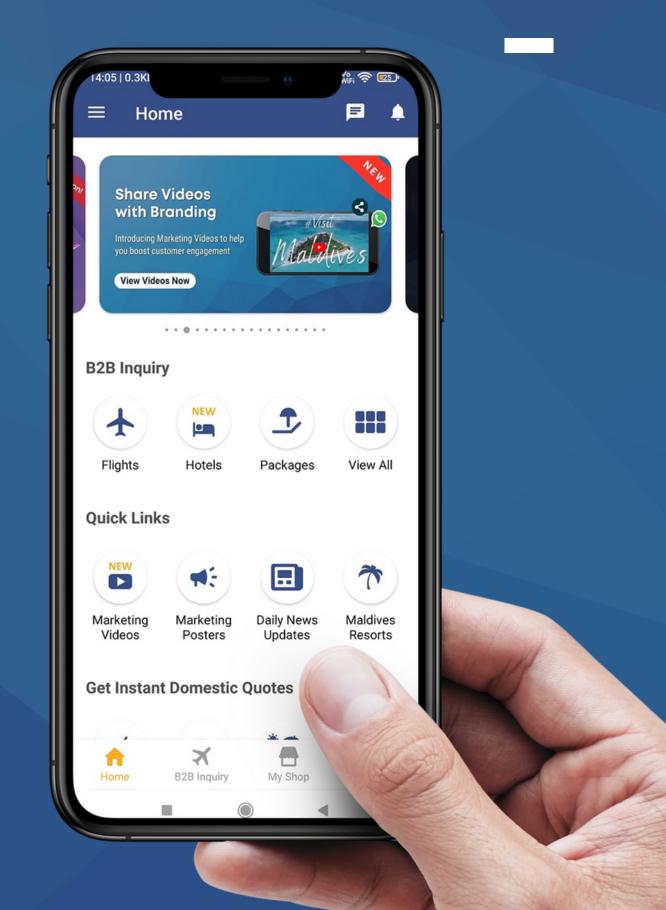
## Tavclan

Your Trusted B2B Travel Platform

New Delhi | Mumbai | Bangalore | Hyderabad | Pune Ahmedabad | Chennai | Dubai | Singapore



### What do we do?



B2B Travel Platform



Provide Technology to Partners



Building Trust in Travel Industry

### Our Offices

#### **New Delhi**

E Block, Workingdom, 1st Floor, Harsha Bhawan, Connaught Place, New Delhi, Delhi 110001

#### **Ahmedabad**

1208, 12th Floor, Phoenix, Commerce Six Rd, opp. Andhra Bank, Navrangpura, Ahmedabad, Gujarat 380009

#### **Pune**

Pune Sky Loft, Creaticity Mall, Off, Airport Rd, Shastrinagar, Yerawada, Pune, Maharashtra 411006

#### Mumbai

BKC Kalina 1st Floor & 2nd Floor, Kagalwala House, Plot No. 175, Kalina, Bandra Kurla Complex, Santacruz East, Mumbai, Maharashtra 400098

#### **Hyderabad**

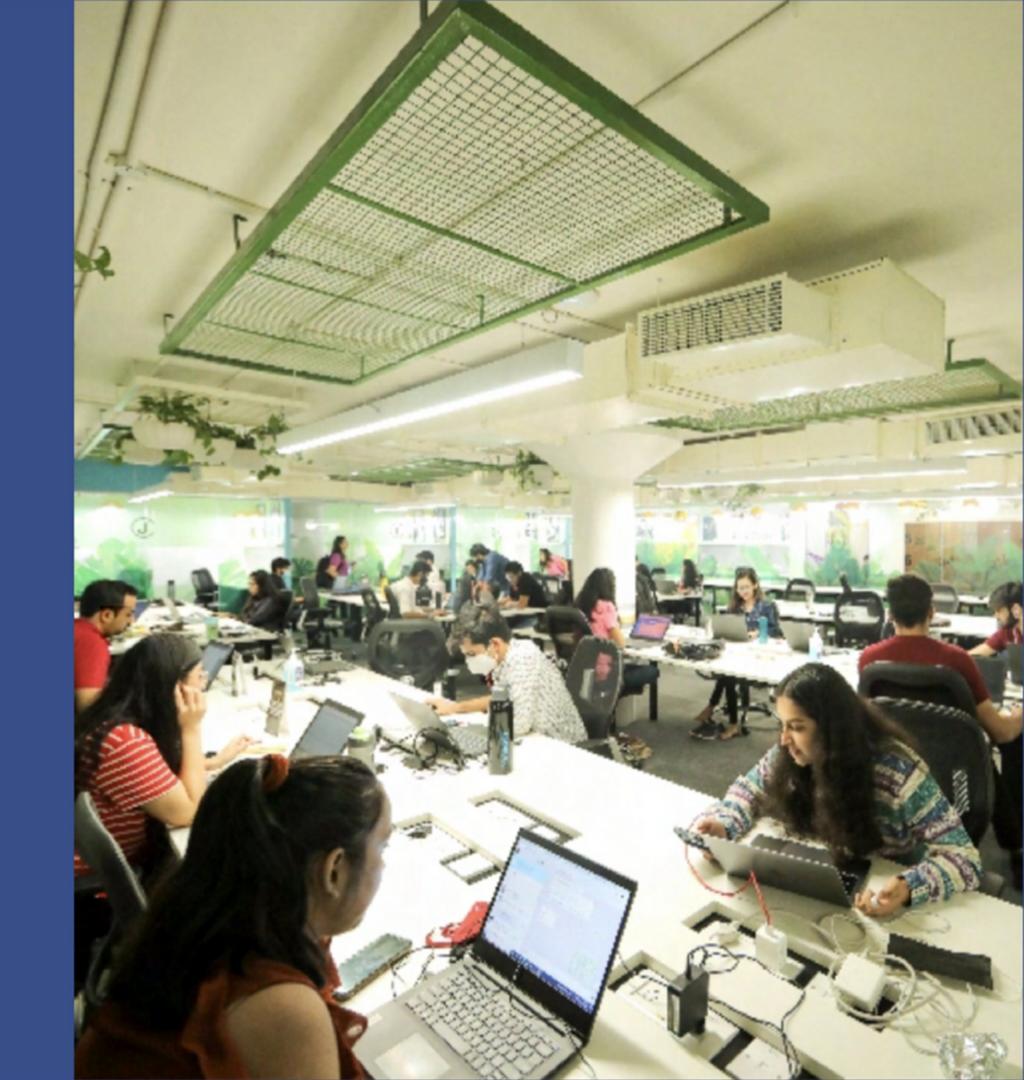
Hitec City LVS Arcade, Madhapur, 71, Jubilee Enclave, HITEC City, Hyderabad, Telangana 500081

#### **Bangalore**

91springboard, MG Road Gopala Krishna Complex 45/3, Residency Road, Mahatma Gandhi Rd, Bengaluru, Karnataka 56002

### We have offices across

- New Delhi
- Mumbai
- Pune
- Hyderabad
- Bangalore
- Kolkata
- Chennai
- Dubai
- Singapore
- Ahmedabad



# We have built these companies.

Our Team has worked in leadership roles in these companies

















### Founding Team







**Arun Bagaria** 

IIM - Bangalore
Cars24, Travel Triangle
and Tripfactory

**Chirag Agrawal** 

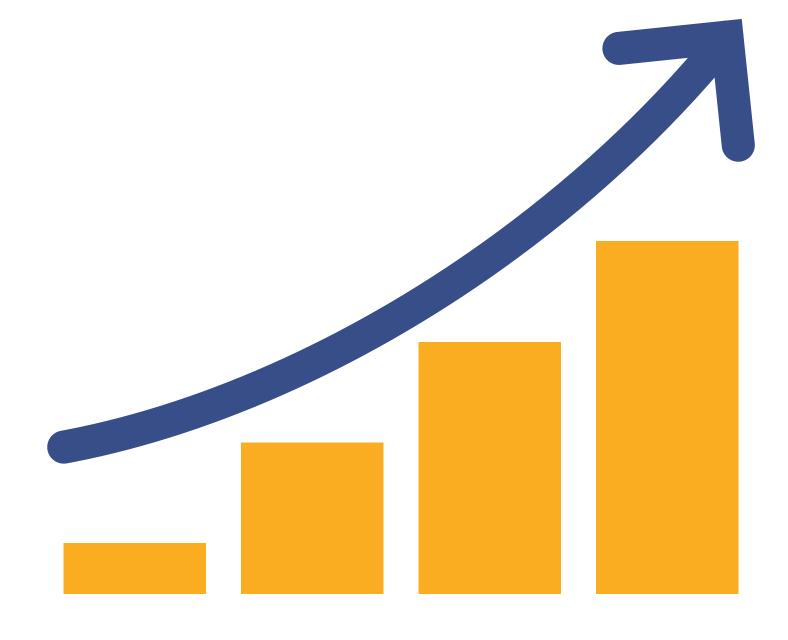
IIT-Roorkee & IIM-A
Travel Triangle and
Oyo Room

#### **Ashish Thapliyal**

20 years of experience Ex-CTO of Cars24 and FabFurnish

### Empowering 15,000+ Travel Agents

- Growing through word of mouth
- Most trusted B2B platform
- 1500+ Members opted for subscription plans



# 25+ Tourism Board Partnerships



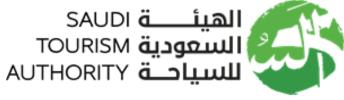


























### Problems Faced By Travel Agents

#### **Money Safety**

Suppliers need the entire amount before trip

#### **New Territories**

Lack of experience in selling some destinations

#### **Trust Issues**

Trust cannot be built in one or two meetings or calls

#### **Branding**

Lack of proper marketing plan and material

#### **Costly Meet-ups**

Travelling, marketing and venue expenditure costs a lot

#### **Online Presence**

Limited or no online presence restricts the outreach

## Complete business solution

for Travel Agents

### **B2B Flights** & Hotels

Book at Exclusive B2B Rates with Instant Cashback on each Booking

### Free Travel Website

Launch your own
Travel Website with
API integration &
other features.

### Trusted Global DMC

Trusted DMC in 18+ Destinations.
On ground support and local teams

### Free Marketing Material

Download poster and videos with your own branding, absolutely free!

### Trusted DMC in 18+ Destination

#### **Both International & Domestic**



**Dubai** 4000+ Pax Monthly



**Bali** 1300+ Pax Monthly



Mauritius
1000+ Pax Monthly



Andaman 1000+ Pax Monthly



North East 400+ Pax Monthly



Maldives
3200+ Pax Monthly



Vietnam
700+ Pax Monthly



Europe 400+ Pax Monthly



**Kerala** 3400+ Pax Monthly



Ladakh 200+ Pax Monthly



Singapore 2000+ Pax Monthly



Saudi 500+ Pax Monthly



**Cruises**250+ Cabins Monthly



Goa 1700+ Pax Monthly



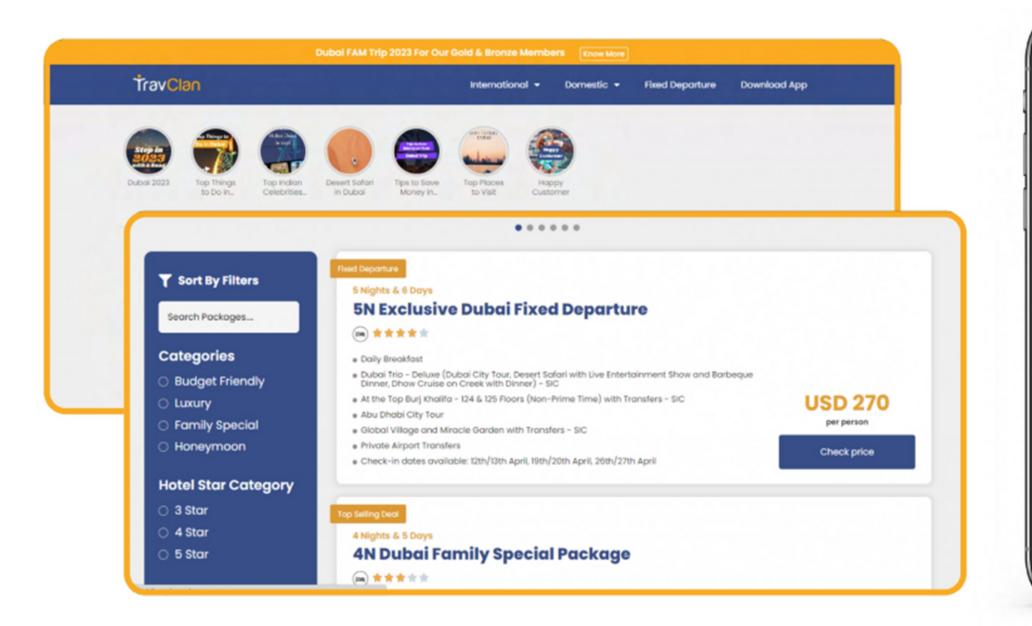
Kashmir 2500+ Pax Monthly







### Live Quoting System for All Destination





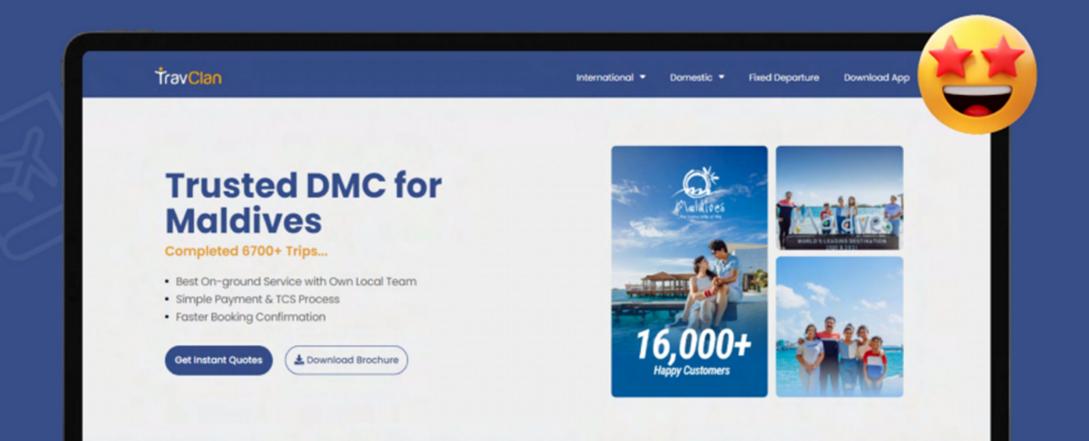
Get Instant Quote in your **Email & Whatsapp** 

### One of the Biggest DMC for Maldives

70+ Contracted Properties

10% Market Hold in Maldives

Escalation Destination



### TravClan in Bali, Thailand & Vietnam

Super focus on Contracting & On-ground presence











### Strong On Ground Presence in Sri Lanka

TravClan Branded Transfers







### Providing Great Customer Experience

#### On Arrival Garland in Bali



















### **Destination Experts**



Thailand

**+91 9289769956**Sachin Dureja



Indonesia

**+91 9289769960**Shantanu Ranjan



Dubai

+91 9205987747 Moin Patel



**Maldives** 

+91 9289067948 Mukul Singla



Singapore

**+91 9289309648**Priya Sharma



Cruises

**+917428199643**Shubham Jesaiwal



Kerala

+91 9289398106 Lalith Kumar



Himachal & Kashmir

**+91 9289677147**Mayank Pargal



Vietnam

**+91 9311813810**Gaurav Verma



Andaman

+91 9205987749 Dev Maini



Ladakh

**+91 9289067950**Sufiyan Rehman

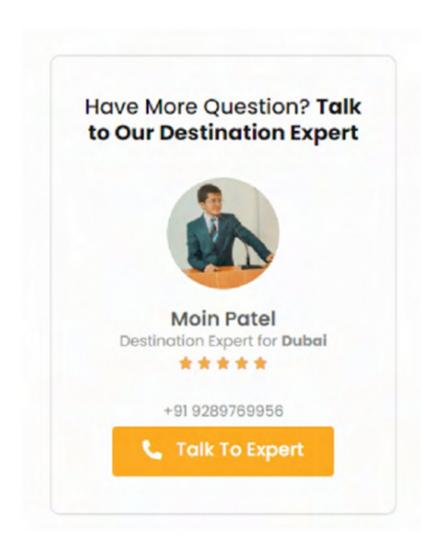


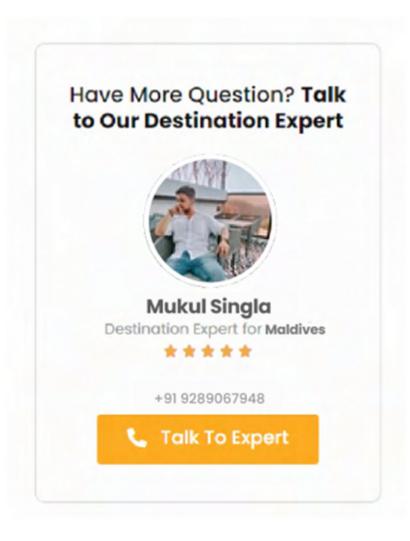
Goa

**+91 9289067950** Vipin Kataria

#### Got Any Doubts Regarding Destinations?

### Talk to Our Destination Experts





Our Destination Experts are always Available to answer your Questions regarding Destinations

### Our Services for Travel Agents

### **Build Your Websites**

Whatsapp Integrated websites with automated package content and news

### **Collect Money Online**

Lowest charges while collecting payment from customer using payment gateway

### B2B Bookings on App

Best B2B Prices for Flights, Hotels & Packages with extra benefits

#### **Expert DMC**

On-ground presence with
Expert DMC in 18+ Destinations
including Maldives, Dubai,
Singapore, Thailand, Vietnam,
Europe, domestic destinations
& Srilanka

### Other Benefits

#### FREE MARKETING MATERIAL

Access to free Business and Marketing Resources. Posters, catalogs, videos, and more to help you grow.

#### FREE WEBINARS

Live knowledge sessions by industry experts on various destinations and topics like Finance, Marketing etc.

#### DEDICATED ACCOUNT MANAGER

Your dedicated point of contact providing highest level of support.





### Making International Payments

to Suppliers Effortless



Fastest way to remit money internationally



No need to fill long A-2 forms

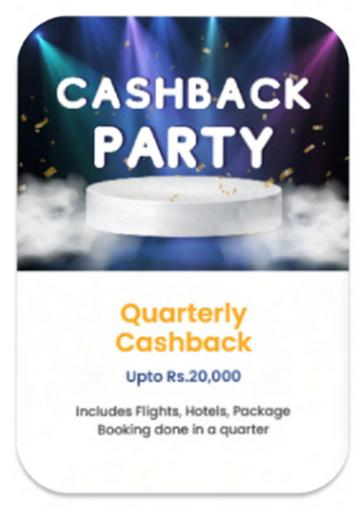


Get best-inmarket pricing



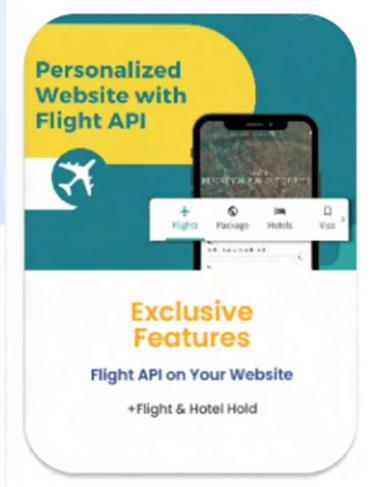
24x7 service & assistance available

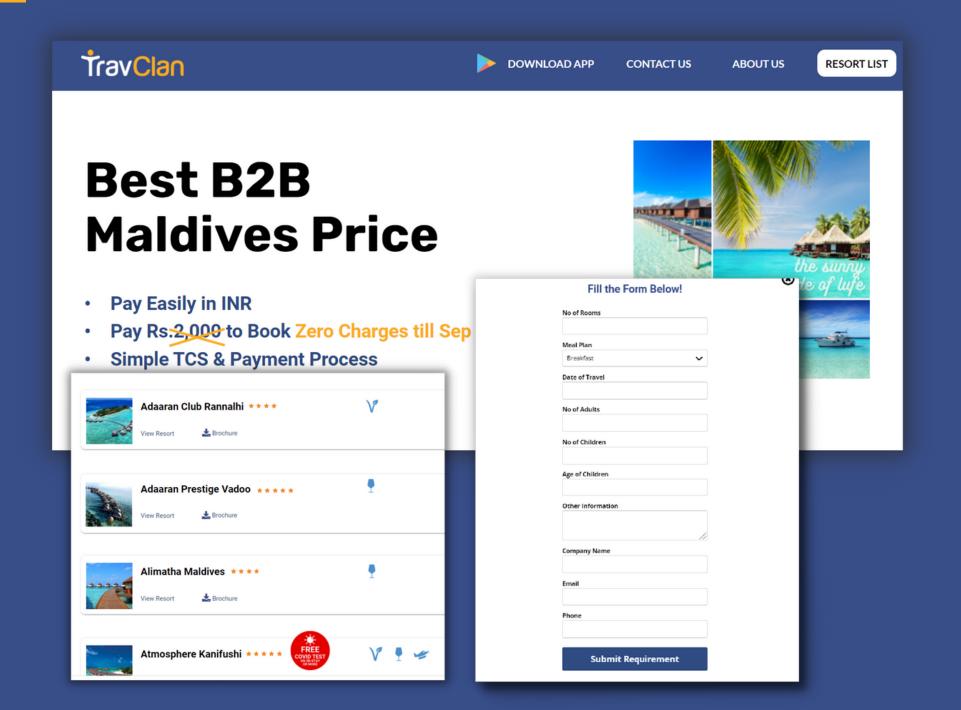
### Membership Plan & Benefits





Cancellation/rescheduling





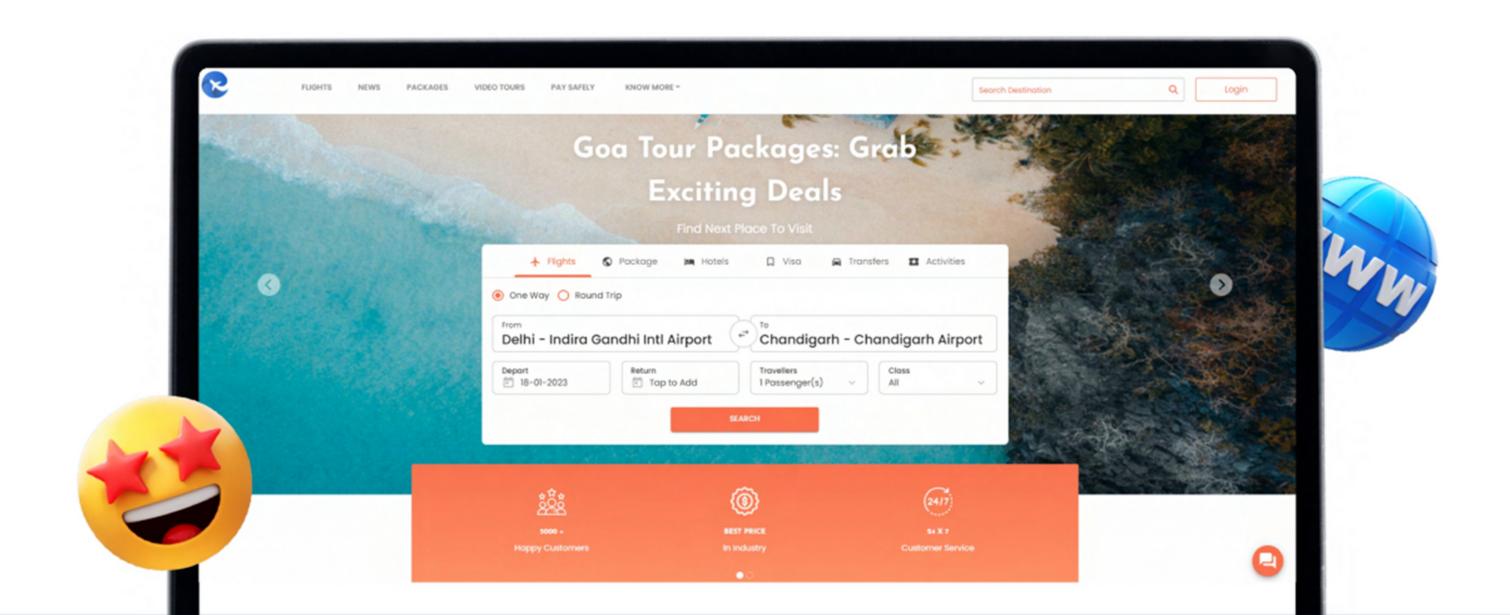
Automatic Quote on Mail and WhatsApp

<b>←</b>	Ū M
Hi Team,	
Greetings from <u>Tra</u>	wClan.com !!
Hotel Name	Paradise
Star Category	5 Star
Date of Travel	Jun 28, 2021
# of Nights	4
# of Pax	2 Adults
No. of Rooms	1
Room Category	2 Night in Superior Beach Bungalow + 2 Night in Water Villa
Final Price for the Package	Kindly reconfirm inclusions at the time booking. Inclusions are subject to change from time to time basis resort policy.  Your price includes: Green Tax and GST Speed Boat Transfer  Tentative COVID test price per person payable at property is USD 100 [Free fc 2 adults on 4 nights stay or more till 3 May' 21]
Раскаде	1 Francisco e Linumi et Afferdeble mie
Why book this property?	2. Lot of land activities included
Why book this property? Additional Offers	Lot of land activities included     Bottle of sparkling wine & fruit platte
Why book this property? Additional Offers Maldives	Lot of land activities included     Bottle of sparkling wine & fruit platte
Why book this property? Additional Offers Maldives Catalogue	3. Bottle of sparkling wine & fruit platte for honeymooners
Why book this property? Additional Offers Maldives Catalogue	Lot of land activities included     Bottle of sparkling wine & fruit platte for honeymooners      Click to Download     Click to Download     Resort Video 1
Why book this property? Additional Offers Maldives Catalogue Resort Catalogue	Lot of land activities included     Bottle of sparkling wine & fruit platte for honeymooners      Click to Download     Click to Download
Why book this property? Additional Offers Maldives Catalogue Resort Catalogue  Resort Videos Why book All-	Lot of land activities included     Bottle of sparkling wine & fruit platte for honeymooners      Click to Download     Click to Download     Resort Video 1

Live Quoting System for All Destinations

### **Free Travel Website**

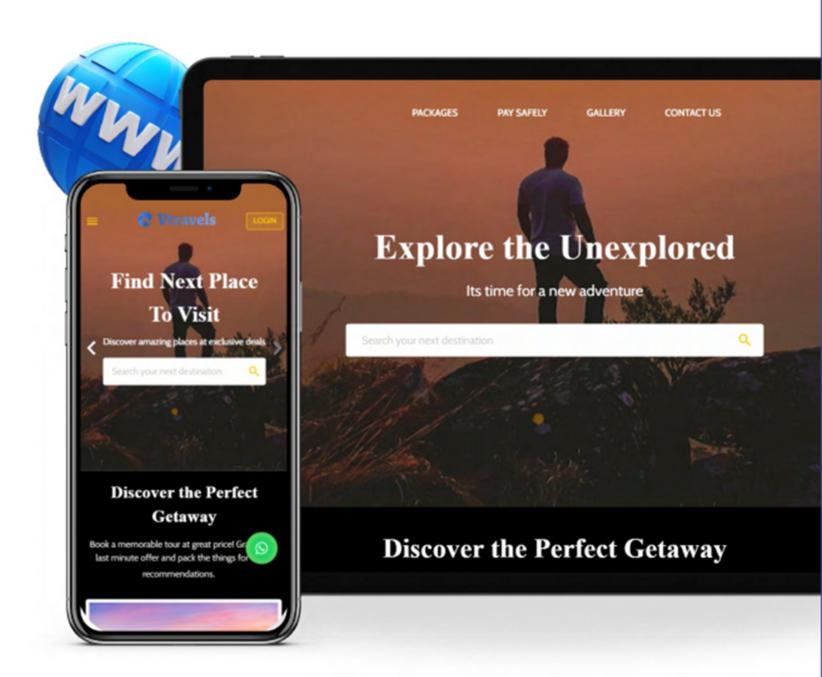
Build your Travel Website & Grow your Business Online



### Get Unlimited Benefits

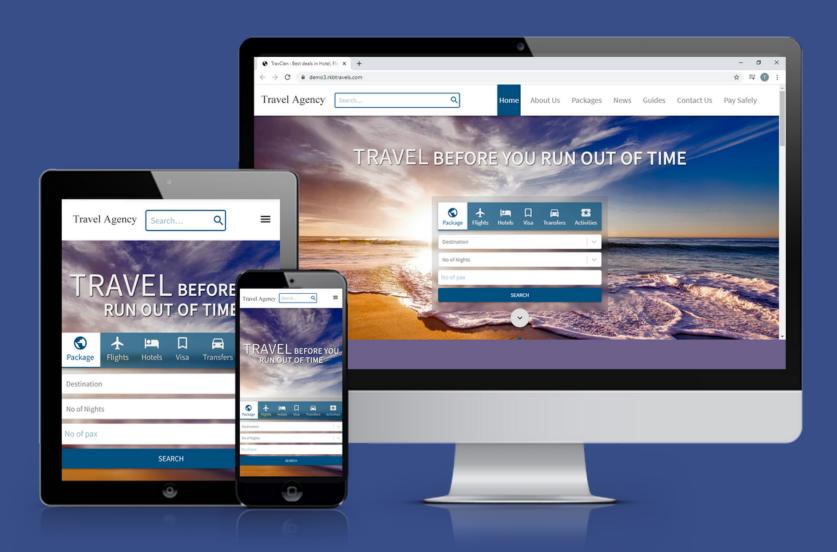
#### With Your Travel Website

- WhatsApp Integration
- Al Chatbot
- Automated Travel News
- Destination Video Tours
- Update packages yourself
- · Select Themes for your Website
- Easily Collect Payments
- Flight Integration & Payment Gateway



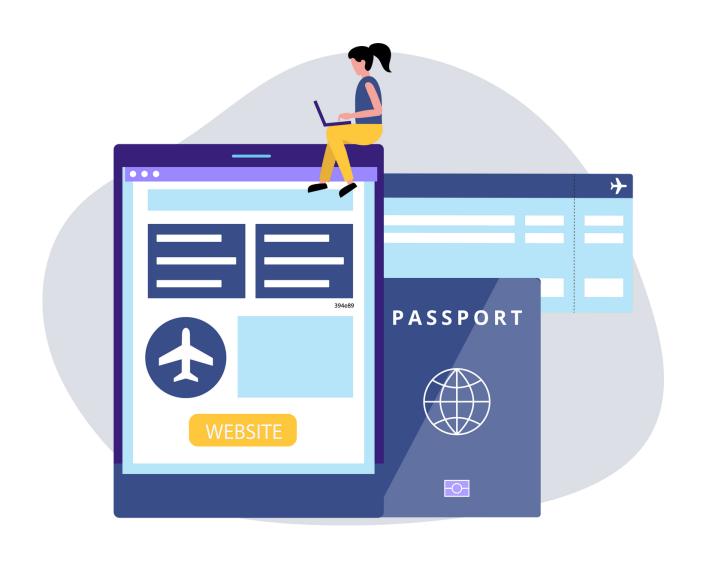
# Build Your Website & Collect Money Online

- WhatsApp Integration
- Al Chatbot
- Automated Travel News
- Video Tours
- Update packages yourself
- Change templates as often as you want

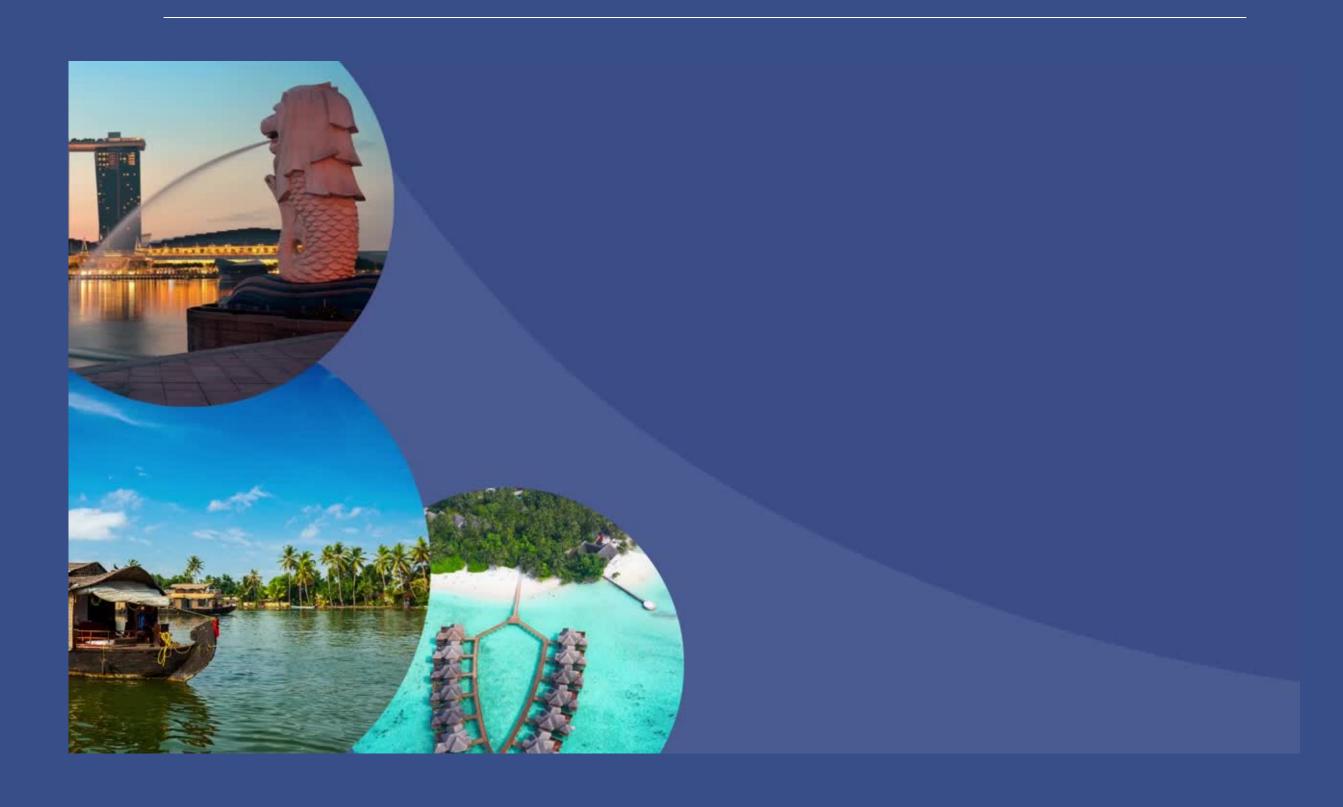


# B2B Bookings on TravClan App and Website

- Book B2B Flights, Hotels & Packages
- Get Instant Auto quotes for various destinations
- On-ground presence with DMC Model in 18+
   International & Domestic Destinations
- Share prices directly with customer in a very simple manner with added markup
- Collect money online from customer



### How to get Instant Autoquotes

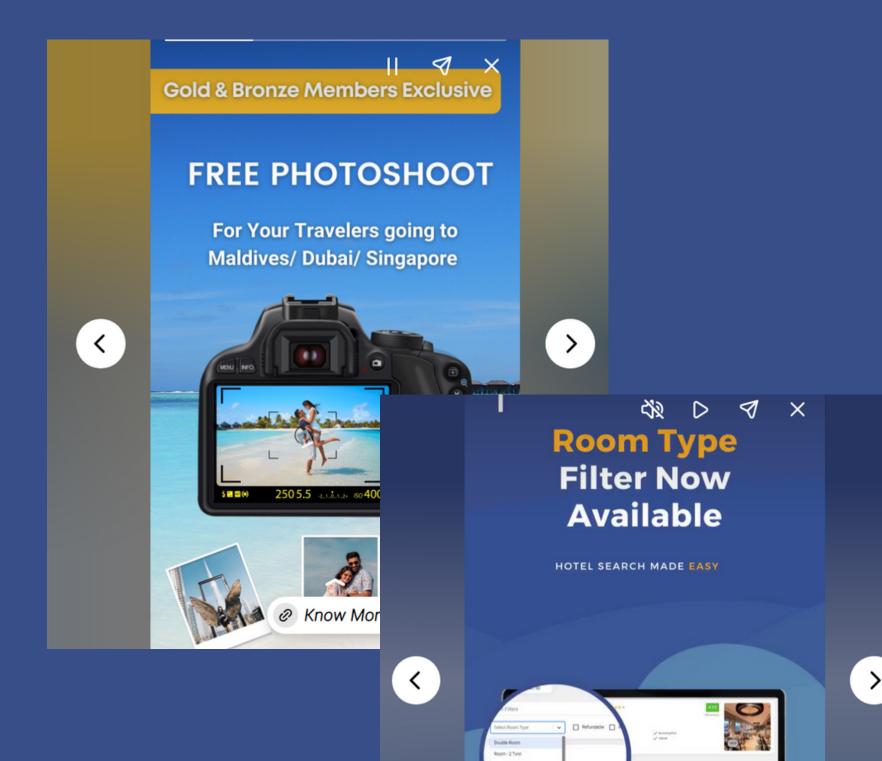


### 98%

Travel Agents received money back in their bank accounts instead of credit notes during COVID crisis

### **Story Tool**

- Engagement, Education and Entertainment for users through the story tool.
- Polls and Trivia to engage the community





### Travclan Blog

- Learn all about marketing and managing a travel business
- Relevant topics for travel industry
   members like digital marketing, customer
   management, finance & lot more
- Tips and tricks to attract new customers and retain the old ones



### Webinars With Industry **Experts**

- 50+ Destinations
- 100+ Speakers
- 10,000+ Participants
- 25+ Tourism Boards



#### TravClan's Meghalaya **Destination Learning**

261 views • Streamed 2 months ago



#### TravClan and Atout France -LIVE Session

818 views • Streamed 5 months ago



TravClan's Italy Destination

Streamed 2 months ago

Learning

259 views •

#### TravClan and Maldives Tourism - LIVE Session

1K views • Streamed 5 months ago



#### TravClan and The German National Tourist Office - LIV...

TravClan's Spain Destination

Learning - LIVE Session

Streamed 2 months ago

300 views •

1.1K views • Streamed 5 months ago



#### TravClan's Iceland Destination Learning - LIVE...

308 views • Streamed 2 months ago

indonesta C



#### TravClan's Pondichery Destination Learning - LIVE...

284 views • Streamed 2 months ago



#### TravClan and Indonesia Tourism - LIVE Session

897 views • Streamed 5 months ago



#### TravClan and Seychelles Tourism - LIVE Session

1K views • Streamed 5 months ago



#### TravClan Travel Summit: Rethinking - Way Forward

2.2K views • Streamed 5 months ago



#### TravClan and Mauritius Tourism - LIVE Session

1K views • Streamed 5 months ago



#### TravClan and Portugal Tourism - LIVE Session

846 views • Streamed 5 months ago



#### TravClan with Jordan Tourism - LIVE Session

954 views • Streamed 6 months ago



#### TravClan and Sharjah Tourism - LIVE Session

458 views • Streamed 6 months ago



TravClan and Ras Al Khaimah Tourism Development.



TravClan and Tourism Ireland LIVE Session



TravClan and VisitBritain LIVE Session



TravClan and Jumeirah Group of Hotels - LIVE Session



TravClan's Dubai Destination Learning - Dubai Tourism...

# Offline Networking Events







### Participation in Key Industry Fairs

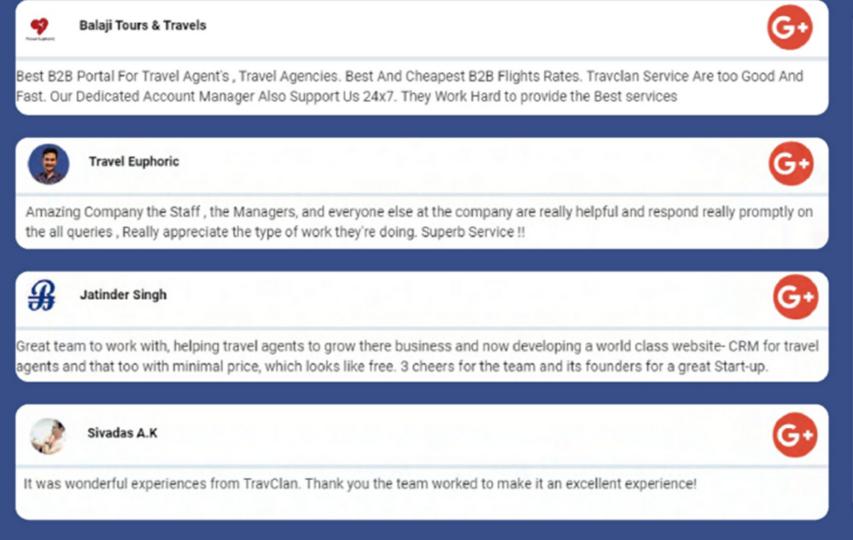
### SATTE | OTM

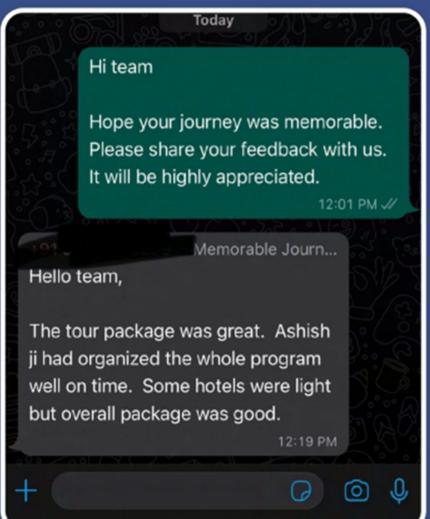
 On-ground interaction with travel agent community and industry experts at South Asia's Biggest Travel Exhibitions

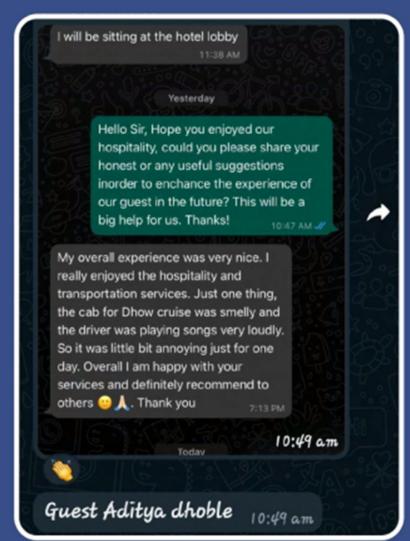




### What our Travel Partner Say About Us?







#### WE'D LOVE TO HEAR FROM YOU!

## Get In Touch With Us

#### **Email Address**

wecare@travclan.com

**Phone Number** +91 9513392500

#### **Corporate Address**

E Block, Workingdom, 1st Floor, Harsha Bhawan, Connaught Place, New Delhi, Delhi 110001

### Thank you!

Let us know if you have questions or clarifications.