









# Specialist- Quality Assurance (Pharma, Biological Products and Medical Devices)

Internal audit

Loan License Audit/ Regulated business Operations

QP Code: LFS/Q0313 Instantiated QP Code: LFS/Q0313-SI007

Version: 1.0

NSQF Level: 5.5









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# LFS/Q0313-SI007: Specialist- Quality Assurance (Pharma, Biological Products and Medical Devices)

# **Brief Job Description**

A Specialist- Quality Assurance (Pharma, Biological Products and Medical Devices) performs physical checks, conducts document verification exercise, ensures compliance to quality management systems and procedures, undertakes risk control assessment, conducts/participates in internal/external audits and also carries out process and equipment validation and in-process sampling, finished product sampling activities.

#### **Personal Attributes**

The individual should have good communication and interpersonal skills. The person should possess investigational abilities, analytical and reasoning skills. The role holder should have critical thinking skills along with excellent organizational skills.

# **Applicable National Occupational Standards (NOS)**

# **Compulsory NOS:**

- 1. <u>LFS/N0125</u>: Ensure adherence to Environment, health and safety guidelines in a Manufacturing facility and GMP controlled areas
- 2. LFS/N0302: Coordinate with Manager, colleagues and auditors
- 3. <u>LFS/N0348</u>: Ensure GxP compliance, respond to issues and non-conformance to maintain regulatory standards and procedure
- 4. DGT/VSQ/N0103: Employability Skills (90 Hours)

#### **Electives**(mandatory to select at least one):

Elective: Internal audit

- 1. LFS/N0318: Carry out Internal auditing activities
- 2. <u>LFS/N0317</u>: Carry out vendor audit related activities and perform other additional activities to track performance
- 3. <u>LFS/N0315</u>: Carry out audit related reporting and documentation to adhere to regulatory and Quality standards

# **Options**(Not mandatory):









Option 1: Loan License Audit

1. LFS/N0353: Perform Loan License Audit and documentation activities

# Option 2: Regulated business Operations

- 1. <u>LFS/N0120</u>: Establish own enterprise and perform various entrepreneurial activities to run the <u>business operations in Life Sciences Sector</u>
- 2. <u>LFS/N0121</u>: Maintain the critical business documents as Entrepreneur in Life Sciences Sector

# **Qualification Pack (QP) Parameters**

| Sector                        | Life Sciences                      |
|-------------------------------|------------------------------------|
| Sub-Sector                    | Pharmaceutical, Bio Pharmaceutical |
| Occupation                    | Quality                            |
| Country                       | India                              |
| NSQF Level                    | 5.5                                |
| Credits                       | 25                                 |
| Aligned to NCO/ISCO/ISIC Code | NCO-2015/2131.1300                 |









| Minimum Educational Qualification & Experience       | B.Tech ((in relevant field)) with 2 Years of experience Quality Assurance/Quality Control/production OR B.Pharma with 2 Years of experience Quality Assurance/Quality Control/production OR M.Sc (In relevant Subjects) with 2 Years of experience Quality Assurance/Quality Control/production OR M.Pharma (Final Year Student) OR M.Tech ((in relevant field) final year student) OR Previous relevant Qualification of NSQF Level (Level 5 Certificate of Chemist- In-process Quality Assurance (Pharma, Biologics and Medical Device)) with 1-2 Years of experience OR Previous relevant Qualification of NSQF Level (Level 5 Certificate of Analyst/ChemistQuality Contro) with 1-2 Years of experience OR Previous relevant Qualification of NSQF Level (Level 5 Certificate of Chemist- Production (Pharma, Cosmetics & Biologics)) with 1-2 Years of experience |
|--|---|
| Minimum Level of Education for<br>Training in School |   |
| Pre-Requisite License or Training                    | NA  |
| Minimum Job Entry Age                                | 21 Years  |
| Last Reviewed On                                     | NA  |
| Next Review Date                                     | 29/09/2026  |
| NSQC Approval Date                                   | 29/09/2023  |
| Version  | 1.0   |
| Reference code on NQR                                | QG-5.5-LS-00998-2023-V1-LSSSDC  |
| NQR Version  | 1.0   |









# LFS/N0125: Ensure adherence to Environment, health and safety guidelines in a Manufacturing facility and GMP controlled areas

# **Description**

This job function is about the job role holder ensuring adherence to the health, hygiene, safety and environment guidelines while working in the manufacturing facility and GMP controlled areas by self and subordinates

# Scope

The scope covers the following:

- Follow health and hygiene protocols
- Adherence to safety and security procedures
- Adherence to emergency procedures

#### **Elements and Performance Criteria**

# Follow health and hygiene protocols

To be competent, the user/individual on the job must be able to:

- **PC1.** comply with health and personal hygiene-related protocols as per WHO standards and cGMP guidelines
- **PC2.** wash hands and feet before entering in the manufacturing area with soap/alcohol based sanitizers
- **PC3.** report any communicable or contagious diseases allergy, sickness or any other environment-related breach before entering the work premises to the designated person
- **PC4.** take preventive actions on the report of any allergy, sickness or any other environment-related breach reported by subordinates
- **PC5.** follow gowning procedures as per SoP while entering an environment controlled work area and ensure adherence to the same by others

# Adherence to safety and security procedures

To be competent, the user/individual on the job must be able to:

- **PC6.** comply with safety and security policies and procedures
- **PC7.** ensure the use of appropriate safety gears like headgear, masks, gloves and other accessories as mentioned in the guidelines, by self and subordinates while carrying out work
- **PC8.** take preventive and corrective actions based on the report of any identified deviations in safety and security policies and procedures by subordinates
- **PC9.** ensure that discipline for material segregation and 5S system is followed at the storage area
- **PC10.** comply with material handling, segregation, and storage guidelines for highly hazardous, poisonous and explosive material
- **PC11.** take corrective actions for reported hazards in consultation with EHS personnel
- PC12. complete the records of safety drills and trainings undertaken by self and subordinates

Adherence to emergency procedures









To be competent, the user/individual on the job must be able to:

- **PC13.** report any hazards that he/she is not competent to deal with the relevant EHS personnel and warn other people who may be affected
- **PC14.** raise the alarm and inform the concerned person immediately for action in the cases of spill, fall, injury, toxic inhale, fire or explosion
- **PC15.** follow emergency protocols for any alarms and ensure the safety of subordinates in the area under supervision
- **PC16.** follow emergency procedures efficiently
- PC17. ensure injured employees are provided appropriate first aid and medical aid

# **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** company's procedures for the environment, health, and safety
- **KU2.** implications that any non-compliance with health, safety and security may have on individuals and the organization
- **KU3.** workplace hazards in the manufacturing facility in the life sciences sector, how and when to report hazards
- **KU4.** limits of individual responsibility for dealing with hazards
- **KU5.** chemical substances, their characteristics, and required precaution and safety measures
- **KU6.** gowning procedure
- **KU7.** the organization's emergency procedures for different emergencies and the importance of following these
- **KU8.** evacuation procedures for employees, contract staff and visitors
- **KU9.** health, safety and accident reporting procedures and the importance of reporting in GMP
- **KU10.** different types of breaches in the environment, health, safety and security and how and when to report these
- **KU11.** WHO guidelines for personal hygiene
- **KU12.** type of safety gears and procedure to use them
- **KU13.** the importance of material segregation and 5S system
- **KU14.** WHO guidelines for handling and storing hazardous material

#### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to understand the various coding systems and to read instructions, guidelines, procedures, rules, and signages to understand the procedure to be followed
- **GS2.** use listening skills to follow the instructions and procedures during emergency alarms
- **GS3.** use written communication skills to accurately record every information required to be reported as per SOP and GMP guidelines in the prescribed language









- **GS4.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- **GS5.** use critical thinking skills to take relevant actions on the accidents and breach in compliance with EHS protocols
- **GS6.** apply decision-making skills to make balanced judgments within the authority while dealing with hazards and breaches
- GS7. apply problem-solving skills to find solutions for workflow-related difficulties
- **GS8.** use verbal communication skills to communicate with supervisor/ manager/ EHS Incharge or any other concerned authority clearly for escalating any emergency or hazard









# **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Follow health and hygiene protocols  | 10              | 15                 | -                | 5             |
| <b>PC1.</b> comply with health and personal hygienerelated protocols as per WHO standards and cGMP guidelines  | -               | -                  | -                | -             |
| <b>PC2.</b> wash hands and feet before entering in the manufacturing area with soap/alcohol based sanitizers   | -               | -                  | -                | -             |
| <b>PC3.</b> report any communicable or contagious diseases allergy, sickness or any other environment-related breach before entering the work premises to the designated person            | -               | -                  | -                | -             |
| <b>PC4.</b> take preventive actions on the report of any allergy, sickness or any other environment-related breach reported by subordinates  | -               | -                  | -                | -             |
| <b>PC5.</b> follow gowning procedures as per SoP while entering an environment controlled work area and ensure adherence to the same by others   | -               | -                  | -                | -             |
| Adherence to safety and security procedures  | 10              | 25                 | -                | 5             |
| <b>PC6.</b> comply with safety and security policies and procedures  | -               | -                  | -                | -             |
| <b>PC7.</b> ensure the use of appropriate safety gears like headgear, masks, gloves and other accessories as mentioned in the guidelines, by self and subordinates while carrying out work | -               | -                  | -                | -             |
| <b>PC8.</b> take preventive and corrective actions based on the report of any identified deviations in safety and security policies and procedures by subordinates                         | -               | -                  | -                | -             |
| <b>PC9.</b> ensure that discipline for material segregation and 5S system is followed at the storage area  | -               | -                  | -                | -             |
| <b>PC10.</b> comply with material handling, segregation, and storage guidelines for highly hazardous,poisonous and explosive material  | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| <b>PC11.</b> take corrective actions for reported hazards in consultation with EHS personnel   | -               | -                  | -                | -             |
| <b>PC12.</b> complete the records of safety drills and trainings undertaken by self and subordinates   | -               | -                  | -                | -             |
| Adherence to emergency procedures  | 10              | 15                 | -                | 5             |
| <b>PC13.</b> report any hazards that he/she is not competent to deal with the relevant EHS personnel and warn other people who may be affected           | -               | -                  | -                | -             |
| <b>PC14.</b> raise the alarm and inform the concerned person immediately for action in the cases of spill, fall, injury, toxic inhale, fire or explosion | -               | -                  | -                | -             |
| <b>PC15.</b> follow emergency protocols for any alarms and ensure the safety of subordinates in the area under supervision                               | -               | -                  | -                | -             |
| PC16. follow emergency procedures efficiently  | -               | -                  | -                | -             |
| <b>PC17.</b> ensure injured employees are provided appropriate first aid and medical aid   | -               | -                  | -                | -             |
| NOS Total  | 30              | 55                 | -                | 15            |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0125   |
|---------------------|---|
| NOS Name            | Ensure adherence to Environment, health and safety guidelines in a<br>Manufacturing facility and GMP controlled areas |
| Sector              | Life Sciences   |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical, Contract Research   |
| Occupation          | Generic   |
| NSQF Level          | 5.0   |
| Credits             | 2.00  |
| Version             | 1.0   |
| Last Reviewed Date  | 29/09/2023  |
| Next Review Date    | 29/09/2026  |
| NSQC Clearance Date | 29/09/2023  |









# LFS/N0302: Coordinate with Manager, colleagues and auditors

# **Description**

This NOS unit is about the job holder coordinating with the manager, colleagues, and auditors

# Scope

The scope covers the following:

- Coordination with manager
- Coordination with colleagues and auditors
- Sensitivity towards all genders and people with disability

#### **Elements and Performance Criteria**

#### Coordination with manager

To be competent, the user/individual on the job must be able to:

- **PC1.** coordinate with the reporting manager to obtain work instructions
- **PC2.** communicate to reporting supervisor about process-flow improvements, production defects received from the previous process, repairs and maintenance of equipment as required
- **PC3.** communicate deviations / abnormal incidents to the reporting manager
- **PC4.** communicate any potential hazards or expected process disruptions to the manager

#### Coordination with colleagues and auditors

To be competent, the user/individual on the job must be able to:

- **PC5.** support team members and colleagues of other departments in work
- **PC6.** train lab assistants and trainees
- PC7. find solutions to workflow related difficulties with mutual agreement
- PC8. coordinate with QA for audit related documentation for QC analysis
- **PC9.** maintain sense of calm/equilibrium in self as well as team members
- **PC10.** provide clear answers to the auditor's queries
- **PC11.** produce the documented records of performed activities and operations to auditors
- PC12. maintain data integrity while responding to auditors and regulatory inspectors

# Sensitivity towards all genders and people with disability

To be competent, the user/individual on the job must be able to:

- PC13. respect all genders, religions, and caste
- **PC14.** empathize with the people with disability
- PC15. offer support or help to a person with disability only when asked
- **PC16.** ensure to adhere with the guidelines laid in Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act
- **PC17.** report any violation of prevention of sexual harassment (POSH) rules immediately to the POSH committee









# **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** company's policies on preferred language of communication, reporting and escalation policy, quality delivery standards, and personnel management
- **KU2.** importance of team building skills
- **KU3.** stress management strategies to be applied within teams
- **KU4.** the types of possible disabilities among people with disability (PwD)
- **KU5.** the challenges faced by PwD
- **KU6.** the importance of displaying empathy towards PwD
- **KU7.** the right way to use the laws acts, and provisions defined for PwD by the statutory bodies
- **KU8.** the guidelines laid on Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act
- KU9. importance of respecting all gender identities, religion, caste, and culture
- **KU10.** how to develop a collaborative culture for cross-culture and gender-inclusive team

# **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use written communication skills to record information accurately in compliance with ALCOA principles as per SOP and GMP guidelines in the English language
- **GS2.** use reading and comprehension skills to read the various coding systems, instructions, guidelines, procedures, rules, and signages
- **GS3.** use listening skills to understand the instructions and procedures to be followed
- **GS4.** use verbal communication skills to interact with colleagues effectively
- **GS5.** use team-building skills while interacting with teammates and while managing the difficult/stressful or emotional situations at work
- **GS6.** apply problem-solving skills to find solutions for workflow-related difficulties
- **GS7.** apply planning and organizing skills to plan and organize tools and material required to fulfil work requirements
- **GS8.** apply critical thinking skills to analyze and identify when to report an issue/concern to the lab in charge and when to deal with a colleague individually, depending on the type of concern
- **GS9.** apply customer-centricity to remain compliant with data integrity rules, GMP/GLP guidelines and to evaluate the impact of wrongdoings
- **GS10.** apply decision-making skills to make balanced judgments within the authority while dealing with daily work-life situations with clear choices and written instructions









# **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Coordination with manager  | 10              | 20                 | -                | 5             |
| <b>PC1.</b> coordinate with the reporting manager to obtain work instructions  | -               | -                  | -                | -             |
| <b>PC2.</b> communicate to reporting supervisor about process-flow improvements, production defects received from the previous process, repairs and maintenance of equipment as required | -               | -                  | -                | -             |
| <b>PC3.</b> communicate deviations / abnormal incidents to the reporting manager   | -               | -                  | -                | -             |
| <b>PC4.</b> communicate any potential hazards or expected process disruptions to the manager   | -               | -                  | -                | -             |
| Coordination with colleagues and auditors  | 15              | 25                 | -                | 5             |
| <b>PC5.</b> support team members and colleagues of other departments in work   | -               | -                  | -                | -             |
| PC6. train lab assistants and trainees   | -               | -                  | -                | -             |
| <b>PC7.</b> find solutions to workflow related difficulties with mutual agreement  | -               | -                  | -                | -             |
| <b>PC8.</b> coordinate with QA for audit related documentation for QC analysis   | -               | -                  | -                | -             |
| <b>PC9.</b> maintain sense of calm/equilibrium in self as well as team members   | -               | -                  | -                | -             |
| <b>PC10.</b> provide clear answers to the auditor's queries  | -               | -                  | -                | -             |
| <b>PC11.</b> produce the documented records of performed activities and operations to auditors   | -               | -                  | -                | -             |
| <b>PC12.</b> maintain data integrity while responding to auditors and regulatory inspectors  | -               | -                  | -                | -             |
| Sensitivity towards all genders and people with disability   | 10              | 10                 | -                | -             |
| PC13. respect all genders, religions, and caste  | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes  | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|---|-----------------|--------------------|------------------|---------------|
| PC14. empathize with the people with disability   | -               | -                  | -                | -             |
| <b>PC15.</b> offer support or help to a person with disability only when asked  | -               | -                  | -                | -             |
| <b>PC16.</b> ensure to adhere with the guidelines laid in Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act | -               | -                  | -                | -             |
| <b>PC17.</b> report any violation of prevention of sexual harassment (POSH) rules immediately to the POSH committee                           | -               | -                  | -                | -             |
| NOS Total   | 35              | 55                 | -                | 10            |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0302  |
|---------------------|--|
| NOS Name            | Coordinate with Manager, colleagues and auditors |
| Sector              | Life Sciences                                    |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical               |
| Occupation          | Quality  |
| NSQF Level          | 5  |
| Credits             | 2.00   |
| Version             | 3.0  |
| Last Reviewed Date  | 29/09/2023                                       |
| Next Review Date    | 29/09/2026                                       |
| NSQC Clearance Date | 29/09/2023                                       |









# LFS/N0348: Ensure GxP compliance, respond to issues and nonconformance to maintain regulatory standards and procedure

# **Description**

This Job function is about the job holder ensuring the GxP compliance, respond to issues and non-conformance to maintain regulatory standards and procedure

# Scope

The scope covers the following:

- The Scope covers the following:
- Regulatory Compliance and Non -Conformance
- Risk Assessment and Quality Management
- Handle Corrective Action and Preventive Action (CAPA)

#### **Elements and Performance Criteria**

# Regulatory Compliance and Non -Conformance

To be competent, the user/individual on the job must be able to:

- **PC1.** Identify key GxP (GMP, GLP, GCP, GDP) regulations and their specific requirements in maintaining product quality, patient safety, and regulatory compliance.
- **PC2.** Evaluate the potential consequences of non-conformance on product quality and regulatory compliance.
- **PC3.** Collect information regarding the nature, context, and scope of the non-conformance incident.
- **PC4.** maintain routine monitoring and auditing requirements as specified by SOPs and in accordance to GMP
- **PC5.** ensure validation processes are in place and appropriately monitored and reviewed in line with SOPs and guidelines
- **PC6.** plan and participate in self-inspections for various departments on the site as per predefined schedules and coordinate with cross functional teams
- **PC7.** Apply root cause analysis techniques to investigate non-conformance incidents.
- **PC8.** Analyse the potential consequences and risks associated with the non-conformance incident and determine the level of impact on product quality, patient safety, and regulatory compliance.

# Risk Assessment and Quality Management

To be competent, the user/individual on the job must be able to:

- **PC9.** Perform risk assessments to evaluate potential impact and likelihood of non-conformance.
- **PC10.** Design risk mitigation strategies to ensure product quality and patient safety.
- PC11. Document non-conformance incidents accurately, including relevant evidence
- **PC12.** Prepare comprehensive reports suitable for cross-functional communication and regulatory purposes.









- **PC13.** Communicate effectively to present issues, discuss solutions, and ensure coordinated actions.
- **PC14.** Apply continuous improvement principles to suggest enhancements based on non-conformance insights.
- **PC15.** Organize and maintain documentation for regulatory inspections related to non-conformance incidents.
- **PC16.** Demonstrate readiness and competence during regulatory audits by explaining organizational processes.

# Handle Corrective Action and Preventive Action (CAPA)

To be competent, the user/individual on the job must be able to:

- **PC17.** take appropriate corrective and or preventative action in response to compliance issues
- **PC18.** Conduct root cause analyses to determine the underlying causes of compliance issues.
- **PC19.** communicate appropriately to the organization for any corrective and preventative actions in response to compliance Issues
- **PC20.** provide document support to regulatory departments for compilation of various regulatory documents, including verification of in-process quality check documentation
- **PC21.** collaborate with the production/packaging teams for providing line clearance regular documentation (online/offline) of all the activities to remove compliance
- **PC22.** Monitor and report compliance metrics to track performance and identify areas for improvement.

# **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** Understanding the key regulations such as Good Manufacturing Practices (GMP), Good Laboratory Practices (GLP), Good Clinical Practices (GCP), and Good Distribution Practices (GDP) and their specific requirements.
- **KU2.** Familiarity with Standard Operating Procedures (SOPs) and guidelines for routine monitoring, auditing, and validation processes.
- **KU3.** Competence in root cause analysis techniques to investigate non-conformance incidents.
- **KU4.** Ability to assess the potential consequences and risks associated with non-conformance incidents.
- **KU5.** Understanding of continuous improvement principles and their application based on non-conformance insights.
- **KU6.** Ability to organize and maintain documentation for regulatory inspections.
- **KU7.** Effective communication within the organization regarding corrective and preventive actions.
- **KU8.** Knowledge of appropriate corrective and preventive action procedures in response to compliance issues.
- **KU9.** Understanding quality control and assurance principles, including the ability to ensure product quality meets established standards.
- **KU10.** Proficiency in data analysis tools and techniques to assess compliance metrics and identify areas for improvement.

# **Generic Skills (GS)**









User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to understand the various coding systems and to read instructions, guidelines, procedures, rules, and signages to understand the procedure to be followed
- **GS2.** use listening skills to follow the instructions and procedures during emergency alarms
- **GS3.** use written communication skills to accurately record every information required to be reported as per SOP and GMP guidelines in the prescribed language
- **GS4.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- **GS5.** apply decision-making skills to make balanced judgments within the authority while dealing with hazards and breaches
- **GS6.** use critical thinking skills to take relevant actions on the accidents and breach in compliance with EHS protocols
- **GS7.** use problem-solving skills to determine the root cause and devise a corrective action plan to address it effectively.









# **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Regulatory Compliance and Non -Conformance   | 10              | 15                 | 3                | 3             |
| <b>PC1.</b> Identify key GxP (GMP, GLP, GCP, GDP) regulations and their specific requirements in maintaining product quality, patient safety, and regulatory compliance.                               | -               | -                  | -                | -             |
| <b>PC2.</b> Evaluate the potential consequences of non-conformance on product quality and regulatory compliance.   | -               | -                  | -                | -             |
| <b>PC3.</b> Collect information regarding the nature, context, and scope of the non-conformance incident.  | -               | -                  | -                | -             |
| <b>PC4.</b> maintain routine monitoring and auditing requirements as specified by SOPs and in accordance to GMP  | -               | -                  | -                | -             |
| <b>PC5.</b> ensure validation processes are in place and appropriately monitored and reviewed in line with SOPs and guidelines   | -               | -                  | -                | -             |
| <b>PC6.</b> plan and participate in self-inspections for various departments on the site as per predefined schedules and coordinate with cross functional teams  | -               | -                  | -                | -             |
| <b>PC7.</b> Apply root cause analysis techniques to investigate non-conformance incidents.   | -               | -                  | -                | -             |
| <b>PC8.</b> Analyse the potential consequences and risks associated with the non-conformance incident and determine the level of impact on product quality, patient safety, and regulatory compliance. | -               | -                  | -                | -             |
| Risk Assessment and Quality Management   | 10              | 15                 | 3                | 3             |
| <b>PC9.</b> Perform risk assessments to evaluate potential impact and likelihood of non-conformance.   | -               | -                  | -                | -             |
| <b>PC10.</b> Design risk mitigation strategies to ensure product quality and patient safety.   | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes  | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|---|-----------------|--------------------|------------------|---------------|
| <b>PC11.</b> Document non-conformance incidents accurately, including relevant evidence   | -               | -                  | -                | -             |
| <b>PC12.</b> Prepare comprehensive reports suitable for cross-functional communication and regulatory purposes.   | -               | -                  | -                | -             |
| <b>PC13.</b> Communicate effectively to present issues, discuss solutions, and ensure coordinated actions.  | -               | -                  | -                | -             |
| <b>PC14.</b> Apply continuous improvement principles to suggest enhancements based on non-conformance insights.   | -               | -                  | -                | -             |
| <b>PC15.</b> Organize and maintain documentation for regulatory inspections related to non-conformance incidents.   | -               | -                  | -                | -             |
| <b>PC16.</b> Demonstrate readiness and competence during regulatory audits by explaining organizational processes.  | -               | -                  | -                | -             |
| Handle Corrective Action and Preventive Action (CAPA)   | 10              | 20                 | 4                | 4             |
| <b>PC17.</b> take appropriate corrective and or preventative action in response to compliance issues  | -               | -                  | -                | -             |
| <b>PC18.</b> Conduct root cause analyses to determine the underlying causes of compliance issues.   | -               | -                  | -                | -             |
| <b>PC19.</b> communicate appropriately to the organization for any corrective and preventative actions in response to compliance Issues   | -               | -                  | -                | -             |
| <b>PC20.</b> provide document support to regulatory departments for compilation of various regulatory documents, including verification of in-process quality check documentation | -               | -                  | -                | -             |
| <b>PC21.</b> collaborate with the production/packaging teams for providing line clearance regular documentation (online/offline) of all the activities to remove compliance       | -               | -                  | -                | -             |
| <b>PC22.</b> Monitor and report compliance metrics to track performance and identify areas for improvement.   | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes | Theory | Practical | Project | Viva  |
|----------------------------------|--------|-----------|---------|-------|
|                                  | Marks  | Marks     | Marks   | Marks |
| NOS Total                        | 30     | 50        | 10      | 10    |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0348   |
|---------------------|---|
| NOS Name            | Ensure GxP compliance, respond to issues and non-conformance to maintain regulatory standards and procedure |
| Sector              | Life Sciences   |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical  |
| Occupation          | Quality   |
| NSQF Level          | 5.5   |
| Credits             | 4.0   |
| Version             | 1.0   |
| Last Reviewed Date  | 29/09/2023  |
| Next Review Date    | 29/09/2026  |
| NSQC Clearance Date | 29/09/2023  |









# **DGT/VSQ/N0103: Employability Skills (90 Hours)**

# **Description**

This unit is about employability skills, Constitutional values, becoming a professional in the 21st Century, digital, financial, and legal literacy, diversity and Inclusion, English and communication skills, customer service, entrepreneurship, and apprenticeship, getting ready for jobs and career development.

# Scope

The scope covers the following:

- Introduction to Employability Skills
- Constitutional values Citizenship
- Becoming a Professional in the 21st Century
- Basic English Skills
- Career Development & Goal Setting
- Communication Skills
- Diversity & Inclusion
- Financial and Legal Literacy
- Essential Digital Skills
- Entrepreneurship
- Customer Service
- Getting ready for Apprenticeship & Jobs

# **Elements and Performance Criteria**

# Introduction to Employability Skills

To be competent, the user/individual on the job must be able to:

- **PC1.** understand the significance of employability skills in meeting the current job market requirement and future of work
- **PC2.** identify and explore learning and employability relevant portals
- **PC3.** research about the different industries, job market trends, latest skills required and the available opportunities

#### Constitutional values - Citizenship

To be competent, the user/individual on the job must be able to:

- **PC4.** recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.
- **PC5.** follow environmentally sustainable practices

#### Becoming a Professional in the 21st Century

To be competent, the user/individual on the job must be able to:

**PC6.** recognize the significance of 21st Century Skills for employment









- **PC7.** practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life
- **PC8.** adopt a continuous learning mindset for personal and professional development *Basic English Skills*

To be competent, the user/individual on the job must be able to:

- **PC9.** use basic English for everyday conversation in different contexts, in person and over the telephone
- **PC10.** read and understand routine information, notes, instructions, mails, letters etc. written in English
- **PC11.** write short messages, notes, letters, e-mails etc. in English

# Career Development & Goal Setting

To be competent, the user/individual on the job must be able to:

- PC12. identify career goals based on the skills, interests, knowledge, and personal attributes
- PC13. prepare a career development plan with short- and long-term goals

#### **Communication Skills**

To be competent, the user/individual on the job must be able to:

- **PC14.** follow verbal and non-verbal communication etiquette while communicating in professional and public settings
- **PC15.** use active listening techniques for effective communication
- **PC16.** communicate in writing using appropriate style and format based on formal or informal requirements
- **PC17.** work collaboratively with others in a team

#### Diversity & Inclusion

To be competent, the user/individual on the job must be able to:

- PC18. communicate and behave appropriately with all genders and PwD
- **PC19.** escalate any issues related to sexual harassment at workplace according to POSH Act

#### Financial and Legal Literacy

To be competent, the user/individual on the job must be able to:

- **PC20.** identify and select reliable institutions for various financial products and services such as bank account, debit and credit cards, loans, insurance etc.
- **PC21.** carry out offline and online financial transactions, safely and securely, using various methods and check the entries in the passbook
- **PC22.** identify common components of salary and compute income, expenses, taxes, investments
- **PC23.** identify relevant rights and laws and use legal aids to fight against legal exploitation *Essential Digital Skills*

To be competent, the user/individual on the job must be able to:

- **PC24.** operate digital devices and use their features and applications securely and safely
- **PC25.** carry out basic internet operations by connecting to the internet safely and securely, using the mobile data or other available networks through Bluetooth, Wi-Fi, etc.
- **PC26.** display responsible online behaviour while using various social media platforms









- PC27. create a personal email account, send and process received messages as per requirement
- **PC28.** carry out basic procedures in documents, spreadsheets and presentations using respective and appropriate applications
- PC29. utilize virtual collaboration tools to work effectively

#### Entrepreneurship

To be competent, the user/individual on the job must be able to:

- **PC30.** identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research
- **PC31.** develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion
- **PC32.** identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity

#### Customer Service

To be competent, the user/individual on the job must be able to:

- PC33. identify different types of customers and ways to communicate with them
- PC34. identify and respond to customer requests and needs in a professional manner
- **PC35.** use appropriate tools to collect customer feedback
- **PC36.** follow appropriate hygiene and grooming standards

#### Getting ready for apprenticeship & Jobs

To be competent, the user/individual on the job must be able to:

- **PC37.** create a professional Curriculum vitae (Résumé)
- **PC38.** search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively
- PC39. apply to identified job openings using offline /online methods as per requirement
- **PC40.** answer questions politely, with clarity and confidence, during recruitment and selection
- **PC41.** identify apprenticeship opportunities and register for it as per guidelines and requirements

#### **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** need for employability skills and different learning and employability related portals
- **KU2.** various constitutional and personal values
- **KU3.** different environmentally sustainable practices and their importance
- KU4. Twenty first (21st) century skills and their importance
- **KU5.** how to use English language for effective verbal (face to face and telephonic) and written communication in formal and informal set up
- **KU6.** importance of career development and setting long- and short-term goals
- **KU7.** about effective communication
- **KU8.** POSH Act
- **KU9.** Gender sensitivity and inclusivity
- **KU10.** different types of financial institutes, products, and services









- **KU11.** components of salary and how to compute income and expenditure
- **KU12.** importance of maintaining safety and security in offline and online financial transactions
- KU13. different legal rights and laws
- **KU14.** different types of digital devices and the procedure to operate them safely and securely
- KU15. how to create and operate an e- mail account
- **KU16.** use applications such as word processors, spreadsheets etc.
- **KU17.** how to identify business opportunities
- **KU18.** types and needs of customers
- **KU19.** how to apply for a job and prepare for an interview
- **KU20.** apprenticeship scheme and the process of registering on apprenticeship portal

# **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** read and write different types of documents/instructions/correspondence in English and other languages
- GS2. communicate effectively using appropriate language in formal and informal settings
- **GS3.** behave politely and appropriately with all to maintain effective work relationship
- **GS4.** how to work in a virtual mode, using various technological platforms
- **GS5.** perform calculations efficiently
- **GS6.** solve problems effectively
- **GS7.** pay attention to details
- GS8. manage time efficiently
- GS9. maintain hygiene and sanitization to avoid infection









# **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Introduction to Employability Skills   | 1               | 1                  | -                | -             |
| <b>PC1.</b> understand the significance of employability skills in meeting the current job market requirement and future of work   | -               | -                  | -                | -             |
| PC2. identify and explore learning and employability relevant portals  | -               | -                  | -                | -             |
| <b>PC3.</b> research about the different industries, job market trends, latest skills required and the available opportunities   | -               | -                  | -                | -             |
| Constitutional values - Citizenship  | 1               | 1                  | -                | -             |
| <b>PC4.</b> recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.   | -               | -                  | -                | -             |
| PC5. follow environmentally sustainable practices  | -               | -                  | -                | -             |
| Becoming a Professional in the 21st Century  | 1               | 3                  | -                | -             |
| <b>PC6.</b> recognize the significance of 21st Century Skills for employment   | -               | -                  | -                | -             |
| <b>PC7.</b> practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life | -               | -                  | -                | -             |
| PC8. adopt a continuous learning mindset for personal and professional development   | -               | -                  | -                | -             |
| Basic English Skills   | 3               | 4                  | -                | -             |
| <b>PC9.</b> use basic English for everyday conversation in different contexts, in person and over the telephone  | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| <b>PC10.</b> read and understand routine information, notes, instructions, mails, letters etc. written in English  | -               | -                  | -                | -             |
| <b>PC11.</b> write short messages, notes, letters, e-mails etc. in English   | -               | -                  | -                | -             |
| Career Development & Goal Setting  | 1               | 2                  | -                | -             |
| PC12. identify career goals based on the skills, interests, knowledge, and personal attributes   | -               | -                  | -                | -             |
| <b>PC13.</b> prepare a career development plan with short- and long-term goals   | -               | -                  | -                | -             |
| Communication Skills   | 2               | 2                  | -                | -             |
| <b>PC14.</b> follow verbal and non-verbal communication etiquette while communicating in professional and public settings  | -               | -                  | -                | -             |
| <b>PC15.</b> use active listening techniques for effective communication   | -               | -                  | -                | -             |
| <b>PC16.</b> communicate in writing using appropriate style and format based on formal or informal requirements  | -               | -                  | -                | -             |
| PC17. work collaboratively with others in a team   | -               | -                  | -                | -             |
| Diversity & Inclusion  | 1               | 1                  | -                | -             |
| <b>PC18.</b> communicate and behave appropriately with all genders and PwD   | -               | -                  | -                | -             |
| <b>PC19.</b> escalate any issues related to sexual harassment at workplace according to POSH Act   | -               | -                  | -                | -             |
| Financial and Legal Literacy   | 2               | 3                  | -                | -             |
| <b>PC20.</b> identify and select reliable institutions for various financial products and services such as bank account, debit and credit cards, loans, insurance etc. | -               | -                  | -                | -             |
| <b>PC21.</b> carry out offline and online financial transactions, safely and securely, using various methods and check the entries in the passbook                     | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| <b>PC22.</b> identify common components of salary and compute income, expenses, taxes, investments etc   | -               | -                  | -                | -             |
| PC23. identify relevant rights and laws and use legal aids to fight against legal exploitation   | -               | -                  | -                | -             |
| Essential Digital Skills   | 3               | 5                  | -                | -             |
| <b>PC24.</b> operate digital devices and use their features and applications securely and safely   | -               | -                  | -                | -             |
| <b>PC25.</b> carry out basic internet operations by connecting to the internet safely and securely, using the mobile data or other available networks through Bluetooth, Wi-Fi, etc. | -               | -                  | -                | -             |
| <b>PC26.</b> display responsible online behaviour while using various social media platforms   | -               | -                  | -                | -             |
| <b>PC27.</b> create a personal email account, send and process received messages as per requirement  | -               | -                  | -                | -             |
| <b>PC28.</b> carry out basic procedures in documents, spreadsheets and presentations using respective and appropriate applications   | -               | -                  | -                | -             |
| <b>PC29.</b> utilize virtual collaboration tools to work effectively   | -               | -                  | -                | -             |
| Entrepreneurship   | 2               | 3                  | -                | -             |
| <b>PC30.</b> identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research   | -               | -                  | -                | -             |
| <b>PC31.</b> develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion  | -               | -                  | -                | -             |
| <b>PC32.</b> identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity   | -               | -                  | -                | -             |
| Customer Service   | 1               | 2                  | -                | -             |
| <b>PC33.</b> identify different types of customers and ways to communicate with them   | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| <b>PC34.</b> identify and respond to customer requests and needs in a professional manner  | -               | -                  | -                | -             |
| <b>PC35.</b> use appropriate tools to collect customer feedback  | -               | -                  | -                | -             |
| <b>PC36.</b> follow appropriate hygiene and grooming standards   | -               | -                  | -                | -             |
| Getting ready for apprenticeship & Jobs  | 2               | 3                  | -                | -             |
| <b>PC37.</b> create a professional Curriculum vitae (Résumé)   | -               | -                  | -                | -             |
| <b>PC38.</b> search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively | -               | -                  | -                | -             |
| <b>PC39.</b> apply to identified job openings using offline /online methods as per requirement   | -               | -                  | -                | -             |
| <b>PC40.</b> answer questions politely, with clarity and confidence, during recruitment and selection  | -               | -                  | -                | -             |
| <b>PC41.</b> identify apprenticeship opportunities and register for it as per guidelines and requirements  | -               | -                  | -                | -             |
| NOS Total  | 20              | 30                 | -                | -             |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | DGT/VSQ/N0103                   |
|---------------------|---------------------------------|
| NOS Name            | Employability Skills (90 Hours) |
| Sector              | Cross Sectoral                  |
| Sub-Sector          | Professional Skills             |
| Occupation          | Employability                   |
| NSQF Level          | 5                               |
| Credits             | 3                               |
| Version             | 1.0                             |
| Last Reviewed Date  | 30/05/2024                      |
| Next Review Date    | 30/05/2027                      |
| NSQC Clearance Date | 30/05/2024                      |









# LFS/N0318: Carry out Internal auditing activities

# **Description**

This NOS is about a performing the required activities to effectively carry out internal auditing activities.

# Scope

The scope covers the following:

- the scope of this NOS is:
- Participating in internal process reviews
- Conducting various GMP and GLP Audits
- Preparing the sites for regulatory and audit inspections

#### **Elements and Performance Criteria**

#### Participating in internal process reviews

To be competent, the user/individual on the job must be able to:

- **PC1.** participate in internal process reviews and operational excellence initiatives, both within the department and company-wide
- **PC2.** participates in internal inspections, ensuring compliance with quality standards and norms
- **PC3.** plan and verify the implementation status of Corrective and Preventive Actions (CAPA) following inspections.
- **PC4.** analyzes audit, inspection, and assessment outcomes to ensure alignment with regulatory standards

# Conducting various GMP and GLP Audits

To be competent, the user/individual on the job must be able to:

- **PC5.** plans and executes GMP and GLP audits, ensuring comprehensive coverage of critical areas.
- **PC6.** monitor batch and continuous manufacturing records for any incident/deviations in manufacturing, equipment, System, Utilities
- **PC7.** perform the audits using knowledge of regulatory requirements and knowledge of biopharmaceutical operations in areas including but not limited to QC, QA, manufacturing, materials management, supply chain and validation
- **PC8.** Ensures audits are conducted with a deep understanding of regulatory expectations.

#### Preparing the sites for regulatory and audit inspections

To be competent, the user/individual on the job must be able to:

- **PC9.** maintains audit status in real-time within the designated tracking system or tool
- **PC10.** prepare and review external and internal reports and other documentation required by regulatory agencies, or customers, to support the quality assurance function
- **PC11.** establish and maintain quality systems to support good clinical practice
- **PC12.** design and implement tracking mechanisms and process improvement for training compliance
- **PC13.** prepare the site for regulatory agency inspections









# **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** organizational coding system of finished materials, compounds and company manual
- **KU2.** different quality management systems (ISO-9000, ISO-14001,OHSAS18000) and good laboratory and manufacturing practices
- **KU3.** quality systems and procedures
- **KU4.** audit methodology and internal controls
- **KU5.** pharmaceutical regulations and guidelines
- **KU6.** types of documentation in organization, importance of maintaining the same and different methods of recording information
- **KU7.** method of preparing audit plans, audit reports, audit responses
- **KU8.** method of reporting incidents where standard operating procedures are not followed
- **KU9.** the appropriate authority for reporting any imbalances
- **KU10.** key quality systems (market complaints, deviations management, internal audit, training, handling of recalls, etc.)
- **KU11.** all concepts that are taught as part of the professional certification in audit
- **KU12.** different standard reference materials
- **KU13.** global quality and compliance principles
- **KU14.** pharmaceutical manufacturing, packaging, quality assurance, and quality control operations
- **KU15.** importance of quality checks along with quality and production targets
- **KU16.** methods and techniques involved in evaluating information

# **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to understand the various coding systems and to read instructions, guidelines, procedures, rules, and signages to understand the procedure to be followed
- **GS2.** use listening skills to follow the instructions and procedures during emergency alarms
- **GS3.** use written communication skills to accurately record every information required to be reported as per SOP and GMP guidelines in the prescribed language
- **GS4.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- **GS5.** apply decision-making skills to make balanced judgments within the authority while dealing with hazards and breaches
- **GS6.** use critical thinking skills to take relevant actions on the accidents and breach in compliance with EHS protocols
- **GS7.** use problem-solving skills to determine the root cause and devise a corrective action plan to address it effectively.









# **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Participating in internal process reviews  | 10              | 15                 | 3                | 3             |
| <b>PC1.</b> participate in internal process reviews and operational excellence initiatives, both within the department and company-wide  | -               | -                  | -                | -             |
| <b>PC2.</b> participates in internal inspections, ensuring compliance with quality standards and norms   | -               | -                  | -                | -             |
| <b>PC3.</b> plan and verify the implementation status of Corrective and Preventive Actions (CAPA) following inspections.   | -               | -                  | -                | -             |
| <b>PC4.</b> analyzes audit, inspection, and assessment outcomes to ensure alignment with regulatory standards  | -               | -                  | -                | -             |
| Conducting various GMP and GLP Audits  | 10              | 20                 | 4                | 4             |
| <b>PC5.</b> plans and executes GMP and GLP audits, ensuring comprehensive coverage of critical areas.  | -               | -                  | -                | -             |
| <b>PC6.</b> monitor batch and continuous manufacturing records for any incident/deviations in manufacturing, equipment, System, Utilities  | -               | -                  | -                | -             |
| <b>PC7.</b> perform the audits using knowledge of regulatory requirements and knowledge of biopharmaceutical operations in areas including but not limited to QC, QA, manufacturing, materials management, supply chain and validation | -               | -                  | -                | -             |
| <b>PC8.</b> Ensures audits are conducted with a deep understanding of regulatory expectations.   | -               | -                  | -                | -             |
| Preparing the sites for regulatory and audit inspections   | 10              | 15                 | 3                | 3             |
| <b>PC9.</b> maintains audit status in real-time within the designated tracking system or tool  | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| <b>PC10.</b> prepare and review external and internal reports and other documentation required by regulatory agencies, or customers, to support the quality assurance function | -               | -                  | -                | -             |
| <b>PC11.</b> establish and maintain quality systems to support good clinical practice  | -               | -                  | -                | -             |
| <b>PC12.</b> design and implement tracking mechanisms and process improvement for training compliance  | -               | -                  | -                | -             |
| <b>PC13.</b> prepare the site for regulatory agency inspections  | -               | -                  | -                | -             |
| NOS Total  | 30              | 50                 | 10               | 10            |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0318                              |
|---------------------|--|
| NOS Name            | Carry out Internal auditing activities |
| Sector              | Life Sciences                          |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical     |
| Occupation          | Quality                                |
| NSQF Level          | 5.5                                    |
| Credits             | 2.0                                    |
| Version             | 2.0                                    |
| Last Reviewed Date  | 29/09/2023                             |
| Next Review Date    | 29/09/2026                             |
| NSQC Clearance Date | 29/09/2023                             |









# LFS/N0317: Carry out vendor audit related activities and perform other additional activities to track performance

## **Description**

This NOS unit is about to carry out vendor audit related activities and perform other additional activities to track performance

## Scope

The scope covers the following:

- The scope of this NOS is
- Providing support for on-site vendor regulatory audit
- Managing and reviewing vendor related documents
- Preparing metrics to track performance of each department and vendor

### **Elements and Performance Criteria**

### Providing support for on-site vendor regulatory audit

To be competent, the user/individual on the job must be able to:

- PC1. identifies potential areas for improvement and regulatory alignment
- **PC2.** perform on-site audits of vendors to ensure satisfactory regulatory compliance and quality standards
- PC3. facilitate and provide support for on-site customer and regulatory audit/inspections
- **PC4.** ensure adherence to quality agreements with vendors and business partners by providing inputs on opportunities for quality standards improvements

### Managing and reviewing vendor related documents

To be competent, the user/individual on the job must be able to:

- **PC5.** review and manage GMP related documents and activities in order to support GMP manufacturing at vendor sites
- **PC6.** ensures that documentation reflects adherence to established standards
- **PC7.** review and manage the vendor documents the In-house Checklist or Questionnarie
- PC8. validates that records are accurate and aligned with regulatory expectations

## Preparing metrics to track performance of each department and vendor

To be competent, the user/individual on the job must be able to:

- PC9. defines a robust framework for identifying, analyzing, and handling vendor• issues.
- PC10. develops an online system for efficient issue detection, tracking, and closure
- **PC11.** maintain routine programs and processes to ensure high quality products and compliance with current Good Manufacturing Practices(GMPs) and Good Laboratory Practices(GLPs)
- **PC12.** conducts thorough follow-up procedures to verify the implementation and effectiveness of action plans resulting from audits.
- **PC13.** prepare metrics to track performance of each department and vendor









- **PC14.** provides a data-driven approach to monitoring and improving vendor relationships
- PC15. release or hold the manufacturing for further inspection according to findings

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** pharmaceutical regulations and guidelines
- KU2. risk and impact of not following defined procedures/work instructions
- **KU3.** types of documentation used in the organization, importance of maintaining the same and different methods of recording information
- **KU4.** impact of various practices on cost, quality, productivity, delivery and safety
- **KU5.** the importance of complete and accurate documentation
- **KU6.** implications (impact on internal/external customers) of defective products, materials or components
- **KU7.** the reason and impact of the occurrence of problems
- **KU8.** measures, steps and possible solutions that have been taken/identified to address the previous problems
- **KU9.** the correct method for carrying out corrective actions outlined for each problem
- **KU10.** key quality systems (market complaints, deviations management, internal audit, training, handling of recalls, etc.)
- **KU11.** steps and requirements for vendor on boarding
- **KU12.** vendor compliances and awareness of common scientific and technical journals
- **KU13.** method of interpreting financial reports (as needed) and legal documents and translating operational limits in to protocol acceptance criteria
- **KU14.** application of statistical ,risk assessment, experimental design and process improvement tools
- **KU15.** stability guidance documents, GMP documentation and pharmaceutical quality systems
- **KU16.** pharmaceutical GMPs and regulatory requirements
- **KU17.** inspection or test points (control points) in the process and the related procedures and recording requirements
- **KU18.** common causes of variation and corrective action required
- **KU19.** procedures and responsibility for reporting production and performance information

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to understand the various coding systems and to read instructions, guidelines, procedures, rules, and signages to understand the procedure to be followed
- **GS2.** use listening skills to follow the instructions and procedures during emergency alarms
- **GS3.** use written communication skills to accurately record every information required to be reported as per SOP and GMP guidelines in the prescribed language









- **GS4.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- **GS5.** apply decision-making skills to make balanced judgments within the authority while dealing with hazards and breaches
- **GS6.** use critical thinking skills to take relevant actions on the accidents and breach in compliance with EHS protocols
- **GS7.** use problem-solving skills to determine the root cause and devise a corrective action plan to address it effectively.









# **Assessment Criteria**

| Assessment Criteria for Outcomes  | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|---|-----------------|--------------------|------------------|---------------|
| Providing support for on-site vendor regulatory audit   | 10              | 20                 | 4                | 4             |
| <b>PC1.</b> identifies potential areas for improvement and regulatory alignment   | -               | -                  | -                | -             |
| <b>PC2.</b> perform on-site audits of vendors to ensure satisfactory regulatory compliance and quality standards  | -               | -                  | -                | -             |
| <b>PC3.</b> facilitate and provide support for on-site customer and regulatory audit/inspections  | -               | -                  | -                | -             |
| <b>PC4.</b> ensure adherence to quality agreements with vendors and business partners by providing inputs on opportunities for quality standards improvements | -               | -                  | -                | -             |
| Managing and reviewing vendor related documents   | 10              | 10                 | 3                | 3             |
| <b>PC5.</b> review and manage GMP related documents and activities in order to support GMP manufacturing at vendor sites                                      | -               | -                  | -                | -             |
| <b>PC6.</b> ensures that documentation reflects adherence to established standards  | -               | -                  | -                | -             |
| <b>PC7.</b> review and manage the vendor documents the In-house Checklist or Questionnarie  | -               | -                  | -                | -             |
| <b>PC8.</b> validates that records are accurate and aligned with regulatory expectations  | -               | -                  | -                | -             |
| Preparing metrics to track performance of each department and vendor  | 10              | 20                 | 3                | 3             |
| <ul> <li>PC9.</li> <li>defines a robust framework for identifying, analyzing, and handling vendor</li> <li>issues.</li> </ul>                                 | -               | -                  | -                | -             |
| <b>PC10.</b> develops an online system for efficient issue detection, tracking, and closure   | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes  | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|---|-----------------|--------------------|------------------|---------------|
| <b>PC11.</b> maintain routine programs and processes to ensure high quality products and compliance with current Good Manufacturing Practices(GMPs) and Good Laboratory Practices(GLPs) | -               | -                  | -                | -             |
| <b>PC12.</b> conducts thorough follow-up procedures to verify the implementation and effectiveness of action plans resulting from audits.   | -               | -                  | -                | -             |
| <b>PC13.</b> prepare metrics to track performance of each department and vendor   | -               | -                  | -                | -             |
| <b>PC14.</b> provides a data-driven approach to monitoring and improving vendor relationships   | -               | -                  | -                | -             |
| <b>PC15.</b> release or hold the manufacturing for further inspection according to findings   | -               | -                  | -                | -             |
| NOS Total   | 30              | 50                 | 10               | 10            |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0317  |
|---------------------|--|
| NOS Name            | Carry out vendor audit related activities and perform other additional activities to track performance |
| Sector              | Life Sciences  |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical, Biotechnology  |
| Occupation          | Quality  |
| NSQF Level          | 5.5  |
| Credits             | 2.00   |
| Version             | 2.0  |
| Last Reviewed Date  | 29/09/2023   |
| Next Review Date    | 29/09/2026   |
| NSQC Clearance Date | 29/09/2023   |









# LFS/N0315: Carry out audit related reporting and documentation to adhere to regulatory and Quality standards

## **Description**

This NOS is about a carrying out audit related reporting and documentation to adhere to regulatory and Quality standards

## Scope

The scope covers the following:

- Reporting of discrepancies
- Recording and Documentation
- Information Security

### **Elements and Performance Criteria**

## Reporting of discrepancies

To be competent, the user/individual on the job must be able to:

- **PC1.** report data/problems/incidents as applicable in a timely manner
- **PC2.** report to the appropriate authority as laid down by the company
- **PC3.** follow reporting procedures as prescribed by the company

### Recording and Documentation

To be competent, the user/individual on the job must be able to:

- **PC4.** identify documentation to be completed relating to ones role
- PC5. record details accurately in an appropriate format
- **PC6.** complete all documentation within stipulated time according to company procedure
- **PC7.** ensure that the final document meets regulatory and compliance requirements
- **PC8.** make sure documents are available to all appropriate authorities to inspect

### Information Security

To be competent, the user/individual on the job must be able to:

- **PC9.** respond to requests for information in an appropriate manner whilst following organizational procedures
- **PC10.** inform the appropriate authority of requests for information received

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** method of reporting incidents where standard operating procedures are not followed
- **KU2.** the importance of complete and accurate documentation
- **KU3.** Knowledge of the appropriate authority to whom reports should be submitted
- **KU4.** Familiarity with company-prescribed reporting procedures.









- **KU5.** Understanding the accurate recording of details in an appropriate format.
- **KU6.** Awareness of the stipulated timeframes for completing all documentation in accordance with company procedures.
- **KU7.** Knowledge of regulatory and compliance requirements for the final document.
- **KU8.** Understanding the process to ensure availability of documents for inspection by relevant authorities.

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to understand the various coding systems and to read instructions, guidelines, procedures, rules, and signages to understand the procedure to be followed
- **GS2.** use listening skills to follow the instructions and procedures during emergency alarms
- **GS3.** use written communication skills to accurately record every information required to be reported as per SOP and GMP guidelines in the prescribed language
- **GS4.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- **GS5.** apply decision-making skills to make balanced judgments within the authority while dealing with hazards and breaches
- **GS6.** use critical thinking skills to take relevant actions on the accidents and breach in compliance with EHS protocols
- **GS7.** use problem-solving skills to determine the root cause and devise a corrective action plan to address it effectively.









## **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Reporting of discrepancies   | 15              | 20                 | 4                | 4             |
| <b>PC1.</b> report data/problems/incidents as applicable in a timely manner                                  | -               | -                  | -                | -             |
| <b>PC2.</b> report to the appropriate authority as laid down by the company                                  | -               | -                  | -                | -             |
| <b>PC3.</b> follow reporting procedures as prescribed by the company   | -               | -                  | -                | -             |
| Recording and Documentation  | 10              | 15                 | 3                | 3             |
| <b>PC4.</b> identify documentation to be completed relating to ones role                                     | -               | -                  | -                | -             |
| <b>PC5.</b> record details accurately in an appropriate format   | -               | -                  | -                | -             |
| <b>PC6.</b> complete all documentation within stipulated time according to company procedure                 | -               | -                  | -                | -             |
| <b>PC7.</b> ensure that the final document meets regulatory and compliance requirements                      | -               | -                  | -                | -             |
| <b>PC8.</b> make sure documents are available to all appropriate authorities to inspect                      | -               | -                  | -                | -             |
| Information Security   | 5               | 15                 | 3                | 3             |
| PC9. respond to requests for information in an appropriate manner whilst following organizational procedures | -               | -                  | -                | -             |
| <b>PC10.</b> inform the appropriate authority of requests for information received                           | -               | -                  | -                | -             |
| NOS Total  | 30              | 50                 | 10               | 10            |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0315   |
|---------------------|---|
| NOS Name            | Carry out audit related reporting and documentation to adhere to regulatory and Quality standards |
| Sector              | Life Sciences   |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical, Biotechnology   |
| Occupation          | Quality   |
| NSQF Level          | 5.5   |
| Credits             | 2.00  |
| Version             | 2.0   |
| Last Reviewed Date  | 29/09/2023  |
| Next Review Date    | 29/09/2026  |
| NSQC Clearance Date | 29/09/2023  |









## LFS/N0353: Perform Loan License Audit and documentation activities

## **Description**

This Job function is about the job holder responsible for performing Loan License Audit and documentation activities

## Scope

The scope covers the following:

- The NOS covers the following:
- Audit Planning and Compliance assessment
- Reporting, Communication, and Continuous Improvement

### **Elements and Performance Criteria**

### Audit Planning and Compliance assessment

To be competent, the user/individual on the job must be able to:

- **PC1.** develop a comprehensive audit plan outlining objectives, scope, and methodologies for the loan license audit.
- **PC2.** Collect necessary documentation and information required for the audit process
- **PC3.** ensure alignment of the audit plan with regulatory requirements and quality assurance standards.
- **PC4.** review loan license agreements, contracts, and associated documents for alignment with regulatory and quality standards
- **PC5.** evaluate adherence to quality assurance processes and protocols specified in the agreement.
- **PC6.** review documentation related to loan license activities, quality controls, and manufacturing practices.
- **PC7.** verify that documentation accurately reflects processes and adherence to agreed terms.
- **PC8.** Conduct on-site inspections to assess manufacturing processes, quality control practices, and compliance with loan license terms.
- **PC9.** collect relevant data, records, and evidence during the audit.
- **PC10.** identify and document any deviations, non-conformances, or discrepancies observed during the audit
- **PC11.** evaluate potential risks associated with loan license activities and assess their impact on product quality and compliance.

## Reporting, Communication, and Continuous Improvement

To be competent, the user/individual on the job must be able to:

- **PC12.** prepare comprehensive audit reports detailing findings, observations, and recommendations for improvement.
- **PC13.** effectively communicate audit results to relevant stakeholders, including management and regulatory authorities.
- **PC14.** collaborate with cross-functional teams, including legal, regulatory, and manufacturing, to address audit findings.









- **PC15.** ensure coordinated efforts in implementing corrective actions and process improvements.
- **PC16.** collaborate with teams to develop and implement corrective and preventive actions based on audit findings
- **PC17.** maintain organized records of audit activities, findings, corrective actions, and follow-up actions.
- **PC18.** ensure proper documentation control and accessibility.
- **PC19.** identify areas for process enhancement and suggest improvements to loan license practices and quality assurance processes.

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** Understanding of relevant regulatory requirements and industry standards.
- **KU2.** Knowledge of how to develop a comprehensive audit plan, including objectives, scope, and methodologies.
- **KU3.** Understanding of the types of documentation required for audits and the ability to collect them efficiently.
- **KU4.** Familiarity with reviewing loan license agreements, contracts, and associated documents to ensure compliance with regulatory and quality standards.
- **KU5.** Knowledge of collecting relevant data, records, and evidence during the audit process.
- **KU6.** Understanding of conducting on-site inspections to assess manufacturing processes, quality control practices, and compliance with loan license terms.
- **KU7.** Proficiency in identifying and documenting deviations, non-conformances, or discrepancies observed during the audit.
- **KU8.** Proficiency in reviewing documentation related to loan license activities, quality controls, and manufacturing practices.
- **KU9.** how to prepare comprehensive audit reports and effective communication to stakeholders.

### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to understand the various coding systems and to read instructions, guidelines, procedures, rules, and signages to understand the procedure to be followed
- **GS2.** use listening skills to follow the instructions and procedures during emergency alarms
- **GS3.** use written communication skills to accurately record every information required to be reported as per SOP and GMP guidelines in the prescribed language
- **GS4.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- **GS5.** use critical thinking skills to take relevant actions on the accidents and breach in compliance with EHS protocols
- **GS6.** apply decision-making skills to make balanced judgments within the authority while dealing with hazards and breaches









**GS7.** apply problem-solving skills to find solutions for workflow-related difficulties









# **Assessment Criteria**

| Assessment Criteria for Outcomes  | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|---|-----------------|--------------------|------------------|---------------|
| Audit Planning and Compliance assessment  | 15              | 25                 | 5                | 5             |
| <b>PC1.</b> develop a comprehensive audit plan outlining objectives, scope, and methodologies for the loan license audit.                     | -               | -                  | -                | -             |
| <b>PC2.</b> Collect necessary documentation and information required for the audit process  | -               | -                  | -                | -             |
| <b>PC3.</b> ensure alignment of the audit plan with regulatory requirements and quality assurance standards.                                  | -               | -                  | -                | -             |
| <b>PC4.</b> review loan license agreements, contracts, and associated documents for alignment with regulatory and quality standards           | -               | -                  | -                | -             |
| <b>PC5.</b> evaluate adherence to quality assurance processes and protocols specified in the agreement.                                       | -               | -                  | -                | -             |
| <b>PC6.</b> review documentation related to loan license activities, quality controls, and manufacturing practices.                           | -               | -                  | -                | -             |
| <b>PC7.</b> verify that documentation accurately reflects processes and adherence to agreed terms.  | -               | -                  | -                | -             |
| <b>PC8.</b> Conduct on-site inspections to assess manufacturing processes, quality control practices, and compliance with loan license terms. | -               | -                  | -                | -             |
| <b>PC9.</b> collect relevant data, records, and evidence during the audit.  | -               | -                  | -                | -             |
| <b>PC10.</b> identify and document any deviations, non-conformances, or discrepancies observed during the audit                               | -               | -                  | -                | -             |
| <b>PC11.</b> evaluate potential risks associated with loan license activities and assess their impact on product quality and compliance.      | -               | -                  | -                | -             |
| Reporting, Communication, and Continuous<br>Improvement   | 15              | 25                 | 5                | 5             |









| Assessment Criteria for Outcomes  | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|---|-----------------|--------------------|------------------|---------------|
| <b>PC12.</b> prepare comprehensive audit reports detailing findings, observations, and recommendations for improvement.                 | -               | -                  | -                | -             |
| <b>PC13.</b> effectively communicate audit results to relevant stakeholders, including management and regulatory authorities.           | -               | -                  | -                | -             |
| <b>PC14.</b> collaborate with cross-functional teams, including legal, regulatory, and manufacturing, to address audit findings.        | -               | -                  | -                | -             |
| <b>PC15.</b> ensure coordinated efforts in implementing corrective actions and process improvements.                                    | -               | -                  | -                | -             |
| <b>PC16.</b> collaborate with teams to develop and implement corrective and preventive actions based on audit findings                  | -               | -                  | -                | -             |
| <b>PC17.</b> maintain organized records of audit activities, findings, corrective actions, and follow-up actions.                       | -               | -                  | -                | -             |
| <b>PC18.</b> ensure proper documentation control and accessibility.   | -               | -                  | -                | -             |
| <b>PC19.</b> identify areas for process enhancement and suggest improvements to loan license practices and quality assurance processes. | -               | -                  | -                | -             |
| NOS Total   | 30              | 50                 | 10               | 10            |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0353   |
|---------------------|---|
| NOS Name            | Perform Loan License Audit and documentation activities |
| Sector              | Life Sciences   |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical                      |
| Occupation          | Quality   |
| NSQF Level          | 5.5   |
| Credits             | 5.0   |
| Version             | 1.0   |
| Last Reviewed Date  | 29/09/2023  |
| Next Review Date    | 29/09/2026  |
| NSQC Clearance Date | 29/09/2023  |









# LFS/N0120: Establish own enterprise and perform various entrepreneurial activities to run the business operations in Life Sciences Sector

## **Description**

This NOS is about an entrepreneur setting up his/her own enterprise and performing various entrepreneurial activities to run the business operations in Life Sciences Sector

## Scope

The scope covers the following:

- Set up enterprise and perform entrepreneurial activities
- Maintenance of accounts and ledgers
- Comply with legal, regulatory and statutory standards

### **Elements and Performance Criteria**

### Set up enterprise and perform entrepreneurial activities

To be competent, the user/individual on the job must be able to:

- **PC1.** perform a survey in the identified area for business activities to identify prospective customers and business opportunity
- PC2. identify products and/ or services and it's sources, that match the business opportunity
- **PC3.** develop business proposal with objective and identified business area for registering the proposed business as independent entity with competent authorities
- **PC4.** submit business proposals and feasibility plans for securing the required funding from govt. schemes for MSMEs like MUDRA etc. as and when needed
- **PC5.** present the business proposal to investors and stakeholders to gain their confidence and trust for possible funding
- **PC6.** ensure setting up the infrastructure and resources for business as per approved plan and investors/ shareholders agreement
- **PC7.** enrol into various government schemes and programs for MSME and avail the benefits
- **PC8.** promote the product/ services through various means including digital promotions in line to regulations for promotion and sale as per land of law
- **PC9.** develop the supply chain and distribution network
- **PC10.** maintain updated information regarding new market trends to provide service to customers and constantly upskill self and employees for futuristic technologies, innovations and methodologies

## Maintenance of accounts and ledgers

To be competent, the user/individual on the job must be able to:

- **PC11.** ensure to generate a final invoice for the services rendered/ or products sold
- **PC12.** collect payment either in cash (as per RBI guidelines)/ cheque/ demand draft or through online transactions via RTGS/NEFT/UPI etc.









- **PC13.** ensure accounts and ledgers are maintained for the material supplied, payables and receivables, loan ledgers, taxes collected and paid into government treasury as well for wages paid and statutory benefits like PF, ESI contribution deposited with authorities
- **PC14.** ensure maintenance and reconciliation of a monthly account as well as movable and immovable assets and stock to keep track of profit/ loss as well as periodic audit as per legal requirements

### Comply with legal, regulatory and statutory standards

To be competent, the user/individual on the job must be able to:

- PC15. comply with workplace health and safety rules stipulated by local authorities
- **PC16.** comply with rules related to taxes and licensing regulations
- **PC17.** comply with prevalent labour laws and keep records for employee's qualifications, employment as well as trainings
- **PC18.** comply with regulations and protocols related to maintenance of product/ service license including the pre conditions (if any)
- **PC19.** comply with quality system like ISO/GMP/GLP etc and any other rule mandated by appropriate regulatory authorities
- **PC20.** comply with pollution norms as per land of law and ensure near zero pollution for a sustainable environment and to earn carbon credits
- **PC21.** ensure that business facility and employees are always prepared and ready for any surprise inspection/ audit from clients/ regulatory/ statutory authorities

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** business administration, financial and planning activities
- **KU2.** data analysis techniques for continuous improvement and identifying new business opportunities
- **KU3.** maintaining confidentiality for information about finances, business secrets and information shared by clients/ stakeholders
- **KU4.** procedures for funding approvals, and presenting new business idea/ opportunity for license or stakeholder approvals
- **KU5.** prevailing and possible environmental issues and expected quality standards
- **KU6.** license, patent and copyright laws
- **KU7.** applicable tax, duties and labour laws
- **KU8.** fundamentals of costing, pricing and profit
- **KU9.** accounting principles and use of accounting software and government software/ portals for taxes and returns
- **KU10.** Good Practices (GxP), ISO and other quality systems
- **KU11.** talent management and resource planning
- **KU12.** Awareness of applicable engineering concepts
- **KU13.** audits and regulations in Life Sciences sector applicable for chosen business area
- **KU14.** market promotion, globally trending strategies and distribution network
- KU15. concept of innovation and jugaad principle









## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** note the information to be communicated
- GS2. fill relevant applications where required
- GS3. write clear communications to government officials, funding partners, team members, etc
- **GS4.** discuss task lists, schedules and activities with customers, peers, partners, vendors etc.
- **GS5.** effectively communicate with teams
- **GS6.** interact with successful local entrepreneurs, and enterprises in a similar field for best practices and expertise
- **GS7.** ask questions in order to understand problems and clarify queries
- GS8. multi-task and adapt to meet work timelines
- GS9. apply emotional intelligence while dealing with other genders and people with disability









# **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Set up enterprise and perform entrepreneurial activities   | 20              | 30                 | 6                | 3             |
| <b>PC1.</b> perform a survey in the identified area for business activities to identify prospective customers and business opportunity   | -               | -                  | -                | -             |
| <b>PC2.</b> identify products and/ or services and it's sources, that match the business opportunity   | -               | -                  | -                | -             |
| <b>PC3.</b> develop business proposal with objective and identified business area for registering the proposed business as independent entity with competent authorities                                   | -               | -                  | -                | -             |
| <b>PC4.</b> submit business proposals and feasibility plans for securing the required funding from govt. schemes for MSMEs like MUDRA etc. as and when needed  | -               | -                  | -                | -             |
| <b>PC5.</b> present the business proposal to investors and stakeholders to gain their confidence and trust for possible funding  | -               | -                  | -                | -             |
| <b>PC6.</b> ensure setting up the infrastructure and resources for business as per approved plan and investors/ shareholders agreement   | -               | -                  | -                | -             |
| <b>PC7.</b> enrol into various government schemes and programs for MSME and avail the benefits   | -               | -                  | -                | -             |
| <b>PC8.</b> promote the product/ services through various means including digital promotions in line to regulations for promotion and sale as per land of law  | -               | -                  | -                | -             |
| <b>PC9.</b> develop the supply chain and distribution network  | -               | -                  | -                | -             |
| <b>PC10.</b> maintain updated information regarding new market trends to provide service to customers and constantly upskill self and employees for futuristic technologies, innovations and methodologies | -               | -                  | -                | -             |
| Maintenance of accounts and ledgers  | 10              | 20                 | 6                | 5             |









| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| <b>PC11.</b> ensure to generate a final invoice for the services rendered/ or products sold  | -               | -                  | -                | -             |
| PC12. collect payment either in cash (as per RBI guidelines)/ cheque/ demand draft or through online transactions via RTGS/NEFT/UPI etc.   | -               | -                  | -                | -             |
| PC13. ensure accounts and ledgers are maintained for the material supplied, payables and receivables, loan ledgers, taxes collected and paid into government treasury as well for wages paid and statutory benefits like PF, ESI contribution deposited with authorities | -               | -                  | -                | -             |
| PC14. ensure maintenance and reconciliation of a monthly account as well as movable and immovable assets and stock to keep track of profit/loss as well as periodic audit as per legal requirements  | -               | -                  | -                | -             |
| Comply with legal, regulatory and statutory standards  | -               | -                  | -                | -             |
| <b>PC15.</b> comply with workplace health and safety rules stipulated by local authorities   | -               | -                  | -                | -             |
| <b>PC16.</b> comply with rules related to taxes and licensing regulations  | -               | -                  | -                | -             |
| <b>PC17.</b> comply with prevalent labour laws and keep records for employee's qualifications, employment as well as trainings   | -               | -                  | -                | -             |
| <b>PC18.</b> comply with regulations and protocols related to maintenance of product/ service license including the pre conditions (if any)  | -               | -                  | -                | -             |
| <b>PC19.</b> comply with quality system like ISO/GMP/GLP etc and any other rule mandated by appropriate regulatory authorities   | -               | -                  | -                | -             |
| <b>PC20.</b> comply with pollution norms as per land of law and ensure near zero pollution for a sustainable environment and to earn carbon credits  | -               | -                  | -                | -             |
| <b>PC21.</b> ensure that business facility and employees are always prepared and ready for any surprise inspection/ audit from clients/ regulatory/ statutory authorities  | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes | Theory | Practical | Project | Viva  |
|----------------------------------|--------|-----------|---------|-------|
|                                  | Marks  | Marks     | Marks   | Marks |
| NOS Total                        | 30     | 50        | 12      | 8     |









# **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0120  |
|---------------------|--|
| NOS Name            | Establish own enterprise and perform various entrepreneurial activities to run the business operations in Life Sciences Sector |
| Sector              | Life Sciences  |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical, Contract Research  |
| Occupation          | Generic  |
| NSQF Level          | 6  |
| Credits             | 1.00   |
| Version             | 2.0  |
| Last Reviewed Date  | 29/09/2023   |
| Next Review Date    | 29/09/2026   |
| NSQC Clearance Date | 29/09/2023   |









# LFS/N0121: Maintain the critical business documents as Entrepreneur in Life Sciences Sector

## **Description**

This NOS is about an entrepreneur maintaining the critical business documents for its business in life sciences sector.

## Scope

The scope covers the following:

- Infrastructure related documentation
- Supply Chain related documentation
- Documentation for sales & marketing
- Quality audit and client/regulatory inspections related documentation

### **Elements and Performance Criteria**

#### Infrastructure related documentation

To be competent, the user/individual on the job must be able to:

- **PC1.** ensure documentation and maintenance of records for architectural building layout like blueprint of plant/lab, electric circuit and plumbing layouts and safety equipment layout, infrastructure and asset insurance and lease/rent contracts/ sale deed (if owned facility)
- PC2. ensure documentation and maintenance of records for all machineries, equipment and tools installed/used in the plant/ lab unit, with supplier/manufacturer details, manuals of all machineries / equipment, installation and qualification records and annual maintenance details etc
- **PC3.** ensure documentation and maintenance of records for engineering and maintenance of each machinery/equipment, machine utilization, machine performance, breakdown details, corrective actions, spares changed, machine/equipment condition etc

### Supply Chain related documentation

To be competent, the user/individual on the job must be able to:

- **PC4.** ensure documentation and maintenance of records for all raw materials, ingredients and packaging materials handled, like name of the supplier, batch details, quantity supplied and quality of the materials supplies etc as well as
- **PC5.** ensure documentation and maintenance of records for each supplier quality report on raw materials, ingredients, packaging materials, internal and external quality report on finished products, consumer and customer complaints, corrective actions, legal documents (if any)
- **PC6.** ensure documentation and maintenance of records for storage facility, like condition of storage facility, storage parameters if any like temperature, humidity, pressure (as applicable), space utilised, stacking procedure etc
- **PC7.** ensure documentation and maintenance of records for distribution details like transport details, quality, hygiene and cleanliness of vehicle, quantity loaded in the vehicle, distribution routes, outlet details, customer/ consumer details, distribution quantity, quantity returned etc.









### Documentation for sales & marketing

To be competent, the user/individual on the job must be able to:

- **PC8.** ensure documentation and maintenance of records for long term and short term business plans, feasibility reports, investor/shareholder agreements and disbursement and payment records for loan/grant/equity etc.
- **PC9.** ensure documentation and maintenance of records for sale like customer details, customer type, location, quantity purchased by each stockist/consumer, frequency of purchase, sale details like quantity of products/brand sold in each territory

### Quality audit and client/regulatory inspections related documentation

To be competent, the user/individual on the job must be able to:

- **PC10.** ensure documentation and maintenance of records for internal/ external audits with its observations, notices/ feedback, action reports and final submission of audit action reports
- **PC11.** ensure documentation and maintenance of records for every communication sent to or received from regulatory/ licensing authorities

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** system of documentation as per ISO/ good documentation practices and method of implementation
- **KU2.** scoring, grading and accreditation system of affiliating bodies and clients
- **KU3.** guidelines for facing audits and best practices for making organization audit ready
- **KU4.** software and latest information technology tools for documentation and record maintenance
- **KU5.** statistical tools for analysis and monitoring
- **KU6.** various recording and documentation formats applicable in sales, marketing, supply chain etc
- **KU7.** basic awareness of engineering drawing and architectural layouts
- **KU8.** best practices in engineering and maintenance in sector
- **KU9.** accounting standards and regulations

### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** record and communicate details of work done to appropriate people using written/typed report
- **GS2.** interact effectively with team members
- GS3. communicate with team members for data/ information/support/ advice needed
- **GS4.** communicate with people in a form and manner and using language that is open and respectful
- **GS5.** apply balanced judgement to different situations
- **GS6.** plan and organize assigned work in order to drive collaboration with team members
- **GS7.** effectively interact with the various stakeholders to complete assigned tasks









- **GS8.** resolve any difficulties in relationships with colleagues , or get help from an appropriate person, in a way that preserves goodwill and trust
- **GS9.** use team-building skills during the interaction with teammates while managing the difficult/stressful or emotional situations at work
- **GS10.** apply emotional intelligence while dealing with other genders and people with disability









# **Assessment Criteria**

| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| Infrastructure related documentation   | 5               | 20                 | 5                | 2             |
| <b>PC1.</b> ensure documentation and maintenance of records for architectural building layout like blueprint of plant/lab, electric circuit and plumbing layouts and safety equipment layout, infrastructure and asset insurance and lease/rent contracts/ sale deed (if owned facility)   | -               | -                  | -                | -             |
| PC2. ensure documentation and maintenance of records for all machineries, equipment and tools installed/used in the plant/ lab unit, with supplier/manufacturer details, manuals of all machineries / equipment, installation and qualification records and annual maintenance details etc | -               | -                  | -                | -             |
| <b>PC3.</b> ensure documentation and maintenance of records for engineering and maintenance of each machinery/equipment, machine utilization, machine performance, breakdown details, corrective actions, spares changed, machine/equipment condition etc                                  | -               | -                  | -                | -             |
| Supply Chain related documentation   | 5               | 20                 | 5                | 3             |
| <b>PC4.</b> ensure documentation and maintenance of records for all raw materials, ingredients and packaging materials handled, like name of the supplier, batch details, quantity supplied and quality of the materials supplies etc as well as   | -               | -                  | -                | -             |
| <b>PC5.</b> ensure documentation and maintenance of records for each supplier quality report on raw materials, ingredients, packaging materials, internal and external quality report on finished products, consumer and customer complaints, corrective actions, legal documents (if any) | -               | -                  | -                | -             |
| <b>PC6.</b> ensure documentation and maintenance of records for storage facility, like condition of storage facility, storage parameters if any like temperature, humidity, pressure (as applicable), space utilised, stacking procedure etc   | -               | -                  | -                | -             |









| Assessment Criteria for Outcomes   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks |
|--|-----------------|--------------------|------------------|---------------|
| <b>PC7.</b> ensure documentation and maintenance of records for distribution details like transport details, quality, hygiene and cleanliness of vehicle, quantity loaded in the vehicle, distribution routes, outlet details, customer/ consumer details, distribution quantity, quantity returned etc. | -               | -                  | -                | -             |
| Documentation for sales & marketing  | 5               | 10                 | 3                | 3             |
| <b>PC8.</b> ensure documentation and maintenance of records for long term and short term business plans, feasibility reports, investor/shareholder agreements and disbursement and payment records for loan/grant/equity etc.  | -               | -                  | -                | -             |
| <b>PC9.</b> ensure documentation and maintenance of records for sale like customer details, customer type, location, quantity purchased by each stockist/consumer, frequency of purchase, sale details like quantity of products/brand sold in each territory  | -               | -                  | -                | -             |
| Quality audit and client/regulatory inspections related documentation  | 5               | 5                  | 2                | 2             |
| <b>PC10.</b> ensure documentation and maintenance of records for internal/ external audits with its observations, notices/ feedback, action reports and final submission of audit action reports   | -               | -                  | -                | -             |
| <b>PC11.</b> ensure documentation and maintenance of records for every communication sent to or received from regulatory/ licensing authorities  | -               | -                  | -                | -             |
| NOS Total  | 20              | 55                 | 15               | 10            |









## **National Occupational Standards (NOS) Parameters**

| NOS Code            | LFS/N0121  |
|---------------------|--|
| NOS Name            | Maintain the critical business documents as Entrepreneur in Life Sciences Sector |
| Sector              | Life Sciences  |
| Sub-Sector          | Pharmaceutical, Bio Pharmaceutical, Contract Research                            |
| Occupation          | Generic  |
| NSQF Level          | 6  |
| Credits             | 1.00   |
| Version             | 2.0  |
| Last Reviewed Date  | 29/09/2023   |
| Next Review Date    | 29/09/2026   |
| NSQC Clearance Date | 29/09/2023   |

# Assessment Guidelines and Assessment Weightage

### **Assessment Guidelines**

- 1. Criteria for assessment for each Qualification Pack will be created by Life Sciences Sector Skill Development Council (LSSSDC)
- 2. Each Element will be assigned marks proportional to its importance in NOS. LSSSDC will also lay down the proportion of marks for Theory, Practical, Project, and Viva for each Element.
- 3. The assessment for the theory part will be based on the knowledge bank of questions created by the LSSSDC.
- 4. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
- 5. LSSSDC as assessment and awarding body will create unique evaluations for each assessment component i.e. theory, practical, project and via for every student at each examination/training center based on this criterion.
- 6. Wherever any assessment component is not applicable/ feasible, the balance assessment components will be used to assess the candidate and accordingly the total marks will be calculated only for the applied









assessment component.

- 7. To pass the Qualification Pack, every trainee should score a minimum of 50%-70% of marks in each NOS (depending on NSQF Level) to successfully clear the assessment. In the case of a Govt funded program, the program guidelines will be overarching on the pass percentage rules.
- 8. In case of unsuccessful completion, the trainee may seek re-assessment on the Qualification Pack.

## Minimum Aggregate Passing % at QP Level: 70

(**Please note**: Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

## Minimum Passing % at NOS Level: 70

(**Please note**: A Trainee must score the minimum percentage for each NOS separately as well as on the QP as a whole.)

## **Assessment Weightage**

### Compulsory NOS

| National Occupational<br>Standards   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks | Total<br>Marks | Weightage |
|--|-----------------|--------------------|------------------|---------------|----------------|-----------|
| LFS/N0125.Ensure adherence to<br>Environment, health and safety<br>guidelines in a Manufacturing<br>facility and GMP controlled<br>areas | 30              | 55                 | 0                | 15            | 100            | 7.89      |
| LFS/N0302.Coordinate with Manager, colleagues and auditors   | 35              | 55                 | -                | 10            | 100            | 7.89      |
| LFS/N0348.Ensure GxP compliance, respond to issues and non-conformance to maintain regulatory standards and procedure                    | 30              | 50                 | 10               | 10            | 100            | 10.53     |
| DGT/VSQ/N0103.Employability<br>Skills (90 Hours)   | 20              | 30                 | -                | -             | 50             | 5.26      |
| Total  | 115             | 190                | 10               | 35            | 350            | 31.57     |

Elective: 1 Internal audit









| National<br>Occupational<br>Standards  | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks | Total<br>Marks | Weightage        |
|--|-----------------|--------------------|------------------|---------------|----------------|------------------|
| LFS/N0318.Carry<br>out Internal<br>auditing activities   | 30              | 50                 | 10               | 10            | 100            | 5.26             |
| LFS/N0317.Carry<br>out vendor audit<br>related activities<br>and perform other<br>additional<br>activities to track<br>performance | 30              | 50                 | 10               | 10            | 100            | 5.26             |
| LFS/N0315.Carry<br>out audit related<br>reporting and<br>documentation to<br>adhere to<br>regulatory and<br>Quality standards      | 30              | 50                 | 10               | 10            | 100            | 10.53            |
| Total  | 90              | 150                | 30               | 30            | 300            | 21.0499999999999 |

Optional: 1 Loan License Audit

| National Occupational<br>Standards                                      | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks | Total<br>Marks | Weightage |
|---|-----------------|--------------------|------------------|---------------|----------------|-----------|
| LFS/N0353.Perform Loan<br>License Audit and<br>documentation activities | 30              | 50                 | 10               | 10            | 100            | 21.05     |
| Total   | 30              | 50                 | 10               | 10            | 100            | 21.05     |

Optional: 2 Regulated business Operations









| National Occupational<br>Standards   | Theory<br>Marks | Practical<br>Marks | Project<br>Marks | Viva<br>Marks | Total<br>Marks | Weightage |
|--|-----------------|--------------------|------------------|---------------|----------------|-----------|
| LFS/N0120.Establish own enterprise and perform various entrepreneurial activities to run the business operations in Life Sciences Sector | 30              | 50                 | 12               | 8             | 100            | 13.16     |
| LFS/N0121.Maintain the critical business documents as Entrepreneur in Life Sciences Sector   | 20              | 55                 | 15               | 10            | 100            | 13.16     |
| Total  | 50              | 105                | 27               | 18            | 200            | 26.32     |