

PROPOSAL FOR KENYA

05 NIGHTS & 06 DAYS



NOVEMBER 2026

PRESENTED BY

BENCHMARK INCENTIVE & LEISURE TRAVELS PVT LTD

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GOA

7th Floor, 1/302/15, Desk No A2 & A3, Patto Area, Opp Sharam
Shakti Bhawan, Patto Area, Panaji, North Goa, Goa - 403001

HEAD OFFICE : BANGALORE

1st Floor, No 129, Madan Arcade, Domlur Service Road, 2nd Stage,
Indira Nagar, Bengaluru, Karnataka - 560071

MUMBAI

Plot 102, Man House, SV Road, Near Blue Dart Office, Vile Parle
West, Mumbai, Maharashtra - 400056

DELHI

D-1, Innov8 Ras Villas, Court Chowk Road, Saket District Center
New Delhi, South Delhi, Delhi - 110017

RAJASATHAN

Plot No 53, Sarati Nagar, Shyam Nagar, Jaipur,
Rajasthan - 302019

14th May 2026

Dear Sir,

Warm greetings from Benchmark Incentive & Leisure Travels Pvt Ltd!!!

Subject: Proposal for Kenya – 05 Nights / 06 Days

We extend our heartfelt gratitude for selecting us as your travel partner and providing us with the opportunity to submit the proposal. We are thrilled to present our proposal for an unforgettable travel experience in Kenya.

Proposal Details:

Destination : Kenya
Number of Delegates : 01 Adult
Proposed Month : November 2026
Duration : 05 Nights & 06 Days
Rooming : Double occupancy

Please find enclosed a comprehensive outline of the package, detailing the itinerary and inclusions. I am committed to ensuring your travel needs are met with excellence and attention to detail.

We sincerely appreciate your consideration and eagerly await your response.

Warm regards,

Benchmark Incentive & Leisure Travels Pvt Ltd



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TENTATIVE TOUR PACKAGE & PRICING DETAILS

DESTINATION	PROPOSED HOTELS	NO. OF NIGHTS	TOTAL PACKAGE COST FOR PER PERSON
KENYA	Sentrim Amboseli Lodge OR SIMILAR	02	INR 1,55,476/- + 5% GST
	Sentrim Tsavo Lodge OR SIMILAR	02	
	Pridelnn Plaza OR SIMILAR	01	

PRICE INCLUDES:

- 5% tcs
- Arrival & departure airport transfers
- Accommodation as per itinerary (Full Board while on safari)
- Private transportation in a 4x4 Safari Land Cruiser (pop-up roof for game viewing & photography) – Safari
- Accommodation as per itinerary (Full Board while on safari)
- Daily game drives (2 game drives per day or full-day game viewing), as per the itinerary
- All government taxes, VAT, and service charges
- Bottled mineral water in the safari vehicles
- Land Cruisers do not have AC's and can carry specific amounts of Luggage

PRICE EXCLUDES:

- Travel Insurance
- Return Airfare in Economy class
- Visa Assistance
- 5% GST
- Personal Expenses: Expenses of a personal nature such as cigarettes, liquor, table drinks, and mineral water.
- Meals: Any extra meals
- Optional Tours: Any tours or activities not explicitly included in the provided itinerary.

- Unspecified Expenses: Anything not mentioned in the Cost Highlights column of the proposal.
- Incidental Expenses: Any laundry, telephone calls, tips & gratuities, and portorage.
- Arising from Unforeseen Events: Any expenses incurred due to natural calamities like road blockages, political disturbances (strikes), etc., are to be borne by the client and paid directly on-site.
- Credit Card Transaction Fees: If payment is made by credit card, additional charges or fees associated with credit card transactions will apply.
- Tipping for driver and tour guide
- Tourism Tax
- Any Expenses for personal nature, drinks, Laundry, Tipping for guide Driver, Pocket Wi-Fi.

TENTATIVE ITINERARY

DAY 1 – Arrival – Amboseli

- Meet on arrival and drive to Amboseli National Park, famous for elephants and Mt. Kilimanjaro views.
- Afternoon at leisure to enjoy lodge facilities.
- Overnight: Sentrim Amboseli

DAY 2 – Full Day – Amboseli National Park

- Enjoy Breakfast at the hotel
- Full-day game viewing in Amboseli with packed lunch to maximize time in the park.
- Amazing views of Mt. Kilimanjaro and large elephant herds.
- Overnight: Sentrim Amboseli

DAY 3 – Amboseli – Tsavo

- Breakfast and drive to Sentrim Tsavo Lodge
- Arrive in time for lunch
- Afternoon evening game drive in Tsavo National Park



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- Overnight: Sentrim Tsavo Lodge

DAY 4 – Tsavo – Game Drives

- Enjoy morning and afternoon game drives or full-day game viewing with packed lunch.
- Explore the vast Tsavo ecosystem known for red elephants, big cats, and dramatic landscapes.
- Overnight: Sentrim Tsavo Lodge

DAY 5 – Tsavo – Nairobi

- Breakfast and drive to Nairobi
- Check in at Pridelnn Plaza Hotel (near JKIA)
- Day and evening at leisure to relax
- Overnight: Pridelnn Plaza

DAY 6 – DEPARTURE

- Enjoy Breakfast at the hotel
- Spend the day exploring the Masai Mara with morning and afternoon game drives, or opt for a full-day

TERMS & CONDITIONS:

Group Size: The quoted cost is based on a minimum of 2 passengers and is subject to change in the event of an increase or decrease in the number of passengers.

Transportation: Please note that the coach provided for transfers and sightseeing will be available only as per the itinerary and will not be at your disposal.

Airfare: The cost has been calculated based on the current airfare. However, the cost is subject to change according to fluctuations in the airfare.

Hotel Confirmation & Availability:

Availability Disclaimer: All packages and hotel bookings are subject to availability at the time of booking. Please be aware that we are not currently holding any bookings.



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Alternative Accommodation: If the quoted hotel is unavailable, we will make every effort to secure an alternative hotel within the same area that meets your preferences and standards.

Additional Charges: Please note that incremental charges may apply in the event of currency fluctuations, revisions in airfare, or changes in statutory charges. We will inform you promptly of any such changes and adjust the charges accordingly.

Exhibition and Fair Rates: The quoted rates are not applicable during exhibitions and fairs.

Standard check-in and check-out: The timings can vary slightly depending on the hotel's policies and practices, Standard Check-in Time will be at 15:00hrs and Check-out Time will be 11:00hrs.

Early Check-in: Early check-in is subject to availability. Additional charges may apply for confirmed early check-in arrangements.

Late Check out: Late Check out is subject to availability. Additional charges may apply for confirmed late check-out arrangements.

Passenger Information: Names of travellers, as per their passports, must be provided at least 45 days prior to departure.

Cancellation Policy: Please be aware that cancellation charges or name change charges may apply once the tickets/visas/hotels are issued/booked.

Booking Confirmation: BENCHMARK will confirm the booking upon receipt of a 50% advance of the estimated billing. Payment should be made via Cheque or Demand Draft in Favor of "Benchmark Incentive & Leisure Travels Pvt. Ltd.," payable at Bangalore. The remaining balance should be settled at least 20 days prior to departure.

Refund Policy:

Unused Services: Please note that no refunds or reductions will be provided for any services that are included in the tour but not utilized by the traveller.

Liability and Insurance:

Agent Capacity: All arrangements made by Benchmark Incentive & Leisure Travels Pvt Ltd are made in the capacity of the agent only. Benchmark will not be liable for any claims or expenses



arising from circumstances beyond our control, including but not limited to accidents, injuries, delayed or cancelled flights, and acts or forces of nature.

Travel Insurance: It is mandatory for all passengers to be covered by suitable travel and health insurance prior to departure from their country of origin. We highly recommend obtaining comprehensive insurance coverage to protect against unforeseen circumstances during travel.

Force Majeure: In event of Force Majeure event, including but not limited to natural disasters, acts of terrorism, war, political unrest, government advisories or regulations, pandemics, epidemics, or any other unforeseen circumstances beyond the reasonable control Benchmark Incentive & Leisure Travels will not be held liable for any damages, losses, or expenses incurred because of the Force Majeure Event.

Itinerary Changes and Timings:

Flight Schedule Changes: Please note that in the event of any changes in the flight schedule, the itinerary may be adjusted accordingly.

Local Conditions: All timings provided in the itinerary are subject to local road and traffic conditions, which may affect the actual timing of activities and transfers.

Itinerary Alterations: Benchmark Incentive & Leisure Travels Pvt Ltd reserves the right to alter the itinerary as necessary without compromising the quality of services provided.

Visa - Terms & Conditions:

Granting Authority: The granting of the visa is subject to the sole discretionary authority of the respected consulate/embassy.

Importance of Visa: Obtaining a visa is crucial for your travel. The conditions and requirements for obtaining a visa vary by destination, and it is essential to comply with the guidelines set by the consulate or embassy.

Assistance in Visa Application: Benchmark Incentive and Leisure Travels Pvt Ltd will provide assistance in the visa application process, ensuring that all necessary documentation is submitted. However, the ultimate decision rests with the consulate/embassy.



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Inclusion of Visa Charges: Visa charges are included in the package, covering the cost of the visa application process.

Impact of Travel Uncertainties: The granting of a visa may be impacted by travel uncertainties, political situations, or other unforeseen circumstances. In such cases, Benchmark Incentive and Leisure Travels Pvt Ltd will keep you informed and work towards finding suitable alternatives.

Validity Period and Conditions: The validity period and conditions of the visa will be in accordance with the policies set by the respective consulate/embassy.

Responsibility of Travelers: Travelers are responsible for providing accurate and complete documentation required for the visa application. Any discrepancies or omissions may result in delays or denials.

Processing Time: The processing time for visas may vary, and travellers are advised to initiate the visa application process well in advance of the travel dates to avoid any last-minute complications.

Policy Revisions: In case of any revisions in visa policies, fees, or requirements, Benchmark Incentive and Leisure Travels Pvt Ltd will promptly inform you and guide you through the necessary.

*****TOUR ENDS*****

