

Investor Presentation

Result Updates for Q1 FY 2018 – 2019
23rd August 2018

We are an Authorized Dealer Category II exchange house authorized by the Reserve Bank of India to deal in Foreign Exchange and Outward Remittances. We offer our customers simple solutions for Money Exchange when they travel abroad for business or pleasure. Our services range from Foreign Currencies, Forex Prepaid Cards and Travellers Cheques. Besides travel money, we offer Overseas Remittance facility to our customers for a variety of purposes. We also facilitate Travel Insurance for our customers through one of the leading health insurance companies in India.

At Wall Street we recommend our customers a combination of these products which makes it very convenient to carry.

Network 22 Branches PAN India



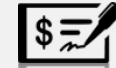
Products



Currency Notes



Forex Cards



Travellers' Cheque



Outward Remittances



Receive Money



Travel Insurance

Partners





Branding

Our New Logo



Digital Platform

Successfully Implemented

- Corporate Portal
- Agent Portal



Business Rationalization

- Branches rationalization with key accountability
- Significant profitability improvement

Financial Results: Q1 / FY 2018 – 2019

Profit and Loss Account – Abstract (Standalone)

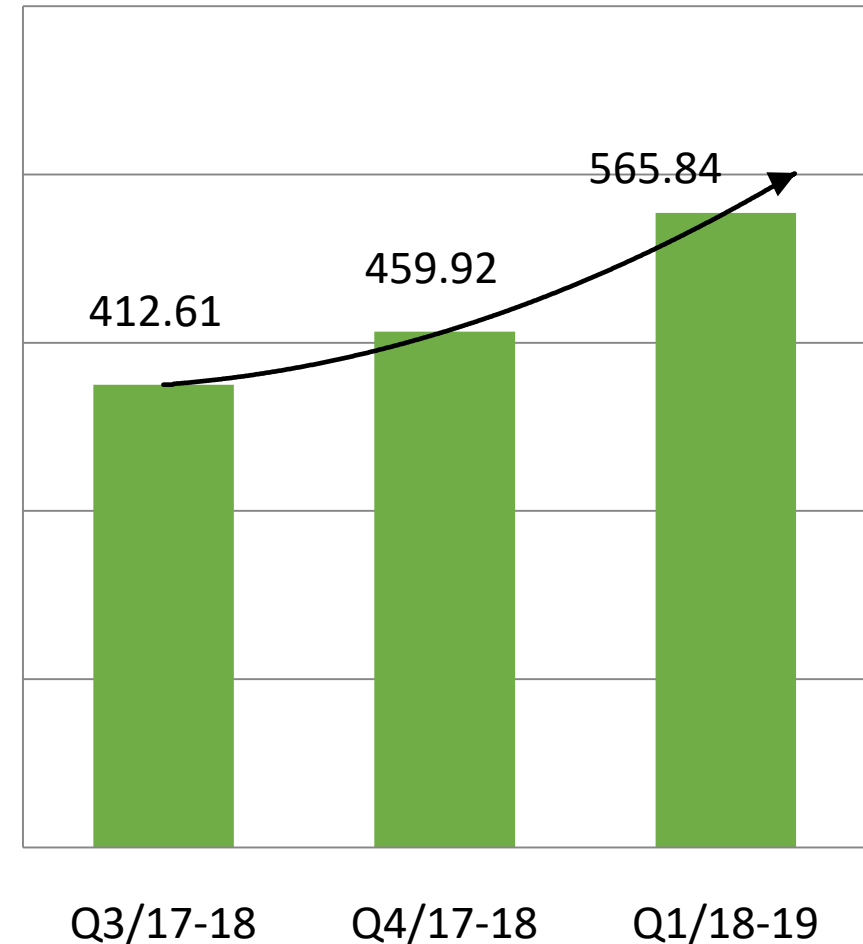
(Rs. in Lakhs)

Particulars	Quarter End			Year Ended
	30-Jun-18 (Unaudited)	31-Mar-18 (Audited)	30-Jun-17 (Unaudited)	31-Mar-18 (Audited)
Income from Operations	565.84	459.92	1,388.43	3,450.40
Other Income	58.36	70.63	11.01	413.85
Total Revenue	624.20	530.55	1,399.43	3,864.26
Selling, General & Admin Expense	624.40	553.78	1,241.11	3,778.51
EBIDTA	(0.20)	(23.23)	158.32	85.75
Finance Costs	31.96	31.40	112.61	312.46
Depreciation & Amortization Expense	12.27	31.29	11.59	60.85
Net Profit / (Loss) before tax	(44.43)	(85.93)	34.12	3,534.11
Exceptional Items	-	-	-	3,821.66
Tax Expense	(5.37)	0.18	8.71	852.89
Other Comprehensive Income (OCI) (net of taxes)	-	16.21	1.01	19.24
Total Comprehensive Income	(39.06)	(69.90)	26.42	2,700.46

Comparative Quarter on Quarter - Forex

(Rs. in Lakhs)

Revenue Growth - Forex



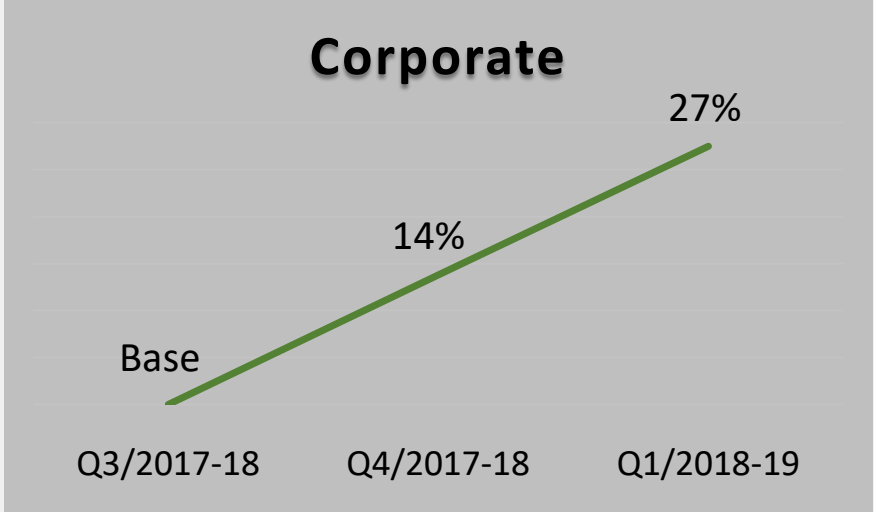
Particulars	Quarter End		
	30-Jun-18 (Unaudited)	31-Mar-18 (Audited)	31-Dec-17* (Unaudited)
Income from Operations	565.84	459.92	412.61
Other Income	58.36	70.63	37.70
Total Revenue	624.20	530.55	450.31
Selling, General & Admin Expense	624.40	553.78	749.90
EBIDTA	(0.20)	(23.23)	(299.59)
Finance Costs	31.96	31.40	61.11
Depreciation & Amortization Expense	12.27	31.30	7.21
Net Profit / (Loss) before tax	(44.43)	(85.93)	(367.91)

* Dec 2017 quarter figures indicated above are up to PBT level only, published results have exceptional item and taxes too.

Key Segments – Forex

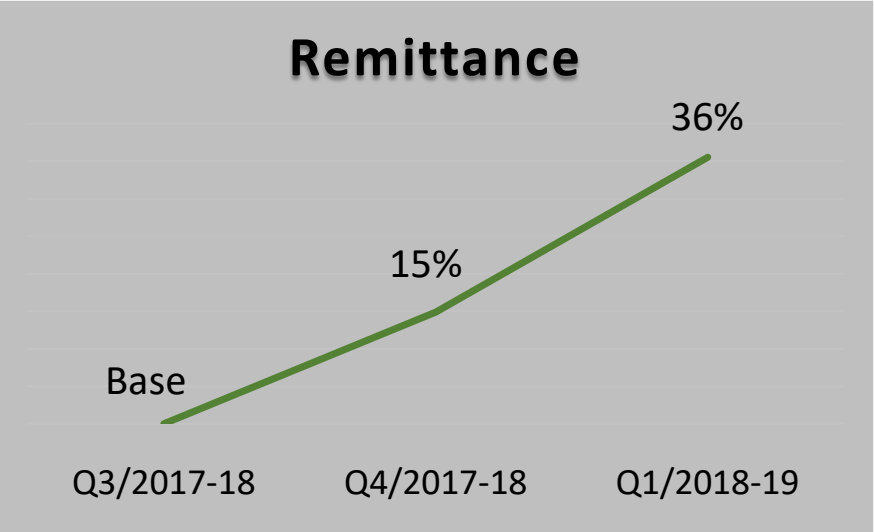
Corporate Segment

Gross revenue of corporate business has grown Quarter on Quarter, here base is taken as Quarter 3, i.e. December 2017 and then the traction over the next two Quarters



Outward Remittance Segment

Gross Revenue of outward remittance segment mainly consists of student remittance and travel remittance has shown gown Quarter on Quarter, here too the base is taken as Quarter 3 i.e. December 2017 and then the growth over the next two Quarters is seen.



We developed innovative digital solutions that make it easy to deliver Forex to our valuable customers.

Corporate Digital Portal



- WSFx Corporate Platform is the online business forex order management for all your forex needs.
- Building a new digital tools to better respond and deliver Forex on the changing customer requirements.

Agent Digital Portal



- WFSX agent portal enables our agent partners login to the portal and add the lead / order directly without requiring them to call / email and wait for an offline process.
- Next generation B2B e-commerce for portal facility to agents.



Thanking You

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