

#### Wall Street Finance Limited

113-122, 1st Floor, "A" Wing, Chintamani Plaza, Andheri Kurla Road, Chakala, Andheri (East), Mumbai - 99 CIN No.: L99999MH1986PLC039660

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Date: 1st September, 2018

**BSE Limited** 

Listing Department, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

SCRIP CODE: **511147** 

Company: Wall Street Finance Limited

Subject: Proceedings of the 31st Annual General Meeting of the Company

Dear Sir(s):

This is in continuation of earlier letter dated 8<sup>th</sup> August, 2018 regarding convening of 31<sup>st</sup> Annual General Meeting of the Company on 31<sup>st</sup> August, 2018 at Kilachand Conference Room, 2<sup>nd</sup> Floor, IMC Building, IMC Marg, Churchgate, Mumbai – 400020 at 2.30 p.m.

Please find attached herewith the summary of proceeding of the 31<sup>st</sup> Annual General Meeting of the Company held on 31<sup>st</sup> August, 2018 is enclosed as Annexure – I in compliance of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ('Listing Regulations, 2015').

The voting results and other details in prescribed format as required under Regulation 44 of the Listing Regulations, 2015 will be published separately.

You are requested to kindly take the above on record.

Thanking You,

For Wall Street Finance Limited

Chaitali Desai

**Company Secretary** 

Encl: Annexure - I - Summary of Proceeding



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Annexure - I

# Summary of the Proceedings of the 31<sup>st</sup> Annual General Meeting of the Company held on 31<sup>st</sup> August, 2018

31<sup>st</sup> Annual General Meeting of the Company was held on Friday, 31<sup>st</sup> August, 2018 at Kilachand Conference Room, 2<sup>nd</sup> Floor, IMC Building, IMC Marg, Churchgate, Mumbai – 400020 at 2.30 p.m.

Mr. Dilip Modi, Chairman of the Board, took the chair and welcomed the shareholders and after ascertaining the requisite quorum being present, called the meeting in order.

It was informed to the Members present at the meeting that Mr. Sudip Bandyopadhyay, Independent Director could not attend the Annual General Meeting due to some personal exigency.

Presentation made by Mr. Dilip Modi at the meeting is enclosed below and the same has been uploaded on the website of the Company and the link for the same is <a href="https://wsfx.in/assets/pdf/corporate-governance/InvestorsPresentation/AGM">https://wsfx.in/assets/pdf/corporate-governance/InvestorsPresentation/AGM</a> 31082018.pdf.

Thereafter, on the invitation, some of the members raised queries. The Chairman and Senior Management replied satisfactorily to the queries in detail as raised by the members.

The members were briefed about the objective of passing of the resolutions. Thereafter, the members were informed that the Company had provided the facility to members to exercise their right to vote on all the resolutions through remote e-voting in compliance of relevant provisions of the Companies Act, 2013 read with rules made thereunder and listing regulations, 2015. It was informed that the members who have not casted their votes through remote e-voting can cast their votes by filling up the ballot paper (poll) provided them.

The following items of business as included in the notice convening the 31<sup>st</sup> Annual General Meeting were transacted:

#### (1) To receive, consider and adopt:

- (a) The Audited Financial Statements of the Company for the financial year ended 31<sup>st</sup> March, 2018, including Balance Sheet as at 31<sup>st</sup> March, 2018 and the Statement of Profit and Loss Account and Cash Flow Statement along with the report of the Board of Directors and Auditors thereon; and
- (b) The Audited Consolidated Financial Statements of the Company for the financial year ended 31<sup>st</sup> March, 2018, including Balance Sheet as at 31<sup>st</sup> March, 2018 and the Statement of Profit and Loss Account and Cash Flow Statement along with the report of the Auditors thereon.
- (2) To appoint a Director in place of Mr. Dilip Modi (DIN: 00029062), who retires by rotation at this Annual General Meeting and, being eligible, offers himself for re-appointment.



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- (3) To appoint Mr. N. Srikrishna (DIN: 07175251) as Executive Director of the Company.
- (4) To appoint Mr. N. Srikrishna (DIN: 07175251), Executive Director designated as Whole Time Director and Chief Executive Officer for a period of three years.
- (5) To appoint Ms. Asha Shah (DIN: 08137628) as an Independent Director of the Company for a period of five years.
- (6) To continue the office of Mr. Brij Gopal Daga (DIN: 00004858) as an Independent Director of the Company as per the existing terms and conditions who has attended the age of 75 years in compliance of the provisions of regulation 17(1A) of SEBI (Listing Obligations and Disclosure Requirements) (Amendment) Regulations, 2018 which will be effective from 1<sup>st</sup> April, 2019.
- (7) To continue the office of Mr. Madhukar Sardar (DIN: 03067522) as an Independent Director of the Company as per the existing terms and conditions who has attended the age of 77 years as per the existing terms and conditions in compliance of the provisions of regulation 17(1A) of SEBI (Listing Obligations and Disclosure Requirements) (Amendment) Regulations, 2018 which will be effective from 1<sup>st</sup> April, 2019.

The members were informed that the consolidated results of remote e-voting and physical poll would be announced within 48 hours of the conclusion of the meeting.

Mr. Dharmesh Zaveri, Practicing Company Secretary was appointed as the scrutinizer to scrutinize the remote e-voting and the voting through ballot paper in a fair and transparent manner. Mr. Dharmesh Zaveri took charge of ballot box and conducted the polling process as required under the relevant provisions of the Companies Act, 2013 and rules made thereunder.

The Chairman authorized the Company Secretary to declare the results of voting and place the same on the website of the Company.

This is for your information and record.

Yours Faithfully,

For Wall Street Finance Limited

Chaitali Desai

Company Secretary

THINK FOREX THINK DIGITAL





# **Value Creation Last Year**

- Unlocked Cash value from de-growing business segments.
- Paid Dividend of 42.5%
- Increase in Book Value per Share from Rs.14.84 in FY 16 to Rs.33.48 in FY 18

# **Going Forward**

Building a Profitable, Scalable, Asset lite,

# **Forex tech Company**

# The Forex Industry



Estimated Market Size – Retail Forex

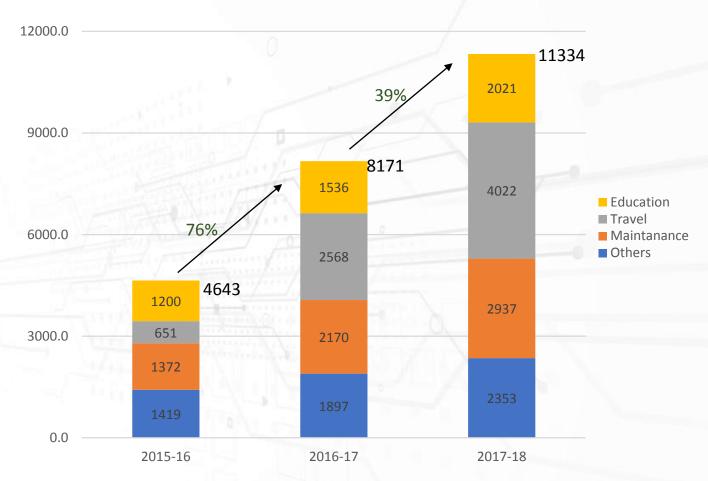
# **USD 20 – 25 Billion.**

Annual Growth Rate est. 10-15%

## **Key Drivers**

- Changing Demographics
- Rising Disposable Income
- Relaxation in Forex Regulations
- Overseas Education
- Rising Consumer expenses on Business & Leisure Travel

### Outward Remittances – LRS – USD Mio



Source: RBI Website

# The Competitive Landscape



# Banks (Authorised Dealers Cat I)

Axis Bank

**HDFC Bank** 

**ICICI** Bank

Yes Bank

# Forex Players (Authorised Dealers Cat II)

**Thomas Cook** 

Centrum

Weizmann

**Essel Forex** 

Cox & Kings

## Digital Players

Bookmyforex.com

Fxkart.com

Doorstepforex.com

Nafex.com

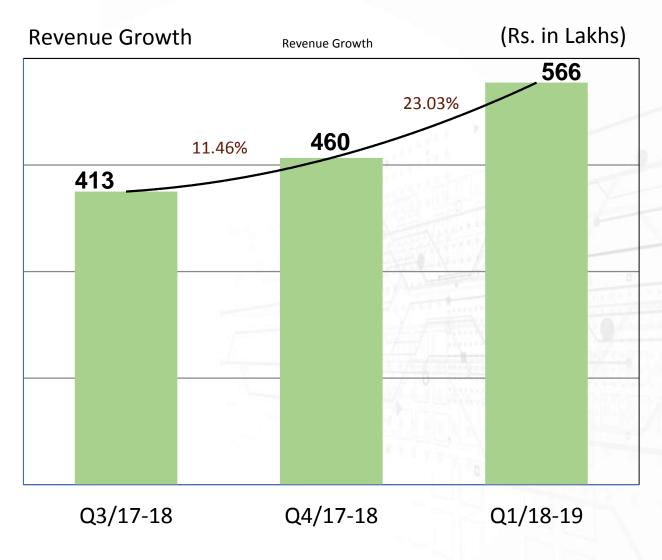
Extravelmoney.com



## **Omni channel Digital Service Provider**

- **→** Digital Platforms
- ♦ 22 Branch Network
- ★ Authorised Dealer Category II





Growth in Forex Revenues Qtr on Qtr.



# Digital Platforms for accelerated growth – Scalable with base fixed costs, building trust & transparency

**Corporate Platform** 



Launched

**Agent Platform** 



Beta Launch

**Consumer Platform** 



To be Launched

## Wholesale Platform



To be Launched

# **Digitally Enabled Prepaid Cards**



Driving Product innovation (To be Launched)

# Asset-lite & Scalable Business Model



### **Omni Channel**



- Digital Platforms
- Physical Outlets

### **Process Automation**



- Automation of Delivery (DMS)
- Integration with Principals

# **Cost Optimization**



- Closure of Non Strategic
   Branches
- Reduction in costs due to Automation

## **Customer Centric**



- **Building Trust & Transparency**
- Uniform customer experience with feedback mechanism

# **Corporate Governance**

## Independent Board



- 7 Member Board
- 4 Independent Directors
- 1 Promoter Director

#### **Committees**



- Audit Committee
   Chaired by Brij Gopal Daga
- Nomination & Remuneration committee
  Chaired by Sudip Bandyopadhyay
- Stake Holders Relationship Committee
   Chaired by Sudip Bandyopadhya
- Strategic & Ops review
   Chaired by Ramesh Venkataram

### **Internal Audits**



- Policy Audit
- Process Audit
- Functions Audit
- HO and Branch Audit

## Compliance



- Internal Compliance Committee
- Concurrent Audit of Branches
- System Level Controls
- Training & Development

## **Investor Engagement program**

Initiated quarterly Investor Call First Call – 23<sup>rd</sup> Aug 2018, Transcript on website

# **Exploring Future Growth Opportunities**



# **Digital Platforms for**

#### **International Investments**

for HNIs / Millennials

### **Integrated Expense Management Platform**

for Corporate encompassing Travel, Forex, Business Expense Management

## **International Trade Payments**

for SMEs under-served by Banks.

#### **Credit Solutions**

Leverage customer base using data analytics.







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