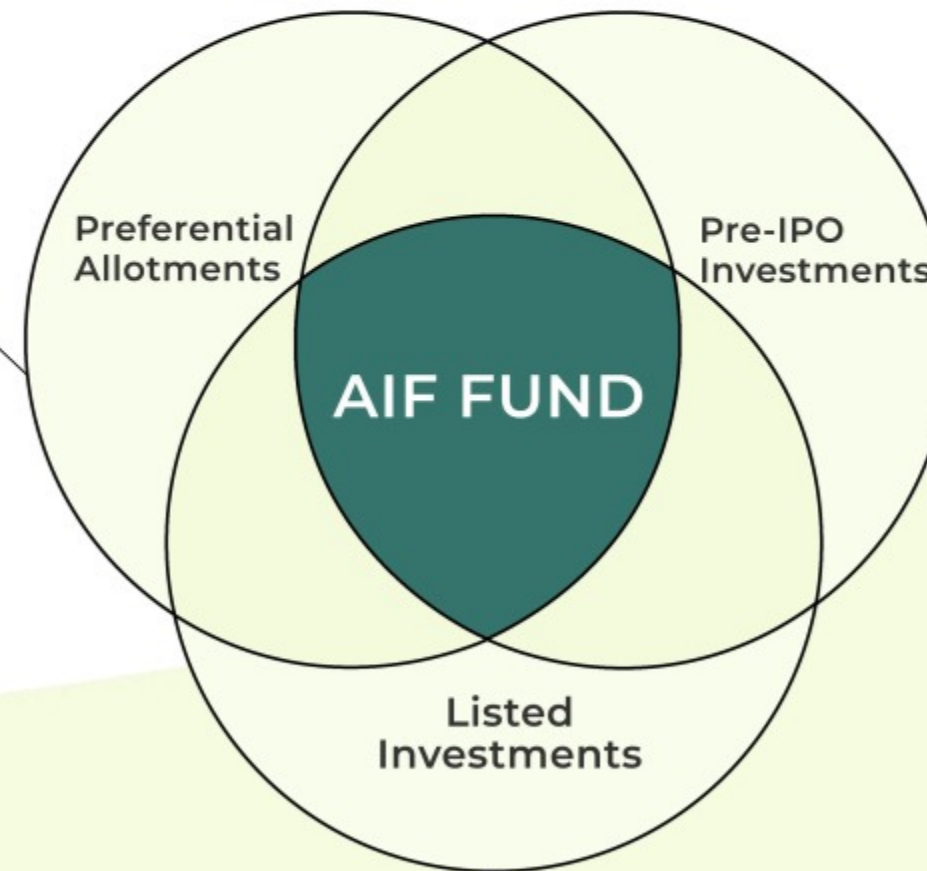




OVERARCHING STRATEGIES

All in all, the India Infinite CAT 3 fund will invest in upto 50 companies, including listed and unlisted names. The unlisted exposure will be limited to 30% of the fund corpus at any point in time. During euphoric market sentiments provided there is an inability to find attractive opportunities, the fund will have exposure to cash/cash equivalents/fixed income instruments/REIT's.

Listed companies often raise capital for expansion or working capital needs, typically at a steep discount to market price. Through the AIF, we will participate in such exclusive opportunities—only when they align with our fundamental investment criteria.



Given that there is a massive discount valuation in the private market prior to the company getting listed, we would invest in these opportunities as anchor investors. This would even include us working closely with the management and appointing the auditor of the company. We would ideally look to exit post the IPO with a timeframe of 6 months to 3 years after our first investment.

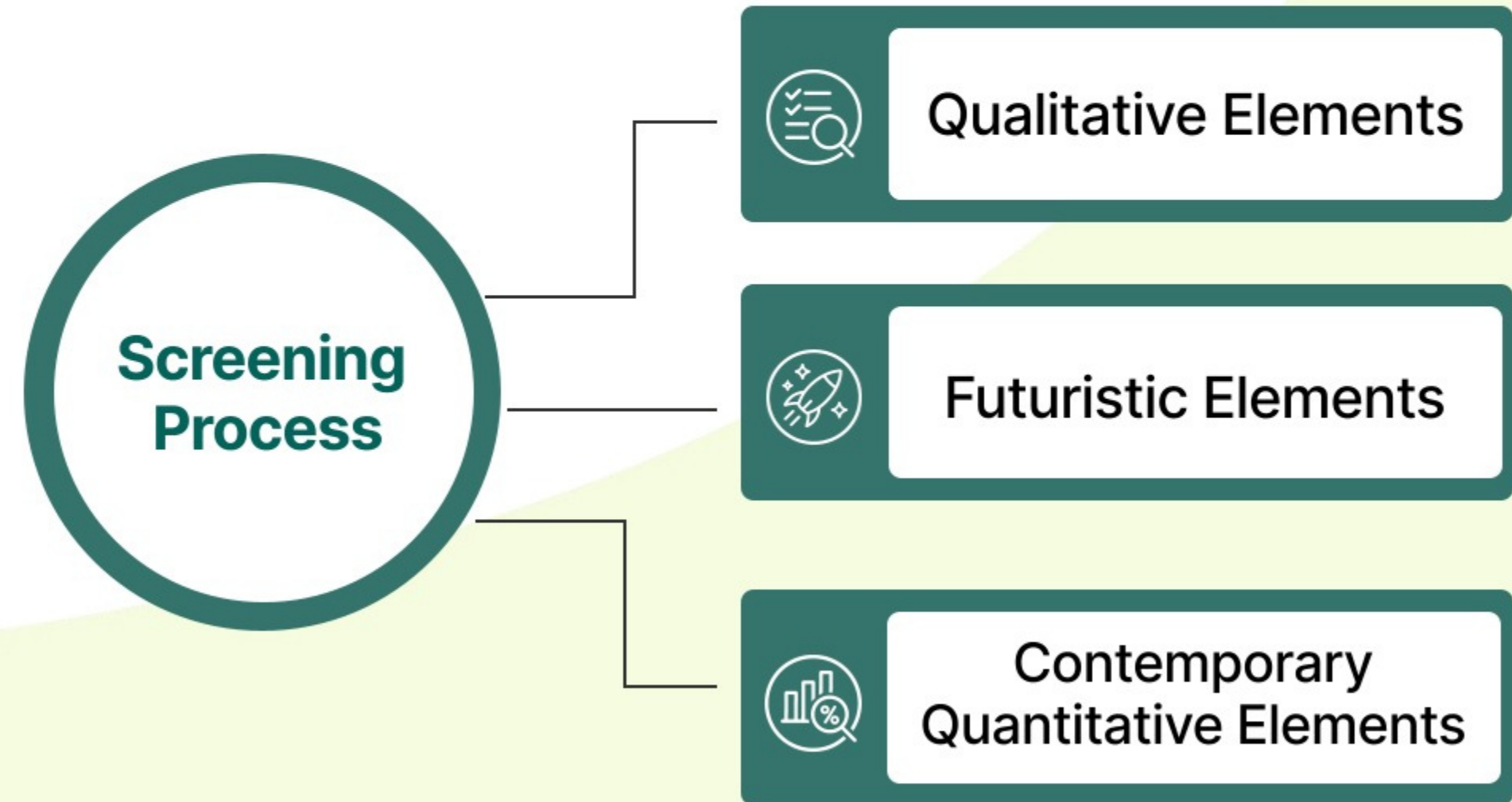
Attractive opportunities in the listed space will be our primary strategy, just like in our PMS.



SCREENING PROCESS

Subjective and Non-Quantitative Elements

This matters most to us; Numbers cannot be attached to quality and professionalism of the promoter, auditor capability, and company succession plan, these elements matter most to us.



Qualitative Elements



Promoter's Involvement & History

- If a promoter has other business interests, especially in companies of a similar nature, does this raise a substantial conflict of interest?
- Any taint in the promoter's past that indicates issues with ethics or corporate governance is closely scrutinized.



Balance Sheet Quality

- A large proportion of assets dedicated to loans and advance to promoter related entities, unreasonable level of intangibles or goodwill, constant level of trade receivables from same customers are some of the areas in the balance sheet that undergo a close scrutiny during our research.



Other Area's

- Review from the business and investment fraternity.
- Market review of the company products.
- Background and capability of the auditor.
- Moat the company has in terms of distribution, economies of scale, brand recall, or trademarked IP's.

Futuristic Elements



Financial Matters

- Visibility of > 25% growth is what we look for.
- Operating Margins > 15%. We prefer high margin businesses.
- Debt/Equity < 1x
- Prudent Cash Flow management with strong C.F from operations



Strategy & Approach

- Strong R&D pipeline
- Expansion and capex plans, and how that will shape the business
- For unlisted investments, the IPO timeline is key—we prefer companies aiming to go public within a year.
- Promoter should be keen on remaining completely engrossed in the business.



Cash Flow Strength

- Many a times, companies raise capital to meet working capital requirements.
- Ensuring we have a visibility of the medium-term future where the company is Operating Cash Flow positive is instrumental in these cases.
- We avoid circumstances where company is constantly operating cash flow negative while the revenues and earnings are growing.

Contemporary Quantitative Elements



Capital Structure

- Promoter stake and it's movement. Promoter holding of >60%.
- Below 1x debt/equity ratio.



Financials

- Operating margins >10% with visibility to grow north of 15%.
- We analyse how well the company has used capital.
- We prefer companies with >15% ROA.
- Existing growth in top-line and bottom-line.



Valuation & Ratios

- Favourable standing compared to peers in terms of valuation.
- Healthy balance sheet/cashflow/income statement ratios - especially debt, cash conversion, and capital productivity.
- Low valuation considering all aspects of the business.



The change in the value of the investee companies are reflected in the change in the NAV on a monthly basis.

All taxes are paid at the fund level: Hence, the investor has no tax liability when stocks are sold at a profit.

Redemption: Investor can exit as per the latest published NAV. Tax liability may arise during the redemption.

Investor A invests
INR 1 Crores

Investor receives 1 lakh units (assuming ₹100 NAV at month-start), similar to mutual funds, not direct stocks.

Investment Process (Client Perspective)

1

2

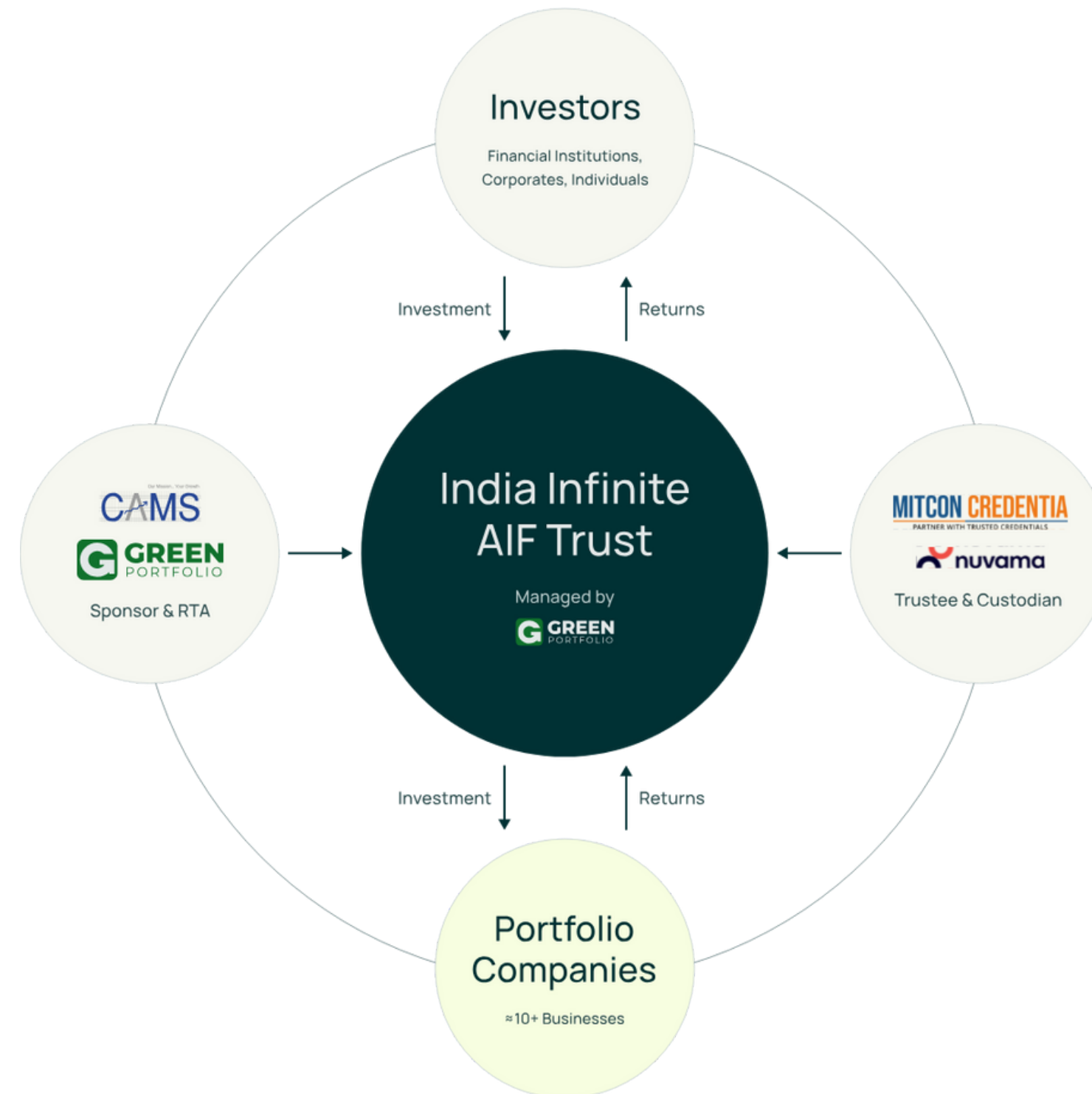
3

4

5



GOVERNANCE STRUCTURE





Why CAT 3 AIF?



Simplified Taxation

All incomes, capital gains tax and dividend are taxed at the fund level at the respective tax rates. In other words, during the investment tenure, there is no tax burden on the investor.



Exclusive, High Conviction Stories

We are constantly scrutinising companies that are unheard off. This AIF is not about investing in generic companies rather investing in exclusive opportunities. This way, we maximise the value we deliver and stand out from the crowd. AIF pushes our limits beyond investing in listed opportunities.



Liquidity for investors

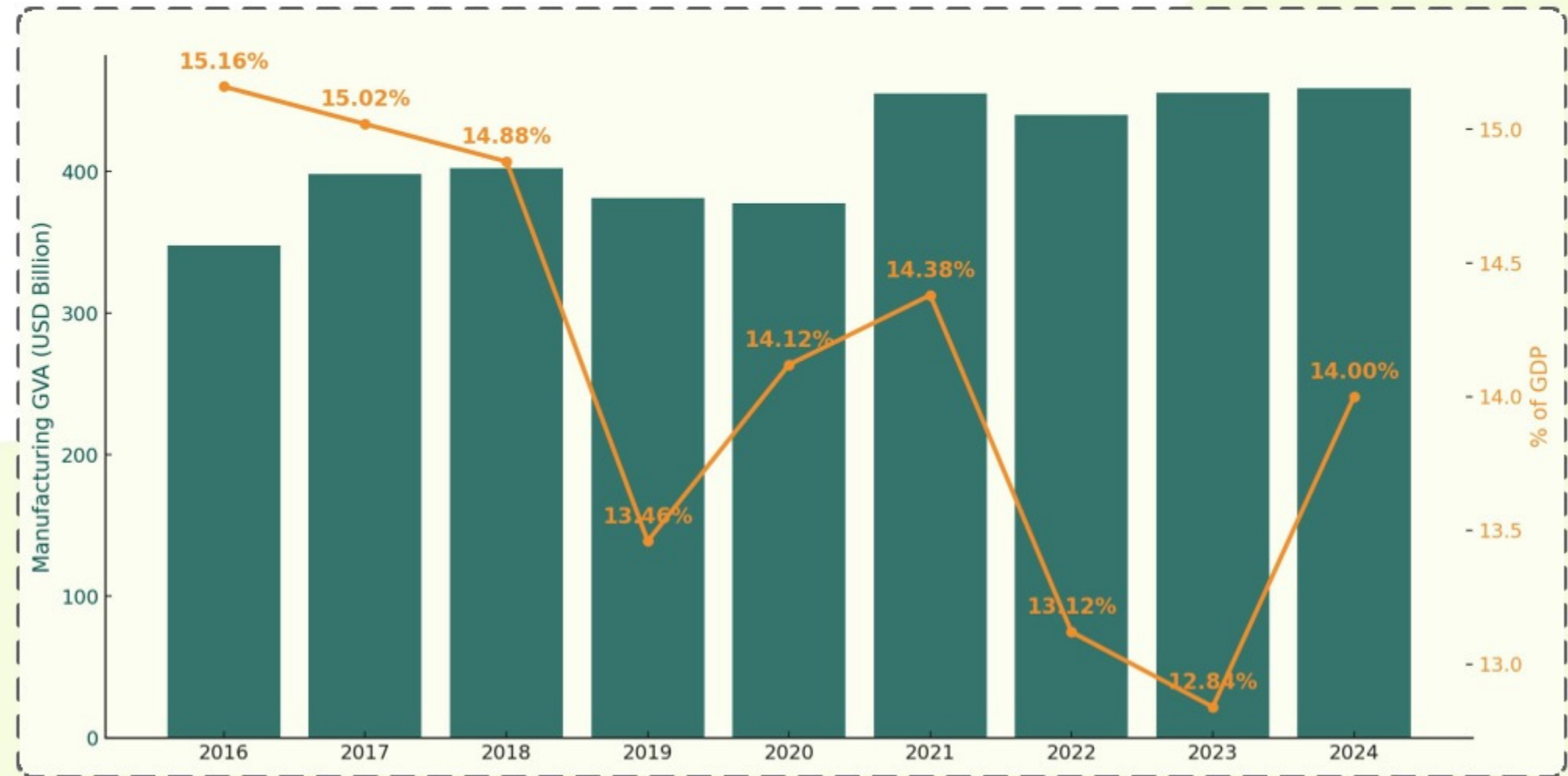
This open-ended CAT 3 AIF provides flexibility to redeem units anytime after the mandatory 1-year lock-in period, ensuring liquidity when the need arises. Unlike close-ended funds, investors can partially or fully exit their holdings post the lock-in aligning your cashflows with personal needs. Secondly, since there is not fixed tenure for this fund, there is no reinvestment hassles.

Manufacturing

The cornerstone of India's growth story

Since the formation of our PMS fund, we have primarily focused on the **manufacturing** space.

Contrary to general allocations, our focus on IT and Banking in the listed space; and new consumer facing brands in the unlisted space have been meagre.



India's Manufacturing GVA and Share of GDP (2016–2024)

The Four Pillars Behind India's Manufacturing Rise

India is on track to become a \$7 trillion economy by 2030, and manufacturing is playing a key role in this journey. The country is quickly becoming a top choice for global manufacturing, powered by structural shifts in policy, demand, business environment, and capital flows. These factors are not only making India more competitive globally but also creating early-stage investment opportunities in both listed and unlisted companies. Our AIF is designed to identify and invest in these under-the-radar businesses, supporting India's industrial growth story while aiming for exceptional returns.

India's transformation as a global manufacturing powerhouse is built on four key pillars.

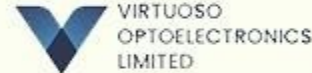


1. Production-Linked Incentive (PLI) Scheme

The PLI scheme has emerged as a game-changer across manufacturing sectors such as electronics, auto components, and specialty chemicals, offering direct incentives to scale and compete globally.

The Production Linked Incentive (PLI) scheme, with a budget of ₹1.97 lakh crore, covers 14 key sectors like electronics, pharmaceuticals, textiles, and semiconductors. It gives companies financial rewards for increasing their production and sales. By early 2024, more than 750 companies had been approved under the scheme, and over ₹1.4 lakh crore in investments had been made. The scheme has helped create over 9.5 lakh jobs, added ₹12.5 lakh crore in new production, and boosted exports past ₹4 lakh crore.

By lowering costs and helping companies grow, the PLI scheme is driving industrial progress and building a strong base of exporters. For investors, it also creates early opportunities to back promising companies that are still flying under the radar.



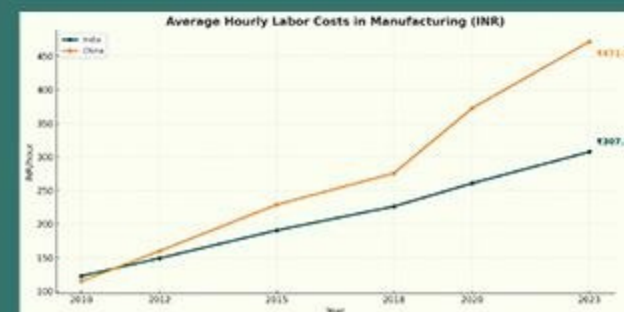
The Four Pillars Behind India's Manufacturing Rise

3. Improving factors of Production

India has taken meaningful steps to create a more business-friendly environment, especially in industrial zones where stable electricity, better logistics, and streamlined digital compliance systems are becoming standard. This environment aligns with our focus on in-house productivity, operational transparency, and strong promoter involvement.

India's manufacturing is becoming more efficient and cost-effective thanks to improvements in key areas like labor, infrastructure, and energy. In 2023, India's labor costs are much lower than China's, ₹307 per hour compared to ₹471 per hour, making it a more affordable place for labor-intensive industries. The country has also made big strides in logistics, improving its ranking in the World Bank's Logistics Performance Index and reducing shipping costs and delivery times. Infrastructure is growing fast, with thousands of kilometers of new highways and better freight corridors.

India is also leading in renewable energy, with a large share of its power coming from solar and wind, which is helping industries access cheaper and more reliable energy. With the rollout of 5G and increased internet access, India is also becoming ready for advanced, smart manufacturing, making it a more attractive option for global companies.



2. Domestic & Export Demand

India's rising middle class and the global shift toward a China-plus-one supply chain strategy have created strong momentum in both domestic consumption and export demand. This transformation is further supported by large-scale infrastructure upgrades, including freight corridors, expressways, and logistics hubs, which are making manufacturing more efficient.

India's manufacturing growth is being powered by strong demand both at home and around the world. By 2030, domestic consumption is expected to reach \$4 trillion, with rising demand for products like electronics, cars, and chemicals.

At the same time, India's exports are also booming. Merchandise exports grew from \$275 billion in FY17 to \$450 billion in FY23. Auto and electric vehicle exports also crossed \$20 billion in FY23, showing India's growing role as a global supplier.

India's share in global goods exports rose from 1.2% in 2015 to 1.8% in 2023, thanks to companies looking for alternatives a China. Sectors like chemicals have also seen strong export growth from \$19 billion in FY19 to \$30 billion in FY23. All this shows how India is becoming an important part of global manufacturing.



4. Availability of Capital

India has increased FDI limits across key manufacturing sectors, attracting strong global interest. Alongside this, domestic capital from venture funds, private equity, and institutions has become more accessible for companies looking to scale.

India's manufacturing sector is getting more financial support, both from within the country and from abroad. In 2022-2023, foreign investments in India reached a record \$84 billion, showing that global investors are confident in India's growth. A large part of this investment is going into manufacturing industries like electronics, automobiles, and renewable energy. At the same time, Indian businesses are getting more support from local investors. There has been a rise in funding for startups in sectors like tech manufacturing, electric vehicles, and green technologies.

This increase in capital is helping companies innovate, improve their production, and expand their businesses. With more funding available, India's manufacturing sector is well-posi-



Emerging Themes in Manufacturing

	 Telecom Equipment	 Medical Devices	 Cables & Wires	 Niche Tech
Notes	India's telecom equipment market to hit \$38B+ by 2029 (CAGR 9.5%), driven by 5G rollout. Imports dominate (~60% of demand), creating a localization opportunity.	India's medical devices market to reach \$50B+ by 2030 (CAGR 15%); imports dominate ~80% of demand. PLI scheme offers a ₹3,420 crore outlay, boosting domestic manufacturing capabilities.	India's cables & wires market to hit \$10B by 2027 (CAGR 8%), driven by the rise of renewable energy (solar/wind cables) and EV charging infrastructure. Copper price stabilization is helping ease margin pressures for manufacturers.	Robotic parking, software solutions for CCTV surveillance, patented technologies for medical devices, and related spaces are bound to grow beyond what numbers can quantify.
Why Invest	Government push: PLI scheme offers ₹12,195Cr incentives for domestic manufacturing. Rising demand: 5G infra, fiberization (BharatNet), and IoT need towers, routers, and antennas.	Underpenetrated: India's per capita medical device spend is just ~\$3 vs. ~\$400 in the US. Critical need: Post-COVID, there's a heightened demand for ICU equipment, diagnostics, and home healthcare solutions.	Infra boom: Power grid modernisation, smart cities, and industrial expansion have increasing demand for high-voltage and specialty cables. EV wave: Rapid rollout of charging stations require robust and specialised wiring solutions.	Except for fintech, India lags behind the developed world in niche tech. Finding investable companies early on that are profitable and looking to expand aggressively is one of our goals of launching this fund.
Opportunities	There are a handful of listed players manufacturing telecom equipments. These players work with Airtel, Jio, and VI enabling their 5g drive. Some of these players even export telecom equipment to the US and EU given the shift away from chinese equipments.	Import substitution: Strong potential in categories like surgical tools, imaging devices, and diagnostics, where imports currently dominate. Innovation: Emerging domestic players are driving innovation in wearables and AI-powered diagnostics, creating opportunities in next-gen healthcare solutions.	Solar cables: Listed players in solar and wind projects are well-positioned to benefit from the sector's growth. Smart wiring: Growing adoption of IoT-enabled systems in homes/offices is creating demand for intelligent wiring solutions.	There are immense opportunities in this space coupled with high level of risk. During our due diligence process we focus on profitable companies that have a well defined route to IPO rather than early stage companies.



Case Studies: Our previous investments in Preferential Allotments & Pre-IPO



Paramount Communication Ltd.

Preferential Allotments



Sanjay Agarwal
Chairman & CEO

Date of Preferential Allotment
20th December 2023

Industry
Wires & Cables Manufacturing

Thesis

We were invested in this company well before the preferential issue. The company has an appealing and unique product portfolio of power and railway cables and a promising export story. One of the most attractive cable manufacturers in terms of future outlook and valuation multiples. Despite the current tariff announcements, the company is seeing demand shift in the US in its favour.

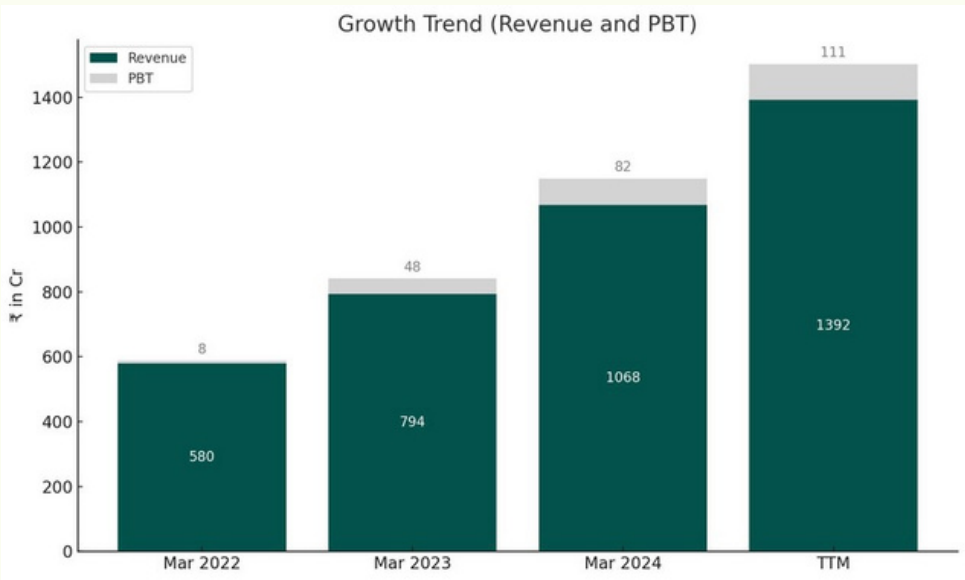
Funds Raised For?

To reduce heavy interest payment by prepaying INR 100 Crore of debt they had taken during 2009 back to ARC. This would result in balance sheet improvement and result in better net margins.

What they did with the funds?

Paid off all long term borrowing and prepared themselves for growth by venturing into AC and DC cables for which capex is currently ongoing.

Financial Performance



Strong fundamental performance with 40% y-o-y growth in PBT and Revenue while expanding their distribution in the US and expanding into new product segments.

Sotefin Robotic Parking Ltd.



Pre-IPO



Jignesh P Sanghavi

Joint Promoter and
Executive Director

Civil Engineer from Manipal University with Masters in Construction Management. He has rich and varied experience of 30 years in Infrastructure construction.

About the Business

Sofetin provides turnkey automated parking systems. These structures reduce space usage by 60% and setting up these parking systems is quicker than the traditional parking structures. For dense cities like Mumbai, Delhi, and Bangalore, where the land is scarce, they provide a compelling product.

One of the very few companies in India to design and execute tower parking systems, puzzle parking, and fully automated robotic parking systems.

Timeline to the IPO

IPO is expected in CY25 on the back of strong financial performance and rapid execution the company has been able to showcase.



Business Opportunity

TAM within India: Number of cars on the road are increasing rapidly, necessitating space efficient parking systems. Not only for parking lots, but residencial and commercial high tower complexes as well.

Export: Sotefin SA (Parent company, Switzerland based) has presence throughout the world. It has been relying on Sotefin Bharat extensively for its international business – increased revenue from exports.

Due to the niche product (patented/monopoly) they are single bidder in most of the contracts.

New factory to come up in Kolkata in next couple of months - margins should improve.

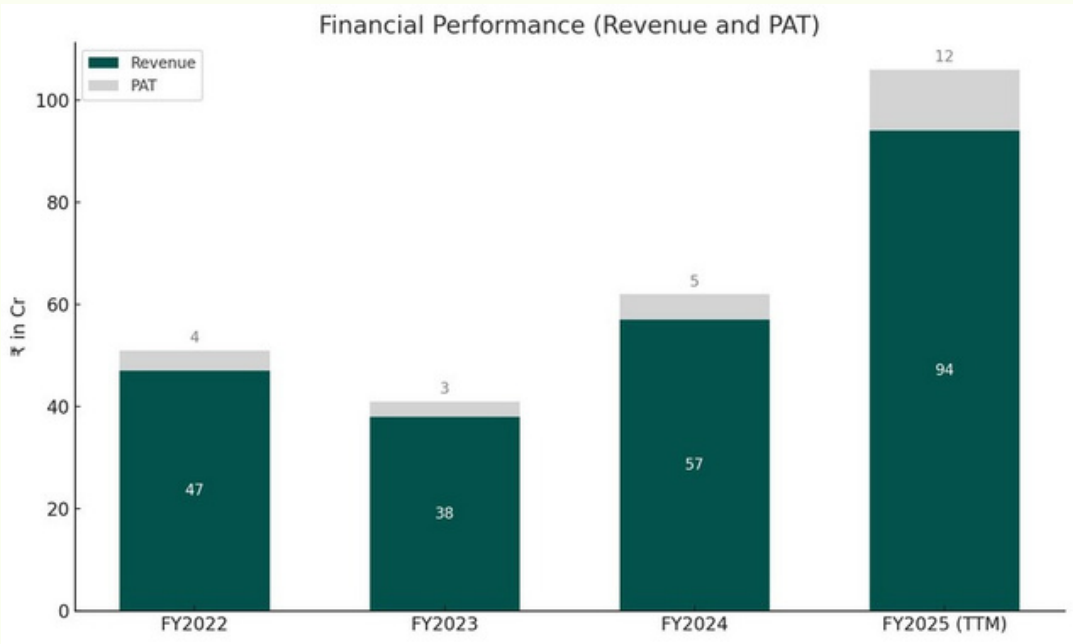
Transfer of Technology (ToT) signed with the parent company – allowing manufacturing of robots in India. Will directly improve the profit margins as robots forms a significant part of the cost.

Financial and Operational Status

INR 38 Crores revenue and INR 3 Crore PAT in FY23 to INR 94 Crore revenue and INR 12 Crore PAT in FY25.

The company had an unexecuted order book of INR 380 Crores at the time of our investment which has now been scaled to INR 740 Crores.

Company continues to win prestigious orders in Delhi, Bangalore, and Mumbai region given the parking emerging space constraints in these tier 1 metro cities.





Maverick Simulation Solutions Ltd.

Pre-IPO



Anuj Chahal

Founder and
Managing Director

Anuj Chahal, a mechanical engineer with 22 years of experience, founded Maverick Simulation Solutions in 2023 to address India's rising need for advanced medical simulators. Leveraging his expertise in product development and reverse engineering, he aims to build local capabilities and reduce dependence on imported technologies.

About the Business

Maverick provides medical training solutions to private and public medical colleges. They are the only business in India with the ability to manufacture these medical simulators.

The company has in-house R&D and production of selective low and high fidelity simulators.

They provide medical students with state-of-the-art medical simulators that allow them to practice and perfect critical skills in a controlled and safe environment, preparing them for real-world medical situations.

Timeline to the IPO

Expecting the company to be IPO ready in CY 2026 based on the FY26 financials.



Investment Thesis

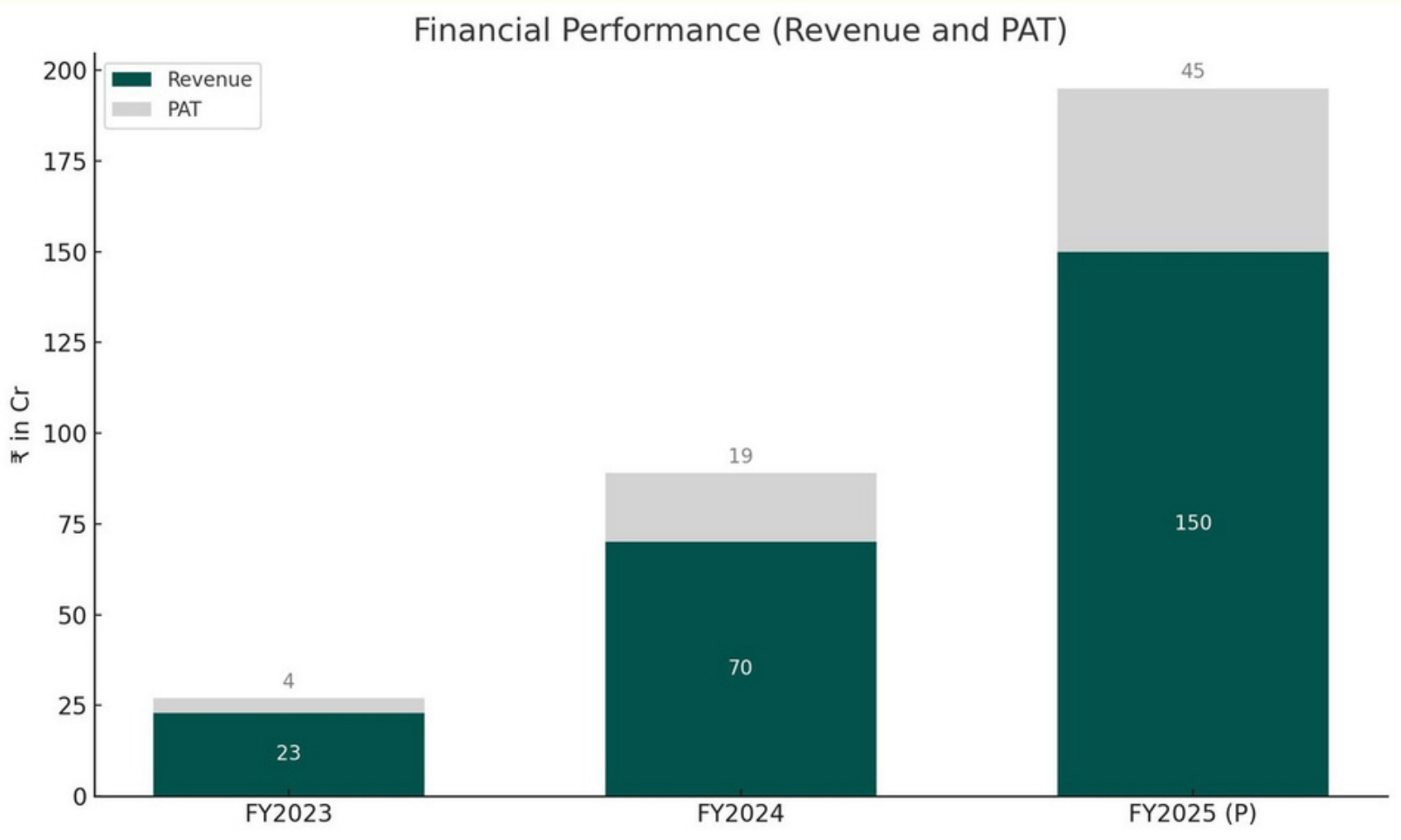
The use of medical simulation trainers began in developed countries in the 1990s and only started to gain momentum in India within the last 5 to 6 years. Currently, doctors and nurses receive training through hands-on experience with real patients, which limits their exposure to a variety of medical scenarios. Simulation trainers can bridge this gap by generating virtual patients with diverse medical histories and conditions using algorithms and software.

The demand for better trained healthcare professionals in India is rapidly increasing due to the growth of the Indian healthcare sector.

Medical simulators are complex products and Maverick holds numerous patents in this area. Due to the high demand and lack of competition, Maverick enjoys high profit margins. Maverick is en route to cater to the global medical simulations market as it already has operations in Switzerland and collaborations with Russian firms.

Financial at the Time of Our Entry

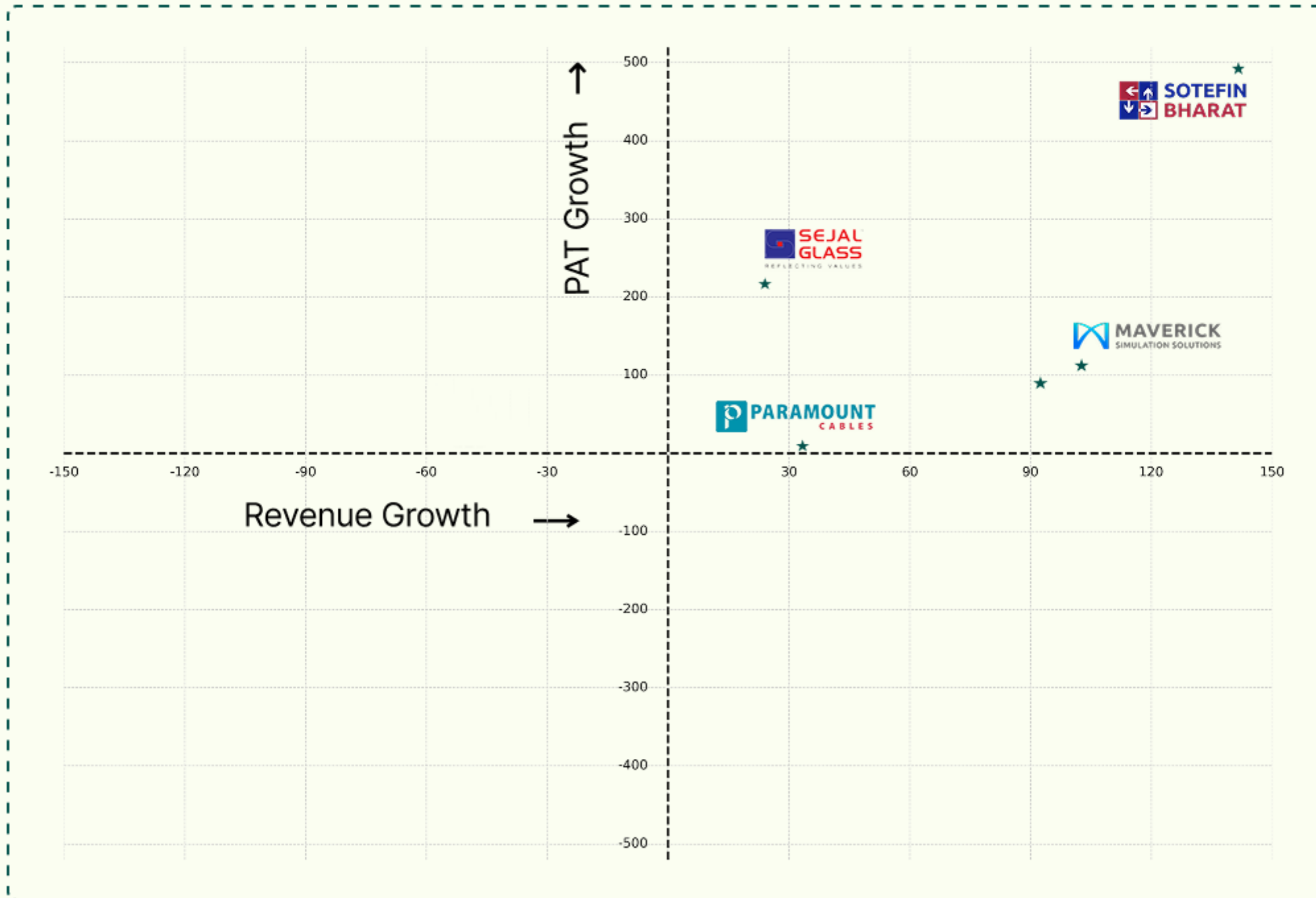
We entered the business at 12x Price-to-earnings multiplies. This has been our most recent private investment.





Financial performance

Preferential Allotments & Pre-IPOs



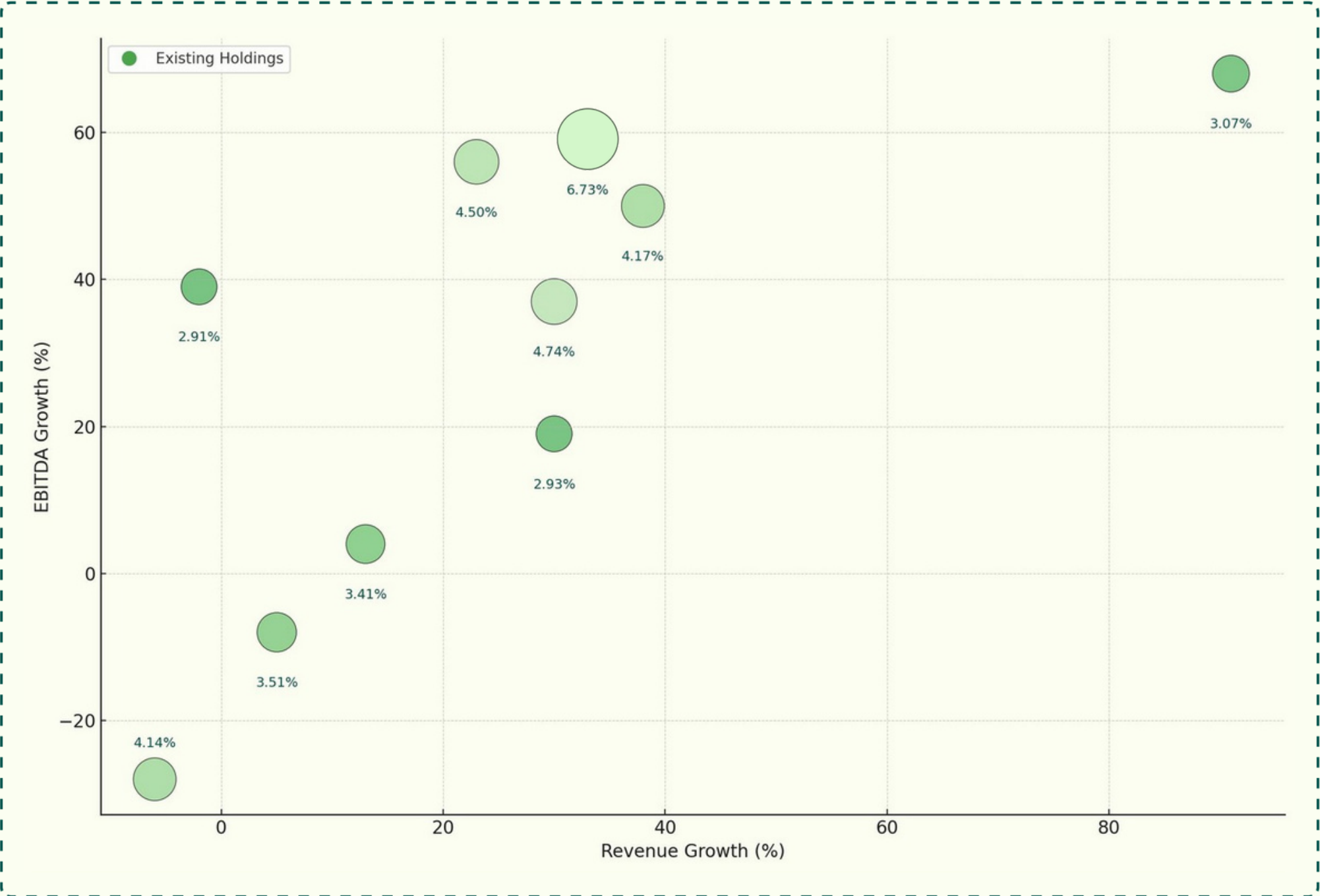
The above chart represents the financial performance of Preferential Allotments & Pre-IPO companies we invested in.

PAT and Revenue growth is calculated basis FY25 provisional numbers and FY24 reported numbers.



Financial performance

Existing Holdings



Each of the above circle elements represents the year-on-year financial performance of the respective companies with Q3FY25 and Q3FY24 as the basis.

The size of the circle element represents the weightage of that respective stock in the Green Portfolio Super 30 Fund.



Key Fund Elements

Brand Name

Green Portfolio

AIF License Number

N/AIF3/25-26/1774

PMS License Number

INP000006022

Research Analyst License Number

INH100008513

Trust Name

Green Portfolio AIF Trust

Company Name

Green Portfolio Private Limited

Registered Address

Unit No. 207, 2nd Floor, JMD Empire Square,
Mehrauli Gurgaon Road, A Block, DLF Phase-1,
Sector 28, Sikanderpur Ghosi, DLF QE, Gurgaon,
DLF QE, Haryana, India, 122002

Name of the Fund	AIF CAT III, India Infinite Fund
Fund Size	Minimum INR 20 Crore Corpus
Term	No Definite Tenure
Minimum Investment	INR 1,00,00,000
Promoter / Sponsor / Investment Manager	Green Portfolio Private Limited
Trustee	Mitcon Credentia Trusteeship Services Limited
Fund Administrator	Nuvama Clearing Services Limited
Custodian	Nuvama Custodial Services Limited
Bankers	SBI Bank
Valuation Frequency	Monthly
Set-Up and Operating Fee	NIL
Benchmark	S&P Smallcap 100



Taxation for CAT 3 AIF - Fund Level

Income Type	Tax Treatment	Rate
Dividends	Pass-through (Investor level)	30%
Interest Income	Pass-through (Investor level)	MRR
STCG (Listed)	Taxed at fund level	20%
LTCG (Listed)	Taxed at fund level	12.5% (> INR 1.25L)
STCG/LTCG (Unlisted)	Taxed at fund level	Slab/12.5%
Business Income	Taxed at fund level	30% (corp)/Slab
GST on Fees	18% on management fees	18%

Our PMS Performance

Performance as of 30th June 2026



GP Special NAV vs Benchmark



Performance	Strategy	Benchmark Returns
1 Month	6.21	1.73
3 Month	38.29	12.10
6 Month	16.19	-3.53
1 Year	8.54	-1.96
2 Year	5.23	1.52
3 Year	18.18	12.53
5 Year	16.44	12.20
Since Inception	22.55	13.06

Green Portfolio Special

Launch Date: 12th July 2018

Super 30 NAV vs Benchmark



Performance	Strategy	Benchmark Returns
1 Month	4.82	1.73
3 Month	52.89	12.10
6 Month	22.70	-3.53
1 Year	15.29	-1.96
2 Year	11.21	1.52
3 Year	21.42	12.53
5 Year	26.91	12.20
Since Inception	27.56	16.23

Super 30 Dynamic

Launch Date: 17th September 2019

Our PMS Performance

Performance as of 30th June 2026



MNC Advantage NAV vs Benchmark



Performance	Strategy	Benchmark Returns
1 Month	10.35	1.73
3 Month	32.10	12.10
6 Month	12.96	-3.53
1 Year	4.33	-1.96
2 Year	2.30	1.52
3 Year	17.64	12.53
5 Year	17.77	12.20
Since Inception	21.58	15.09

MNC Advantage

Launch Date: 23rd September 2019

Dividend Yield NAV vs Benchmark



Performance	Strategy	Benchmark Returns
1 Month	2.64	1.73
3 Month	24.10	12.10
6 Month	11.45	-3.53
1 Year	15.73	-1.96
2 Year	13.90	1.52
3 Year	28.00	12.53
5 Year	25.11	12.20
Since Inception	29.74	15.09

Dividend Yield Fund

Launch Date: 23rd September 2019



Disclaimer

Past performance is not a guarantee of future performance. Performance pertaining to our PMS is presented and calculated net of expenses and fee on TWRR basis, and returns reported are absolute returns unless mentioned.

The data contained in this document is based on the information as of 30th June 2026. We are not responsible for any transactions or investments conducted privately by the recipient, based on the above data. All investment decisions must be conducted with due diligence and after seeking advice. The performance reported above is not verified by SEBI.

Investors can directly invest by contacting us through the below-mentioned platforms. This document is produced using the 'Green Portfolio PMS fund's' data. This document does not constitute personal advice.

Anyone considering using the service should seek financial advice. Green Portfolio Private Limited, its directors and employees do not accept any liability for results of any actions taken or not taken based on information in this presentation, or for any negligent misstatements, errors or omissions.



Talk To Our Experts Now!



+918045888843



<https://greenportfolio.co/schedule-a-call>