Dreamfolks Services Limited
Unit No. 301-307, Tower B, Good Earth Trade Tower,
Sector-62, Gurgaon-122001,
Haryana, India | Tel: 0124-4037306
www.dreamfolks.com | info@dreamfolks.com
CIN: L51909DL2008PLC177181

November 14, 2025

To, The Secretary, Listing Department BSE Limited P. J. Towers, Dalal Street Mumbai – 400001 **Scrip Code:** 543591	To, The Listing Manager, Listing Department National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C – 1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai- 400051 **Symbol:** DREAMFOLKS

Subject: Press Release

Dear Sir(s)/ Madam(s),

Please find enclosed herewith Press Release titled "*Q2FY26 marking a pivotal phase of strategic transition for DreamFolks*" issued by the Company on November 14, 2025.

We are pleased to inform that the Company is now firmly positioned for the next phase of diversified, resilient, and consumer-centric growth. In Q2FY26, the Company recorded revenue of ₹2055 millions, Gross Profit stood at ₹ 292 millions, with a margin of 14.2%, EBITDA came in at ₹ 161 millions, with margin of 7.8% and delivered a PAT ₹ 112 millions at a margin of 5.5%; expanding on all margin levels versus last year.

Further details are in the Press Release annexed herewith.

The above information will also be available on the website of the Company at www.dreamfolks.com.

You are hereby requested to take the above intimation on record.

Thanking you!

Yours faithfully,

For Dreamfolks Services Limited

HARSHIT GUPTA
Digitally signed by HARSHIT GUPTA
Date: 2025.11.14 15:19:29 +05'30'

Harshit Gupta
Company Secretary and Compliance Officer

Encl: as above

DreamFolks Services Limited Q2FY26 Financial & Operational Performance

Q2FY26 marking a pivotal phase of strategic transition for DreamFolks

Q2FY26 Revenue at Rs. 2,055 million with a year-on-year margin expansion
Global lounge paxes double in Q2FY26 vs Q1FY26

Gurugram, Haryana (India), 14 November 2025 – Dreamfolks Services Limited (herein referred to as "DreamFolks"), India's largest travel and lifestyle experiences company, today announced the financial results for Q2FY26 ended 30th September 2025.

Ms. Liberatha Kallat, Chairperson and Managing Director, commented on the performance: *"This quarter marked a phase of strategic transformation and realignment for DreamFolks, as we adapted to evolving industry dynamics with forward-looking decisions. While these actions may reflect temporarily in our numbers, they have strengthened our foundation. We are now firmly positioned for the next phase of diversified, resilient, and consumer-centric growth. In Q2FY26, the company recorded revenue of ₹2055 millions, Gross Profit stood at ₹ 292 millions, with a margin of 14.2%, EBITDA came in at ₹ 161 millions, with margin of 7.8% and delivered a PAT ₹ 112 millions at a margin of 5.5%; expanding on all margin levels versus last year.*

I'm delighted to announce our recent acquisition of Ten11 Hospitality LLP, which marks a significant milestone in DreamFolks' growth journey. Ten11 Hospitality has presence at key railway lounge locations such as Chennai, Mumbai, and Vadodara — with Chennai already operational and the other two set to commence soon. Through the acquisition, by vertically integrating lounge operations, we strengthen our partnerships across the value chain, enhance service reliability, and mitigate the business risks associated with third-party dependencies, while laying the groundwork for rapid expansion into additional high-traffic railway hubs across the country.

Our non-lounge services like Access to members-only Social Clubs, Golf, Coffee at Malls, Airport Transfers, Meet & Assist, and Beauty & Grooming, etc. are also seeing great traction. On the global lounge side, Dreamfolks now has 900+ touchpoints, covering majority of Southeast Asia and Middle East market. I am pleased to share that the monthly global lounge paxes have already doubled in comparison with Q1FY26 and are expected to grow manifold in the coming quarters.

DreamFolks' strategy aligns with India's rapidly evolving travel ecosystem, driven by railway modernization, highway expansion, and rising global travel aspirations. These shifts are fueling demand for premium lounge and lifestyle services across multiple transit touchpoints.

Looking forward, DreamFolks remains focused on the four-pillar strategy: Global Expansion, Client Diversification, Premium Lifestyle Services Addition and Technological Transformation, the company is well-placed to drive sustainable growth and enhance long-term stakeholder value."

Key Financial Highlights (Consolidated):

Particulars (Rs. Million)	Q2FY26	Q2FY25	H1FY26	H1FY25	Growth (YoY)	FY25
Revenue from Operations	2,055	3,169	5,545	6,377	(13.0) %	12,919
Gross Profit	292	392	757	768	(1.3) %	1,501
EBITDA	161	238	456	483	(5.6) %	973
Profit After Tax	112	160	325	332	(2.1) %	651

About Dreamfolks Services Limited

DreamFolks is India's leading travel and lifestyle experiences company, providing access to services like Members' only Social Clubs, Global Airport Lounges, Railway Lounges, Golf Lessons and Games, Meet & Assist, Airport Transfers, Spa & Wellness, F&B, Travel SIM, Beauty and Grooming, Highway Dining, etc. DreamFolks provides these services using its in-house proprietary technology platform that allows its clients such as Banks, Card Networks, Airlines, OTAs, and Enterprises to create custom offerings for their end consumers. The company was listed in September 2022 on both BSE and NSE and has a global footprint extending to 3000+ touchpoints in 100+ countries.

For more details, please visit: https://www.dreamfolks.com/

For further information, please contact:

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