

August 07, 2025

To, The Secretary, Listing Department BSE Limited P. J. Towers, Dalal Street Mumbai – 400001 Scrip Code: 543591	To, The Listing Manager, Listing Department National Stock Exchange of India Limited Exchange Plaza, 5 th Floor, Plot No. C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai- 400051 Symbol: DREAMFOLKS
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Subject: Press Release

Dear Sir(s)/ Madam(s),

Please find enclosed herewith Press Release titled “*DreamFolks Continues its Growth Momentum in Q1FY26*” issued by the Company on August 07, 2025.

We are pleased to inform that the Company has commenced FY26 with a positive performance in the Q1, recording revenue of ₹3,489 million, marking 8.8% year-on-year growth. The Gross Profit, Adjusted EBITDA and PAT reported double-digit YoY growth, with Gross Profit margin of 13.3%, Adjusted EBITDA margin of 8.7% and PAT margin of 6.1%. Further details are in the Press Release annexed herewith.

The above information will also be available on the website of the Company at www.dreamfolks.com.

You are hereby requested to take the above intimation on record.

Thanking You!

Yours Faithfully

For Dreamfolks Services Limited



Harshit Gupta
Company Secretary and Compliance Officer

Encl: as above

DreamFolks Services Limited Q1FY26 Financial & Operational Performance

DreamFolks Continues its Growth Momentum in Q1FY26

*Q1FY26 Revenue at Rs. 3,489 million, grew by 8.8% YoY
Gross Profit at Rs. 466 million in Q1FY26, up by 24.0% YoY*

Gurugram, Haryana (India), 07 August 2025 – Dreamfolks Services Limited (herein referred to as "DreamFolks"), India's largest travel and lifestyle service aggregator, today announced the financial results for Q1FY26 ended 30th June 2025.

Ms. Liberatha Kallat, Chairperson and Managing Director, commented on the performance: *"The company has commenced FY26 with a positive performance in the Q1, delivering growth across all key parameters, driven by focused execution and sustained momentum in its strategic expansion initiatives. In Q1FY26, the company recorded revenue of ₹3,489 million, marking a 8.8% year-on-year growth. The Gross Profit, Adjusted EBITDA and PAT reported double-digit YoY growth, with Gross Profit margin of 13.3%, Adjusted EBITDA margin of 8.7% and PAT margin of 6.1%.*

In line with the client diversification strategy, DreamFolks has onboarded 40 new enterprise clients in the last one year, operating in the travel, lifestyle & technology sectors, each highlighting the growing demand for bundled, lifestyle-driven benefits that enhance corporate offerings. Meanwhile, the company is co-creating several new programs with banking clients, reflecting its continued strength in lifestyle-led card benefits.

On the international lounge side, Dreamfolks now has 850+ global touchpoints, while the non-lounge services like Golf, Airport Transfers, Meet & Assist, Access to Social Clubs and Coffee at Malls services offer 3,000+ touchpoints, reinforcing our global reach. Many of these newly launched premium services are also seeing great traction.

On the technological front as well, Dreamfolks is making a significant transformation by building a flexible, customer-centric platform with a lean tech stack, enabling users to create personalized service packages. The company's innovative technology ensures seamless, real-time integration of both traditional and new services.

Looking forward, DreamFolks remains focused on three strategic priorities: diversifying non-lounge services, scaling enterprise partnerships, and deepening geographic presence across in the global markets. Backed by its broad distribution, the company is well-placed to drive sustainable growth and enhance long-term stakeholder value."

Key Financial Highlights (Consolidated):

Particulars (Rs. Million)	Q1FY26	Q1FY25	Growth (YoY)	FY25	FY24
Revenue from Operations	3,489	3,208	8.8%	12,919	11,350
Gross Profit	466	376	24.0%	1,501	1,368
Adjusted EBITDA*	305	257	18.7%	1,021	1,032
Profit After Tax	213	172	24.0%	651	686

*After adjusting for non-cash ESOP Expenses

About Dreamfolks Services Limited

DreamFolks is India's leading travel and lifestyle services aggregator, providing Lounge Services at Airports, Railways, Visa Application Centres, Highways; and Other Services like Social Clubs, Coffee at Malls, Golf games and lessons, Meet and Assist, Airport Transfer, Duty Free, Spa & Wellness, F&B Offers, E-Sim, Beauty and Grooming, Highway Dining, etc. DreamFolks provides these services using the in-house proprietary technology platform that allows its clients such as Banks, Card Networks, Airlines, OTAs and Enterprises to create custom offerings for their end consumers. DreamFolks today manages the lounge benefits and other offerings for most of the top Banks, Card network providers and Enterprises, including the top 5 credit card issuers in India; and has a 100% coverage across airport and railway lounges in India. As per Frost & Sullivan Report, DreamFolks enjoys a market share of over 90% in the domestic lounge access market for India-issued debit and credit programs. The company was listed in September 2022 on both BSE and NSE and has a global footprint extending to 3,000+ touchpoints in 100+ countries.

For more details, please visit: <https://www.dreamfolks.com/>

For further information, please contact:

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Certain statements in this document that are not historical facts, are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, industry risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Dreamfolks Services Limited will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.