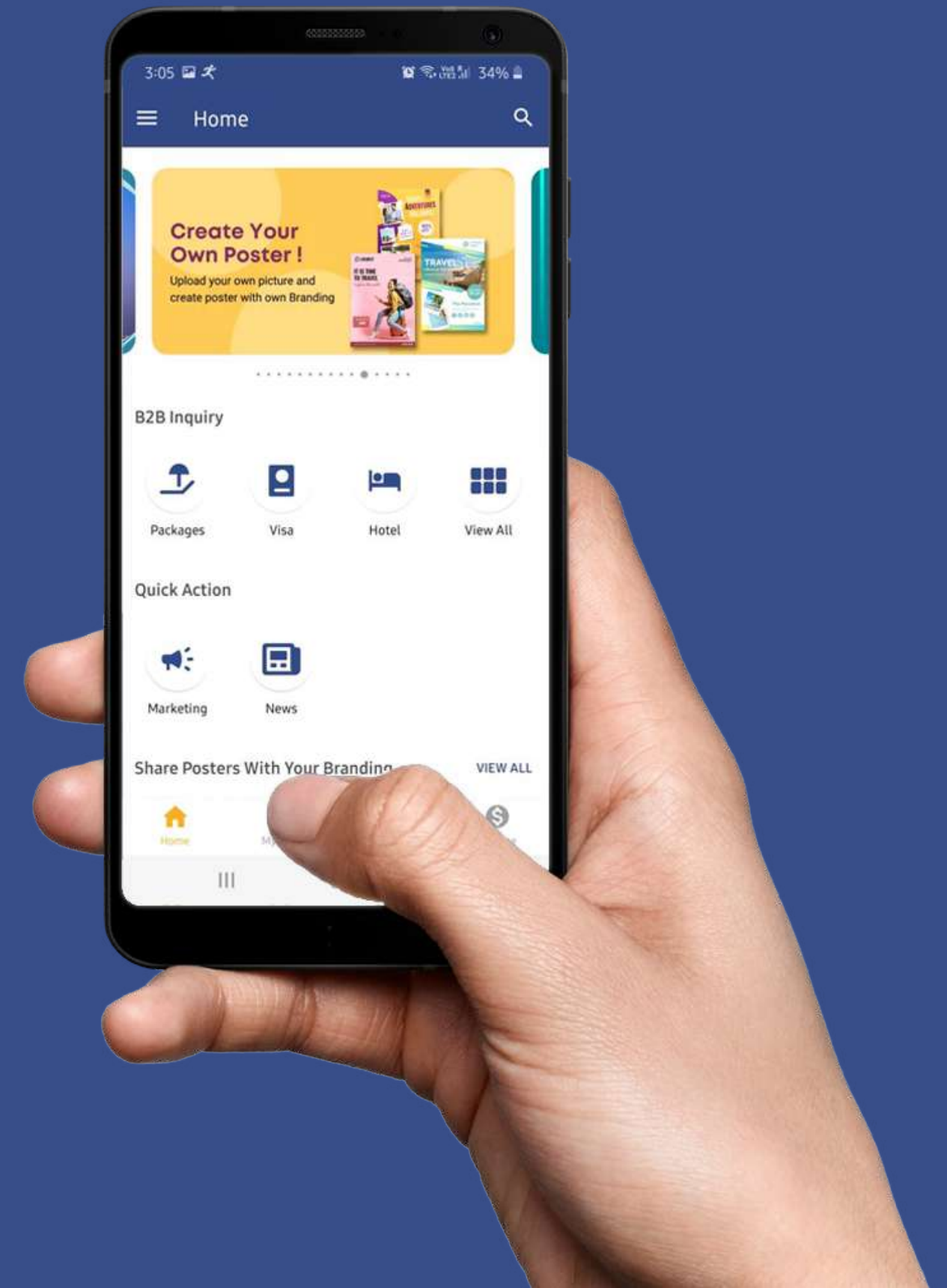


TravClan

Brief Company Overview

Join the rocketship to grow 10x!



What do we do?



**B2B Travel
Platform**



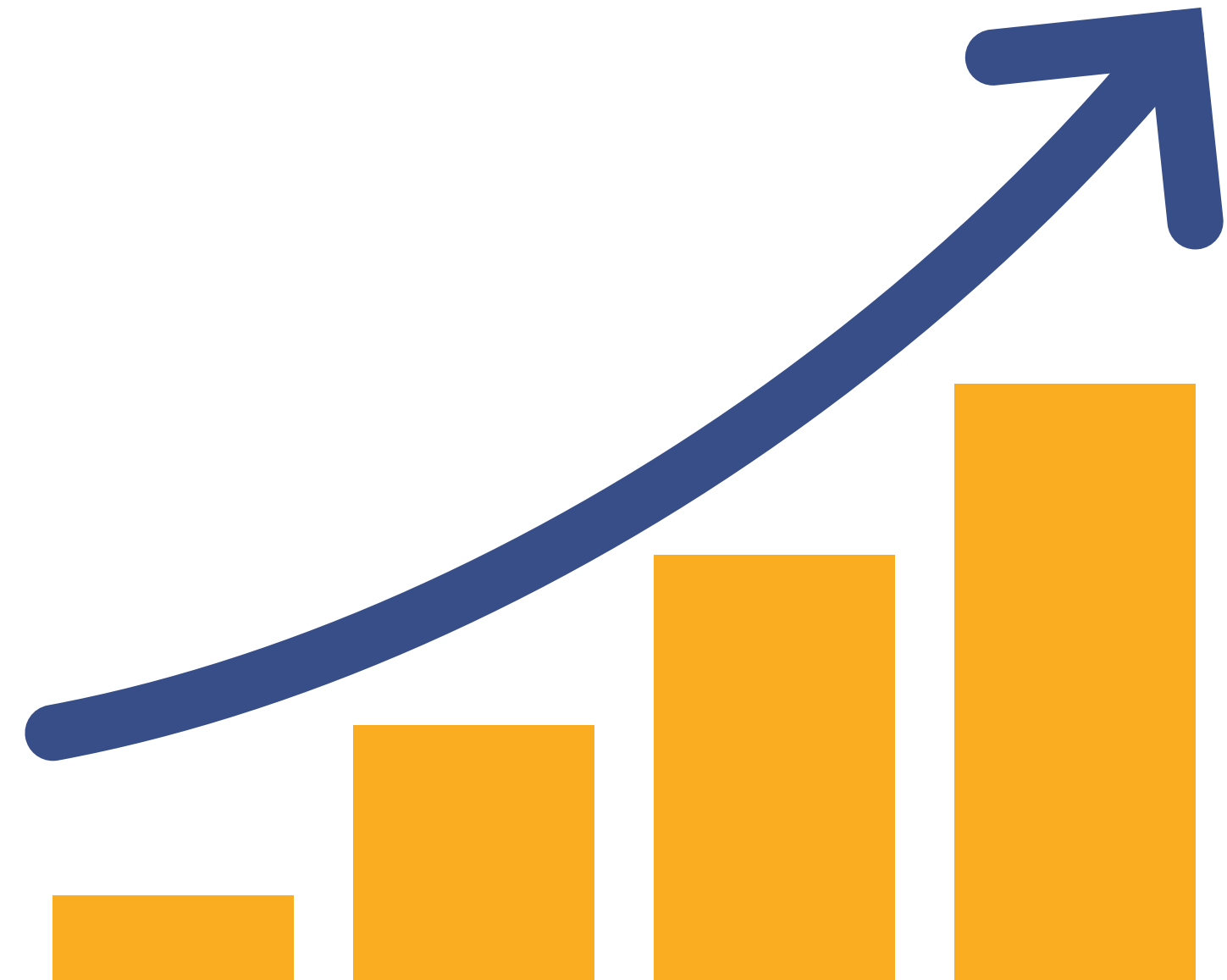
**Cutting Edge
Technology**



**Building Trust in
Travel Industry**

Empowering 10,000+ Travel Agents

- Growing through word of mouth
- Most trusted B2B platform
- 500+ Gold Members



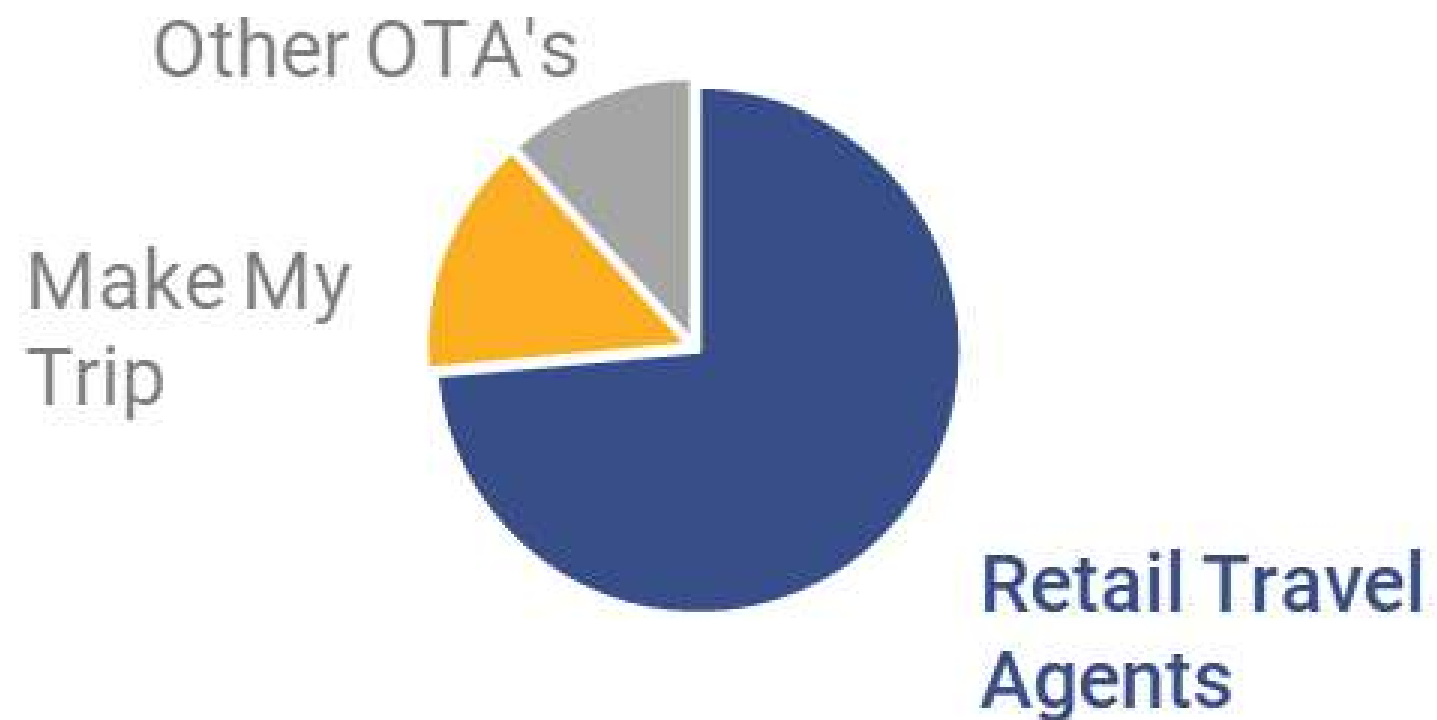
And 500+ Suppliers Globally

- Suppliers of all sizes & products
- DMCs doing 500 bookings a month
- Cab Services doing 10 bookings a month
- Local Accommodations to Top Hotel Chains,
- Tourism Boards

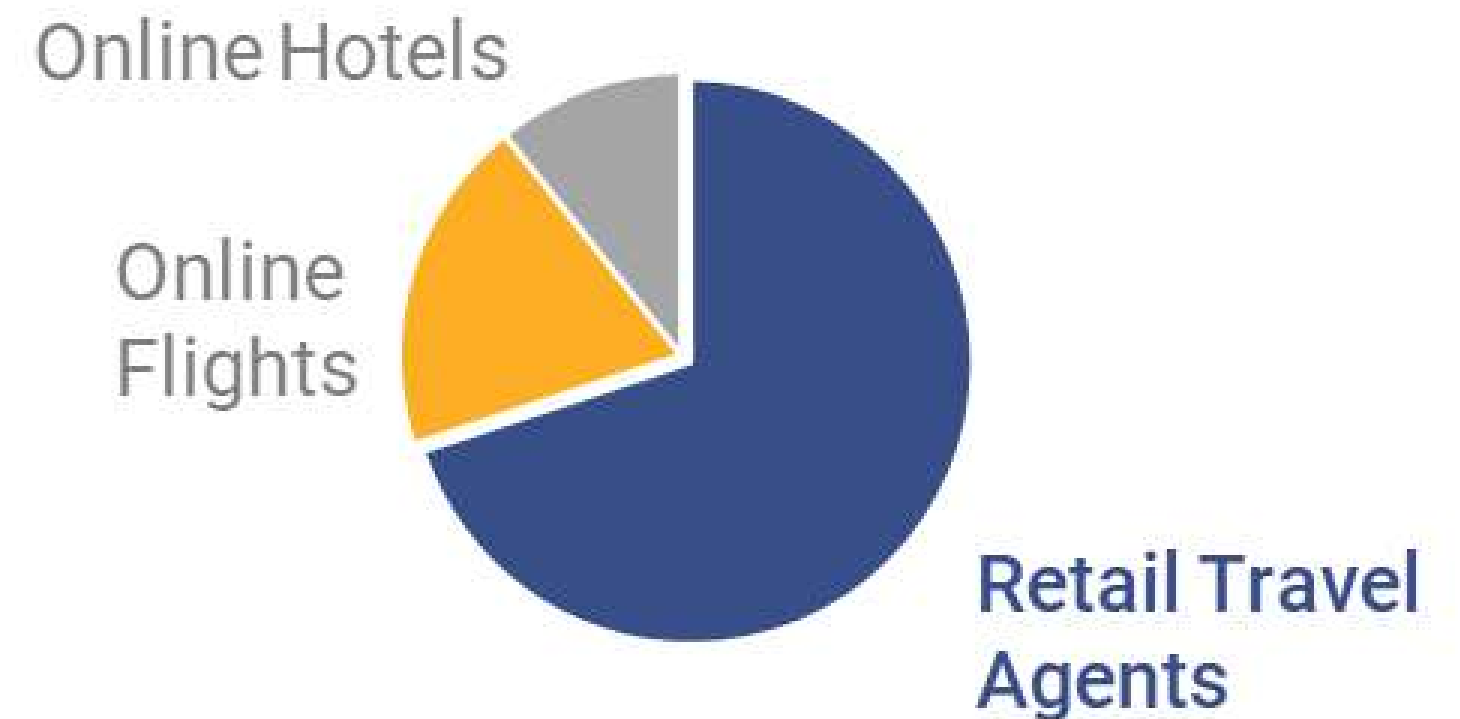


Offline Travel is **USD 90 Bn** Opportunity

India - USD 25 Bn



South East Asia - USD 65 Bn



But Travel Agents **Face Challenges**



Poor Online Presence

- Do not have websites to facilitate bookings
- Not able to leverage social media to generate leads
- Unable to grow existing customer base



Broken Supply Chain

- Access to reliable suppliers is a problem
- Holidays still sold offline and quotations take up to 48 hours
- Trust Deficit in working with new suppliers



Payments & Credit

- Cross-border payments to suppliers through traditional banking channels is expensive and time consuming
- Credit is unavailable to majority of SMBs

We Empower Travel Agents To Grow



Shopify For Travel

- Online Stores for Agents with Instant Bookings
- Help Generate Leads through Social Media
- Loyalty Program for Repeat Customers



Udaan for Travel

- B2B Platform selling Flights, Hotels, Packages
- Bookings Fulfilled by TravClan
- Escrow Service to Pay To Suppliers with Trust



Fintech for Travel

- Cross-border payment solutions
- Credit Solutions for Agents & Suppliers
- Ancillary Products - Forex Cards, Insurance

Founding Team



Arun Bagaria

IIM - Bangalore
Cars24, Travel Triangle
and Tripfactory



Chirag Agrawal

IIT-Roorkee & IIM-A
Travel Triangle and
Oyo Room



Ashish Thapliyal

Ex-CTO of Cars24 and CTO
FabFurnish with 20+ years
of tech experience

Work With Our Amazing Team

Top Leadership team worked in 10+ startups and 4 Unicorns before TravClan

TECH LEADERS



Shrawan Lal

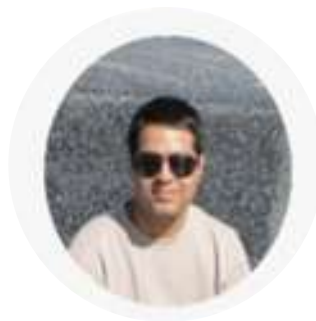
17 yrs experience



Amit Kejriwal

15 yrs experience

TECH OWNERS



Akshat Arora

14 yrs experience



Rajesh kumar

11 yrs experience

PRODUCT OWNERS



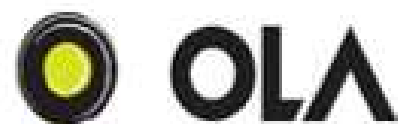
Danish Ahmad

7 yrs experience



Mohsin Batla

6 yrs experience



TravClan's Timeline

Oct 2018

Company established
with 10 Team Members

Dec 2019

40+ Team Members
Rs 100 Cr Turnover

July 2020

Launched Website for
Travel agents

Jan 2021

Grown above Pre-covid Numbers
Growing faster than earlier

We are on a mission to enable
10 Million Travel Entrepreneurs
to do business with each other

—

Our Intent & Ambition



**Largest B2B Travel
Company in World**



**Enabling Everyone to
Reach Their
Maximum Potential**



**Share Wealth
Created with
Employees**

The TravClan Way



Fast Execution



Tech Company



Why TravClan?



**Flat
Hierarchy**



**Great Work
Culture**

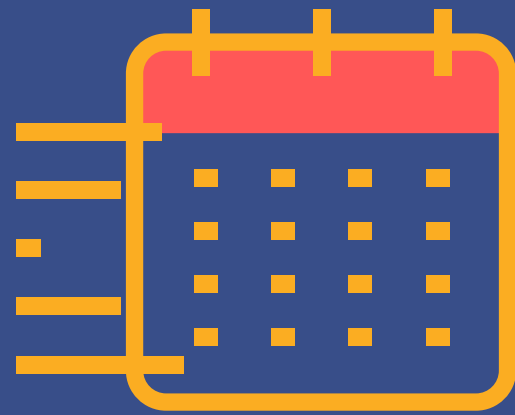


**Rapid Career
Growth**



**Mentorship
& Guidance**

Appraisal in 6 Months!



**Fast Appraisal in
Jan 2022 within
6 months**



**Hikes from 10% to
25% Based on
Performance**



**ESOPs &
Promotions for
Top Performers**

(Evolving) Career Growth Path

- **ASSOCIATE**
Individual Contributor - Executes in supervision
- **MANAGER**
Manages a Team - Plans & Manages Daily Ops
- **OWNER**
Leads 3 - 5 teams by grooming people
- **LEADER**
Leads people, deliver output & creates path ahead
- **CHIEF**
Sets the long term vision & execution machinery

Your Colleagues



Ankit

SGGSCC'20
Marketing



Raghav

SGGSCC'21
Finance



Rishabh

PGDAV'20
Finance



Amisha

Ramanujan'20
Marketing



Astha

Lakshmibai'21
HR



Ashutosh

Ramjas'20
BD



Suhana

Jesus & Mary'20
Finance



Rakshit

SGND Khalsa'20
Marketing

Your Colleagues



Jigyasa

Ramanjuan'19
BD



Jaskaran

SGGSCC'19
Finance



Deepti

Gargi'19
HR



Prachi

Lakshmibai'21
HR



Javeria

Jamia'20
BD



Muskan

Kalindi '18
Finance



Riya

Shivaji'19
BD



Mansi

Mata Sundari'19
BD

Fun Facts About TravClan

24 - Median Age of All Employees

We are a young ambitious team with young and experienced people

23 - Average Age of Managers

Top Performers grow fast and get more responsibility

40% Female - Male Ratio

Equal Opportunity Employer

Fun Saturdays

Every Saturday we organize fun games and events

No Door Policy

No divide between founders and employees forget open door

Monthly Feedback

You get structured monthly feedback which helps your grow faster

IMPORTANT POINTS

- Timings - 9.30am to till work gets over
- Assume minimum 10 hours a day
- 6 Days Working
- Monday to Saturday
- All 52 Saturdays
- Every Saturday of the Week
- Full Saturday

IMPORTANT POINTS

- Currently we are working remotely
- Office Location - Once we resume office, everyone will report to office for all 6 days. Office location will be in either Central Delhi / South Delhi / Gurgaon

What Employees Think



Jaskaran

Leading Product & Finance together for solving critical processes

" In a span of one year, I've gained so much knowledge and experience at TravClan, it feels like winning a jackpot on your first try! "



Deepika

Managing a strong team and enabling business worth 5 Cr

" This place gave me wonderful work partners and friends to work with and rely upon. I can't wait to unravel all that lies ahead of me. "

What Employees Think



Akshat

" I have always tried to work with people who can dream big and can go beyond their comfort zones to build that dream. At TravClan, I have seen people push themselves to bring out their best and grow at an exponential pace. "

Handling and Building Android Technology



Ritu

" It has been an amazing experience where I learned a lot from each member. I am fortunate enough to work with such brilliant & ambitious people who are very supportive and make it feel like home. "

Proactively managing Business, Marketing & Human Resources

What Employees Think



Aishwarya

Driving Supply-side to ensure streamlined business

" TravClan has always given me the freedom to work, which motivates me the most and it keeps me going. I am grateful to work with a team of intellectual people where I learn something new everyday. "



Gagan

Building Tech Products that lead smooth Business

" The dedication and work ethics at TravClan has inspired me to do better each day and has been a driving force towards bringing the team together to accomplish our collective goal. "

Even After TravClan, People Grow



HITESH

Now Joined IIM.
Had Joined TC
from Campus.



HARSHIT

Now in Venture
Capital. Had Joined
TC from Campus.



SAHIL

Doing Masters from
Europe. Joined as
Product Manager.

CAN'T WAIT TO HAVE YOU ON BOARD!

THANK YOU!