









# Logistics Associate-Cold Chain Sustainability (Drug Products, Vaccines , Medical Devices and IVD)

QP Code: LFS/Q0616

Version: 1.0

NSQF Level: 4.5

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# LFS/Q0616: Logistics Associate-Cold Chain Sustainability (Drug Products, Vaccines, Medical Devices and IVD)

### **Brief Job Description**

A Logistics Associate - Cold Chain Sustainability, person is responsible for ensuring the safe and sustainable transportation and storage of critical products, including drug products, vaccines, medical devices, and in vitro diagnostics (IVD). This role involves collaborating with cross-functional teams, vendors, and stakeholders to uphold the highest standards of cold chain sustainability. He/She is responsible for overseeing the receiving, storage, inventory management, and transportation of temperature-sensitive products, maintaining compliance with regulatory standards, and ensuring the integrity of the cold chain throughout the supply chain process

#### **Personal Attributes**

The individual should have excellent communication skills and analytical skills. The person should possess good critical thinking, attention to detail, and decision-making skills. The role holder should be proactive in planning and organizing skills.

## **Applicable National Occupational Standards (NOS)**

## **Compulsory NOS:**

- 1. LFS/N0669: Prepare for receiving, inspection and storage of inventory
- 2. LFS/N0670: Perform order processing and packaging in cold chain logistics
- 3. LFS/N0671: Manage and oversee the transportation process
- 4. LFS/N0672: Documentation and Logistic Management
- 5. LFS/N0627: Coordinate with reporting manager, teammates, and crossfunctional teams
- 6. LFS/N0132: Ensure Environment Sustainability and Occupational Safety at workplace
- 7. DGT/VSQ/N0102: Employability Skills (60 Hours)

## **Qualification Pack (QP) Parameters**

Sector	Life Sciences
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Sub-Sector	Pharmaceutical, Bio Pharmaceutical and Contract Research, Biotechnology, Medical Devices and In Vitro Diagnostic (IVD)
Occupation	Supply Chain Management
Country	India
NSQF Level	4.5
Credits	16
Aligned to NCO/ISCO/ISIC Code	NCO-2015-3323.0601
Minimum Educational Qualification & Experience	Pursuing 1st year of UG (and Continuous education) OR Pursuing 3rd year of 3-year diploma after 10th ((after 10th) approved by AICTE or State Technical Education Regulatory Body in relevant Field and continuous education.)
Minimum Level of Education for Training in School	
Pre-Requisite License or Training	na
Minimum Job Entry Age	19 Years
Last Reviewed On	NA
Next Review Date	01/11/2026
NSQC Approval Date	01/11/2023
Version	1.0
Reference code on NQR	QG-4.5-LS-01269-2023-V1-LSSSDC
NQR Version	1.0









## LFS/N0669: Prepare for receiving, inspection and storage of inventory

## **Description**

This NOS is about preparation for receiving, inspection and storage of inventory

## Scope

The scope covers the following:

- The Scope of NOS are:
- Receiving and Inspection
- Inventory Accuracy and storage
- Inventory management and Communication

#### **Elements and Performance Criteria**

#### Receiving and Inspection

To be competent, the user/individual on the job must be able to:

- **PC1.** ensure incoming shipments are received promptly upon arrival at the cold chain facility to prevent delays in product handling
- **PC2.** thoroughly verify the contents of incoming shipments against the provided documentation, confirming accuracy and condition
- **PC3.** ensure that incoming shipments adhere to cold chain requirements, including temperature control and monitoring
- **PC4.** safely and correctly handle incoming shipments to minimize the risk of damage or contamination
- **PC5.** ensure all necessary documentation for incoming shipments is complete, accurate, and compliant with regulations

### Inventory Accuracy and storage

To be competent, the user/individual on the job must be able to:

- **PC6.** conduct regular inventory checks to ensure accuracy and prevent discrepancies in product quantities
- **PC7.** continuously monitor inventory levels in real-time to ensure accurate stock records
- **PC8.** maintain a high level of inventory accuracy, minimizing discrepancies between recorded and actual stock levels
- **PC9.** plan and initiate replenishment orders to prevent stockouts and maintain optimal inventory
- **PC10.** ensure that all cold chain requirements, including temperature control and monitoring, are maintained for perishable items in inventory

#### Inventory management and communication

To be competent, the user/individual on the job must be able to:

**PC11.** keep a close eye on product expiry dates and implement a first-in, first-out (fifo) approach to minimize waste









- **PC12.** implement a regular stock rotation policy to prevent product spoilage and maintain product quality
- **PC13.** ensure that all inventory-related documentation, including receipts and records, is accurate and up-to-date
- **PC14.** generate regular reports on inventory levels, trends, and performance to support decision-making processes
- **PC15.** effectively communicate any inventory issues, including stockouts or surpluses, to relevant teams and stakeholders for timely resolution

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** understanding of the principles and requirements of a cold chain, including temperature control, monitoring, and maintenance
- **KU2.** familiarity with local and international regulations governing the handling and storage of temperature-sensitive products, including perishables and pharmaceuticals
- **KU3.** knowledge of the sensitivity of various products to temperature fluctuations and the potential consequences of failing to maintain proper cold chain conditions
- **KU4.** proficiency in using inventory management software or systems for accurate tracking, reporting, and control of inventory levels
- **KU5.** understanding of the importance of accurate and compliant documentation for incoming shipments, including bills of lading, certificates of analysis, and temperature logs
- **KU6.** awareness of safety protocols for handling incoming shipments, including guidelines for the safe movement of heavy or delicate items and measures to prevent contamination
- **KU7.** knowledge of quality control procedures and the ability to identify potential issues with incoming shipments, such as damaged packaging or compromised product integrity
- **KU8.** understanding of real-time inventory monitoring techniques and tools to maintain accurate stock records and prevent discrepancies
- **KU9.** strong communication skills to promptly and effectively communicate inventory issues to relevant teams and stakeholders for resolution
- **KU10.** knowledge of stock rotation policies and their role in preventing product spoilage and maintaining product quality

#### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to read instructions, guidelines, procedures, rules, and signages
- **GS2.** Use effective communication for recognizing and responding to critical situations and for collaborating with maintenance heads and budget control teams
- **GS3.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- **GS4.** use critical thinking skills to ascertain the breach/potential emergencies









## **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Receiving and Inspection	10	15	4	4
<b>PC1.</b> ensure incoming shipments are received promptly upon arrival at the cold chain facility to prevent delays in product handling	-	-	-	-
<b>PC2.</b> thoroughly verify the contents of incoming shipments against the provided documentation, confirming accuracy and condition	-	-	-	-
<b>PC3.</b> ensure that incoming shipments adhere to cold chain requirements, including temperature control and monitoring	-	-	-	-
<b>PC4.</b> safely and correctly handle incoming shipments to minimize the risk of damage or contamination	-	-	-	-
<b>PC5.</b> ensure all necessary documentation for incoming shipments is complete, accurate, and compliant with regulations	-	-	-	-
Inventory Accuracy and storage	10	20	3	3
<b>PC6.</b> conduct regular inventory checks to ensure accuracy and prevent discrepancies in product quantities	-	-	-	-
<b>PC7.</b> continuously monitor inventory levels in real-time to ensure accurate stock records	-	-	-	-
<b>PC8.</b> maintain a high level of inventory accuracy, minimizing discrepancies between recorded and actual stock levels	-	-	-	-
<b>PC9.</b> plan and initiate replenishment orders to prevent stockouts and maintain optimal inventory levels	-	-	-	-
<b>PC10.</b> ensure that all cold chain requirements, including temperature control and monitoring, are maintained for perishable items in inventory	-	-	-	-
Inventory management and communication	10	15	3	3









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC11.</b> keep a close eye on product expiry dates and implement a first-in, first-out (fifo) approach to minimize waste	-	-	-	-
<b>PC12.</b> implement a regular stock rotation policy to prevent product spoilage and maintain product quality	-	-	-	-
<b>PC13.</b> ensure that all inventory-related documentation, including receipts and records, is accurate and up-to-date	-	-	-	-
<b>PC14.</b> generate regular reports on inventory levels, trends, and performance to support decision-making processes	-	-	-	-
<b>PC15.</b> effectively communicate any inventory issues, including stockouts or surpluses, to relevant teams and stakeholders for timely resolution	-	-	-	-
NOS Total	30	50	10	10









# **National Occupational Standards (NOS) Parameters**

NOS Code	LFS/N0669
NOS Name	Prepare for receiving, inspection and storage of inventory
Sector	Life Sciences
Sub-Sector	Pharmaceutical, Bio Pharmaceutical, Medical Devices and In Vitro Diagnostic (IVD)
Occupation	Supply Chain Management
NSQF Level	4.5
Credits	3.0
Version	1.0
Last Reviewed Date	01/11/2023
Next Review Date	01/11/2026
NSQC Clearance Date	01/11/2023









# LFS/N0670: Perform order processing and packaging in cold chain logistics

## **Description**

This NOS is about performing order processing and packaging in cold chain logistics

#### Scope

The scope covers the following:

- The Scope of NOS are:
- Pre-Order Processing Checks
- Compliance Tracking and Reporting

#### **Elements and Performance Criteria**

#### Pre-Order Processing Checks

To be competent, the user/individual on the job must be able to:

- **PC1.** check orders from the order processing department to ensure products are available at the correct fulfillment/delivery center (FC/DC) before delivery
- **PC2.** check the process accurately and verify customer orders for temperature-sensitive products
- **PC3.** ensures that order details, product specifications quantities, delivery address, and requested delivery date that match customer requirements
- **PC4.** check and verify the specific temperature requirements for the ordered products
- **PC5.** identifies orders that involve temperature-sensitive products and applies appropriate cold chain protocols
- **PC6.** ensures that all temperature requirements are met during order processing as per the SOP
- **PC7.** verify Batch/ Lot Numbers and expiration dates to ensure product quality and compliance
- **PC8.** check the availability and functionality of temperature-controlled storage units or vehicles

#### Compliance Tracking and Reporting

To be competent, the user/individual on the job must be able to:

- **PC9.** accurately process the order, including recording it in the inventory management system for traceability
- **PC10.** set up temperature monitoring equipment, such as data loggers or real-time sensors, to track temperature during storage and transportation
- **PC11.** inspect all products to ensure they are in good condition, free from damage, and meet quality standards
- **PC12.** ensure strict compliance with relevant regulatory guidelines and industry standards, such as good distribution practices (gdp) and good manufacturing practices (gmp)
- **PC13.** maintain detailed records of the entire process, including order processing, temperature monitoring, and quality control
- **PC14.** document compliance efforts and any deviations from standard procedures









- **PC15.** check that appropriate packaging materials designed for cold chain requirements, considering temperature control, insulation, and sustainability is used
- PC16. ensure packaging materials meet regulatory standards
- **PC17.** follow specific guidelines for temperature-sensitive packaging, including insulation and labeling
- **PC18.** PC18. effectively communicate with team members, supervisors, and customers regarding order status, packaging specifics, and any temperature-related concerns
- **PC19.** adhere to safety protocols and guidelines to minimize the risk of accidents or injuries during the packaging process
- **PC20.** promptly address any issues or discrepancies encountered during order receiving and packaging

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** understanding of the principles and requirements of a cold chain, including temperature control, monitoring, and maintenance
- **KU2.** knowledge of the sensitivity of various products to temperature fluctuations and the potential consequences of failing to maintain proper cold chain conditions
- **KU3.** familiarity with order processing workflows, including order verification, inventory checks, and documentation requirements
- **KU4.** awareness of relevant regulatory guidelines and industry standards for the handling and transportation of temperature-sensitive products, such as gdp and gmp
- **KU5.** understanding of temperature monitoring equipment, including data loggers and real-time sensors, and their role in ensuring temperature compliance
- **KU6.** proficiency in using inventory management systems to accurately record and track orders for traceability
- **KU7.** familiarity with various packaging materials suitable for cold chain requirements, including insulation and sustainability considerations
- **KU8.** knowledge of regulatory standards for packaging materials, including labeling and quality control
- **KU9.** knowledge of the significance of batch/lot numbers and expiry dates in ensuring product quality and compliance
- **KU10.** understanding of how to verify customer order details, including delivery address and requested delivery dates, to ensure accuracy and meet customer requirements

#### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use written communication skills to record and communicate details of work done to appropriate people using written/typed report and electronic mail
- **GS2.** use verbal communication skills to communicate with supervisor, cross-functional teams and auditors effectively









- **GS3.** Clear and timely communication with team members, supervisors, and customers regarding order status, packaging specifics, and temperature-related concerns
- **GS4.** Apply problem solving skills to identify and address issues or discrepancies encountered during order receiving and packaging, implementing corrective actions as needed
- **GS5.** Apply attention to details to check orders, product details, packaging materials, and temperature requirements to ensure accuracy and compliance









## **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Pre-Order Processing Checks	15	25	5	5
<b>PC1.</b> check orders from the order processing department to ensure products are available at the correct fulfillment/delivery center (FC/DC) before delivery	-	-	-	-
<b>PC2.</b> check the process accurately and verify customer orders for temperature-sensitive products	-	-	-	-
<b>PC3.</b> ensures that order details, product specifications quantities, delivery address, and requested delivery date that match customer requirements	-	-	-	-
<b>PC4.</b> check and verify the specific temperature requirements for the ordered products	-	-	-	-
<b>PC5.</b> identifies orders that involve temperaturesensitive products and applies appropriate cold chain protocols	-	-	-	-
<b>PC6.</b> ensures that all temperature requirements are met during order processing as per the SOP	-	-	-	-
<b>PC7.</b> verify Batch/ Lot Numbers and expiration dates to ensure product quality and compliance	-	-	-	-
<b>PC8.</b> check the availability and functionality of temperature-controlled storage units or vehicles	-	-	-	-
Compliance Tracking and Reporting	15	25	5	5
<b>PC9.</b> accurately process the order, including recording it in the inventory management system for traceability	-	-	-	-
<b>PC10.</b> set up temperature monitoring equipment, such as data loggers or real-time sensors, to track temperature during storage and transportation	-	-	-	-
<b>PC11.</b> inspect all products to ensure they are in good condition, free from damage, and meet quality standards	-	-	-	-









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC12.</b> ensure strict compliance with relevant regulatory guidelines and industry standards, such as good distribution practices (gdp) and good manufacturing practices (gmp)	-	-	-	-
<b>PC13.</b> maintain detailed records of the entire process, including order processing, temperature monitoring, and quality control	-	-	-	-
<b>PC14.</b> document compliance efforts and any deviations from standard procedures	-	-	-	-
<b>PC15.</b> check that appropriate packaging materials designed for cold chain requirements, considering temperature control, insulation, and sustainability is used	-	-	-	-
<b>PC16.</b> ensure packaging materials meet regulatory standards	-	-	-	-
<b>PC17.</b> follow specific guidelines for temperature-sensitive packaging, including insulation and labeling	-	-	-	-
<b>PC18.</b> PC18. effectively communicate with team members, supervisors, and customers regarding order status, packaging specifics, and any temperature-related concerns	-	-	-	-
<b>PC19.</b> adhere to safety protocols and guidelines to minimize the risk of accidents or injuries during the packaging process	-	-	-	-
<b>PC20.</b> promptly address any issues or discrepancies encountered during order receiving and packaging	-	-	-	-
NOS Total	30	50	10	10









# **National Occupational Standards (NOS) Parameters**

NOS Code	LFS/N0670
NOS Name	Perform order processing and packaging in cold chain logistics
Sector	Life Sciences
Sub-Sector	Pharmaceutical, Bio Pharmaceutical, Medical Devices and In Vitro Diagnostic (IVD)
Occupation	Supply Chain Management
NSQF Level	4.5
Credits	3.0
Version	1.0
Last Reviewed Date	01/11/2023
Next Review Date	01/11/2026
NSQC Clearance Date	01/11/2023









## LFS/N0671: Manage and oversee the transportation process

#### **Description**

This NOS is about managing and oversee the transportation process

#### Scope

The scope covers the following:

- The Scope of NOS are:
- Pre-Transportation Planning
- Transportation Preparation and monitoring

#### **Elements and Performance Criteria**

#### Pre-Transportation Planning

To be competent, the user/individual on the job must be able to:

- **PC1.** select an appropriate vehicle size based on the quantity of products to be transported, ensuring efficient use of space and resources
- **PC2.** check suitable modes of trans-shipment based on the transportation distance, optimizing cost and efficiency
- **PC3.** ensures advance customer approval for the selected trans-shipment modes, ensuring alignment with customer preferences and requirements
- **PC4.** develops road transportation plans that consider customer demands and feasibility, meeting delivery schedules and maintaining product integrity
- **PC5.** segregate products for shipment based on quantity, choosing between FTL or LTL as appropriate for efficient transportation
- **PC6.** PC6. coordination with the transportation agency to book either FTL or LTL ensuring the selected option aligns with the logistics plan

### Tranportation preparation and monitoring

To be competent, the user/individual on the job must be able to:

- **PC7.** confirm product readiness, including accurate order processing and packaging
- **PC8.** ensure that temperature-controlled vehicles or containers are set to the required temperature
- **PC9.** verify that the products are arranged to prevent temperature variations and maintain integrity
- **PC10.** install temperature monitoring devices, such as data loggers or real-time sensors, to track temperature during transportation
- **PC11.** perform a final check to ensure all products are properly secured and positioned for safe transportation
- **PC12.** ensure compliance with cold chain regulations, including good distribution practices (gdp) and good manufacturing practices (gmp)
- **PC13.** plan transportation routes that minimize temperature fluctuations and adhere to the desired temperature range









- **PC14.** continuously monitor temperature during transit through the installed monitoring system
- PC15. address any temperature excursions promptly and according to established protocols
- **PC16.** maintain open communication with the logistics team, including the driver, to address any issues or deviations from the plan
- **PC17.** coordinate with the end client to check the transportation operations results in smooth manner

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** understanding of various vehicle sizes and their capacity to efficiently transport different quantities of products
- **KU2.** different trans-shipment modes, such as direct shipping or multi-modal transportation, and their suitability
- **KU3.** about FTL and LTL options and the ability to segregate products accordingly for efficient transportation
- **KU4.** knowledge of setting temperature-controlled vehicles or containers to the required temperature for product preservation
- **KU5.** temperature monitoring devices, such as data loggers and real-time sensors, and their role in tracking temperature during transportation
- **KU6.** protocols and procedures for addressing any temperature excursions promptly and effectively
- **KU7.** methods of workplace communication

#### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to gauge the relevant information manuals, SOPs, health and safety instructions, memos, reports, job cards, and notes/ comments
- **GS2.** apply analytical skills to analyze transportation data, route options, and logistics plans to make informed decisions
- **GS3.** use problem-solving skills to address transportation issues and deviations from the plan promptly and efficiently
- **GS4.** apply decision-making skills to select appropriate transportation modes, vehicles, and routes based on various factors









## **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Pre-Transportation Planning	15	25	5	5
<b>PC1.</b> select an appropriate vehicle size based on the quantity of products to be transported, ensuring efficient use of space and resources	-	-	-	-
<b>PC2.</b> check suitable modes of trans-shipment based on the transportation distance, optimizing cost and efficiency	-	-	-	-
<b>PC3.</b> ensures advance customer approval for the selected trans-shipment modes, ensuring alignment with customer preferences and requirements	-	-	-	-
<b>PC4.</b> develops road transportation plans that consider customer demands and feasibility, meeting delivery schedules and maintaining product integrity	-	-	-	-
<b>PC5.</b> segregate products for shipment based on quantity, choosing between FTL or LTL as appropriate for efficient transportation	-	-	-	-
<b>PC6.</b> PC6. coordination with the transportation agency to book either FTL or LTL ensuring the selected option aligns with the logistics plan	-	-	-	-
Tranportation preparation and monitoring	15	25	5	5
<b>PC7.</b> confirm product readiness, including accurate order processing and packaging	-	-	-	-
<b>PC8.</b> ensure that temperature-controlled vehicles or containers are set to the required temperature	-	-	-	-
<b>PC9.</b> verify that the products are arranged to prevent temperature variations and maintain integrity	-	-	-	-
<b>PC10.</b> install temperature monitoring devices, such as data loggers or real-time sensors, to track temperature during transportation	-	-	-	-









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC11.</b> perform a final check to ensure all products are properly secured and positioned for safe transportation	-	-	-	-
<b>PC12.</b> ensure compliance with cold chain regulations, including good distribution practices (gdp) and good manufacturing practices (gmp)	-	-	-	-
<b>PC13.</b> plan transportation routes that minimize temperature fluctuations and adhere to the desired temperature range	-	-	-	-
<b>PC14.</b> continuously monitor temperature during transit through the installed monitoring system	-	-	-	-
<b>PC15.</b> address any temperature excursions promptly and according to established protocols	-	-	-	-
<b>PC16.</b> maintain open communication with the logistics team, including the driver, to address any issues or deviations from the plan	-	-	-	-
<b>PC17.</b> coordinate with the end client to check the transportation operations results in smooth manner	-	-	-	-
NOS Total	30	50	10	10









# **National Occupational Standards (NOS) Parameters**

NOS Code	LFS/N0671
NOS Name	Manage and oversee the transportation process
Sector	Life Sciences
Sub-Sector	Pharmaceutical, Bio Pharmaceutical, Medical Devices and In Vitro Diagnostic (IVD)
Occupation	Supply Chain Management
NSQF Level	4.5
Credits	3.0
Version	1.0
Last Reviewed Date	01/11/2023
Next Review Date	01/11/2026
NSQC Clearance Date	01/11/2023









## LFS/N0672: Documentation and Logistic Management

## **Description**

This NOS is about documentation and logistic management

## Scope

The scope covers the following:

- The socpe of NOS are:
- Documentation accuracy and Integrity
- Transportation and Shipment Documentation
- Reporting, Coordination, and Compliance Documentation

#### **Elements and Performance Criteria**

#### Documentation accuracy and Integrity

To be competent, the user/individual on the job must be able to:

- **PC1.** ensures that all documents related to order processing, inventory management, and transportation are accurate and complete
- **PC2.** verifies data entries, including product details, quantities, and delivery information, to be error-free
- **PC3.** follows order processing checklists and workflows to maintain consistency and adherence to procedures
- **PC4.** segregates order documentation based on order types and stages, making it easier to track and manage
- **PC5.** follows inventory management procedures to maintain clear and complete records of temperature-sensitive product inventory
- **PC6.** segregates inventory documentation by product type, location, and shelf life for effective management
- **PC7.** examines Lorry Receipt (LR), Goods Consignment (GC), transit insurance, tax permits, and other documents as per sop for correctness and accuracy concerning the order before shipment
- **PC8.** verifies the accuracy of all inbound documentation before receiving shipments, confirming their compliance with the order and regulations

#### Transportation and Shipment Documentation

To be competent, the user/individual on the job must be able to:

- **PC9.** checks the transport schedule and booking records with reference to the transportation plan, ensuring alignment and accuracy
- **PC10.** checks freight invoices and promptly addresses any documentation issues or discrepancies
- **PC11.** examines signed agreements for errors or discrepancies, ensuring they match the agreed terms

## Reporting, Coordination, and Compliance Documentation

To be competent, the user/individual on the job must be able to:









- **PC12.** monitors and reports on customer satisfaction levels regarding documentation accuracy, shipment timeliness, and communication responsiveness
- **PC13.** compiles a list of undelivered shipments and coordinates with consignees to arrange alternate delivery plans
- **PC14.** collaborates with transportation service providers and document issuers to ensure their performance aligns with organizational standards and requirements
- **PC15.** generates daily operation reports encompassing cargo movement, total loading and unloading activities, and other relevant parameters in accordance with organizational requirements
- **PC16.** ensures that all compliance documents are up-to-date and compliant with regulations and industry standards
- **PC17.** reports compliance efforts and deviations in a timely manner to facilitate swift corrective actions

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** relevant industry regulations and standards, such as Good Distribution Practices (GDP) and Good Manufacturing Practices (GMP)
- **KU2.** transportation regulations and compliance requirements for handling temperature-sensitive products
- **KU3.** documentation procedures for order processing, inventory management, and transportation, including best practices for accuracy and completeness
- **KU4.** requirements for documentation accuracy, product quality, and safety
- **KU5.** risk management principles related to transportation and documentation, including identifying and mitigating potential risks
- **KU6.** Knowledge of record-keeping practices, including electronic and physical document storage, retention policies, and archival processes
- **KU7.** Familiarity with relevant software and tools used for document management, inventory tracking, and reporting

#### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to gauge the relevant information manuals, SOPs, health and safety instructions, memos, reports, job cards, and notes/ comments
- **GS2.** apply analytical skills to interpret data, identify trends, and make informed decisions based on documentation and logistics insights
- **GS3.** use strong problem-solving skills to address documentation discrepancies, logistics challenges, and unexpected issues
- **GS4.** strong organizational skills to manage and categorize various types of documents efficiently
- **GS5.** apply technical skills to use relevant software and tools for document management, data analysis, and reporting









## **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Documentation accuracy and Integrity	15	20	4	4
<b>PC1.</b> ensures that all documents related to order processing, inventory management, and transportation are accurate and complete	-	-	-	-
<b>PC2.</b> verifies data entries, including product details, quantities, and delivery information, to be error-free	-	-	-	-
<b>PC3.</b> follows order processing checklists and workflows to maintain consistency and adherence to procedures	-	-	-	-
<b>PC4.</b> segregates order documentation based on order types and stages, making it easier to track and manage	-	-	-	-
<b>PC5.</b> follows inventory management procedures to maintain clear and complete records of temperature-sensitive product inventory	-	-	-	-
<b>PC6.</b> segregates inventory documentation by product type, location, and shelf life for effective management	-	-	-	-
<b>PC7.</b> examines Lorry Receipt (LR), Goods Consignment (GC), transit insurance, tax permits, and other documents as per sop for correctness and accuracy concerning the order before shipment	-	-	-	-
<b>PC8.</b> verifies the accuracy of all inbound documentation before receiving shipments, confirming their compliance with the order and regulations	-	-	-	-
Transportation and Shipment Documentation	5	10	2	2
<b>PC9.</b> checks the transport schedule and booking records with reference to the transportation plan, ensuring alignment and accuracy	-	-	-	-
<b>PC10.</b> checks freight invoices and promptly addresses any documentation issues or discrepancies	-	-	-	-









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC11.</b> examines signed agreements for errors or discrepancies, ensuring they match the agreed terms	-	-	-	-
Reporting, Coordination, and Compliance Documentation	10	20	4	4
<b>PC12.</b> monitors and reports on customer satisfaction levels regarding documentation accuracy, shipment timeliness, and communication responsiveness	-	-	-	-
<b>PC13.</b> compiles a list of undelivered shipments and coordinates with consignees to arrange alternate delivery plans	-	-	-	-
<b>PC14.</b> collaborates with transportation service providers and document issuers to ensure their performance aligns with organizational standards and requirements	-	-	-	-
PC15. generates daily operation reports encompassing cargo movement, total loading and unloading activities, and other relevant parameters in accordance with organizational requirements	-	-	-	-
<b>PC16.</b> ensures that all compliance documents are up-to-date and compliant with regulations and industry standards	-	-	-	-
<b>PC17.</b> reports compliance efforts and deviations in a timely manner to facilitate swift corrective actions	-	-	-	-
NOS Total	30	50	10	10









# **National Occupational Standards (NOS) Parameters**

NOS Code	LFS/N0672
NOS Name	Documentation and Logistic Management
Sector	Life Sciences
Sub-Sector	Pharmaceutical, Bio Pharmaceutical, Medical Devices and In Vitro Diagnostic (IVD)
Occupation	Supply Chain Management
NSQF Level	4.5
Credits	2.0
Version	1.0
Last Reviewed Date	01/11/2023
Next Review Date	01/11/2026
NSQC Clearance Date	01/11/2023









# LFS/N0627: Coordinate with reporting manager, teammates, and crossfunctional teams

## **Description**

This NOS is about coordinating with reporting manager, teammates, and crossfunctional teams

## Scope

The scope covers the following:

- The scope of NOS are:
- Interact with reporting manager
- · Interact with colleagues and cross-functional teams
- Sensitivity towards all genders and people with disability

#### **Elements and Performance Criteria**

### Interact with Reporting Manager

To be competent, the user/individual on the job must be able to:

- PC1. comprehend the work instructions given by supervisor/ reporting manager
- **PC2.** ensure to meet goals and timelines set by the supervisor/ reporting manager and report any anticipated reasons for delays
- **PC3.** ensure timely intimation to supervisor/ reporting manager about his/ her planned absence as well as any illness/ dizziness during work
- **PC4.** inform supervisor/ reporting manager on critical issues, requiring his/her intervention,proactively
- **PC5.** engage with supervisor/ reporting manager on work-related and behavioral feedback

#### Interact with colleagues and cross-functional teams

To be competent, the user/individual on the job must be able to:

- **PC6.** takeover/ handover the shift from colleagues in previous shift/ to colleagues in the next shift
- **PC7.** coordinate with concerned personnel in stores for replenishing required material and spares
- **PC8.** follow the protocols of cross-functional sections
- **PC9.** plan the work in consultation with impacted cross-functional teams
- **PC10.** respect others time and meet timelines for any cross-functional deliverable
- **PC11.** resolve interpersonal conflicts at work with other colleagues, if any

#### Sensitivity towards all genders and people with disability

To be competent, the user/individual on the job must be able to:

- **PC12.** respect all genders, religions, and caste
- **PC13.** empathize with people with disability
- **PC14.** offer support or help to a person with disability only when asked
- **PC15.** adhere with the guidelines laid in POSH Act









**PC16.** report any violation of prevention of sexual harassment (POSH) rules immediately to the POSH committee

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** company's vision, policies on preferred language of communication, quality delivery standards, time office rules, handover policies
- **KU2.** reporting structure and escalation policy
- **KU3.** basics of effective communication
- **KU4.** importance of building team coordination
- **KU5.** the types of possible disabilities among people with disability (PwD)
- **KU6.** the challenges faced by PWD (Person with Disability)
- KU7. importance of displaying empathy towards PWD
- **KU8.** the laws, acts, and provisions defined for PwD by the statutory bodies
- **KU9.** the guidelines for Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal Act)
- **KU10.** importance of respecting all gender, religion, caste, and culture

#### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to read job sheets, in interpreting technical details mentioned in the job sheet and to read notes/comments received from the technician/supervisor
- **GS2.** use verbal communication and listening skills to interact with team members, to establish effective working relationships with different team members and other cross-functional teams to deliver planned work
- **GS3.** apply planning and organizing skills to plan and organize assigned work in order to achieve specified targets and deadlines
- GS4. apply critical thinking skills to spot process disruptions and delays









## **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Interact with Reporting Manager	10	20	4	4
<b>PC1.</b> comprehend the work instructions given by supervisor/ reporting manager	-	-	-	-
<b>PC2.</b> ensure to meet goals and timelines set by the supervisor/ reporting manager and report any anticipated reasons for delays	-	-	-	-
PC3. ensure timely intimation to supervisor/ reporting manager about his/ her planned absence as well as any illness/ dizziness during work	-	-	-	-
<b>PC4.</b> inform supervisor/ reporting manager on critical issues, requiring his/her intervention,proactively	-	-	-	-
<b>PC5.</b> engage with supervisor/ reporting manager on work-related and behavioral feedback	-	-	-	-
Interact with colleagues and cross-functional teams	10	20	4	4
<b>PC6.</b> takeover/ handover the shift from colleagues in previous shift/ to colleagues in the next shift	-	-	-	-
<b>PC7.</b> coordinate with concerned personnel in stores for replenishing required material and spares	-	-	-	-
<b>PC8.</b> follow the protocols of cross-functional sections	-	-	-	-
<b>PC9.</b> plan the work in consultation with impacted cross-functional teams	-	-	-	-
<b>PC10.</b> respect others time and meet timelines for any cross-functional deliverable	-	-	-	-
<b>PC11.</b> resolve interpersonal conflicts at work with other colleagues, if any	-	-	-	-
Sensitivity towards all genders and people with disability	10	10	2	2
PC12. respect all genders, religions, and caste	<del>-</del>	-	<del>-</del>	-









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
PC13. empathize with people with disability	-	-	-	-
<b>PC14.</b> offer support or help to a person with disability only when asked	-	-	-	-
PC15. adhere with the guidelines laid in POSH Act	-	-	-	-
<b>PC16.</b> report any violation of prevention of sexual harassment (POSH) rules immediately to the POSH committee	-	-	-	-
NOS Total	30	50	10	10









# **National Occupational Standards (NOS) Parameters**

NOS Code	LFS/N0627
NOS Name	Coordinate with reporting manager, teammates, and crossfunctional teams
Sector	Life Sciences
Sub-Sector	Pharmaceutical, Bio Pharmaceutical and Contract Research, Medical Devices and In Vitro Diagnostic (IVD), Biotechnology
Occupation	Supply Chain Management
NSQF Level	4.5
Credits	1.0
Version	2.0
Last Reviewed Date	01/11/2023
Next Review Date	01/11/2026
NSQC Clearance Date	01/11/2023









# LFS/N0132: Ensure Environment Sustainability and Occupational Safety at workplace

## **Description**

This NOS is about ensuring Environment Sustainability and Occupational Safety at workplace

## Scope

The scope covers the following:

- The NOS scope are:
- Environment Sustainability
- Health and hygiene protocols
- Safety and security procedures
- Emergency procedures

#### **Elements and Performance Criteria**

#### **Environment Sustainability**

To be competent, the user/individual on the job must be able to:

- **PC1.** ensure energy conservation by switching off the machine and equipment post operations
- **PC2.** ensure no leakage of water in the work area
- **PC3.** choose and apply environment-friendly methods given in SOPs for waste disposal
- **PC4.** create awareness in the team about organizational environment sustainability guidelines and procedures to achieve energy and water conservation as well as zero pollution of land, water, and air

#### Follow health and hygiene protocols

To be competent, the user/individual on the job must be able to:

- **PC5.** comply with health and personal hygiene-related protocols as per WHO standards and cGMP guidelines
- **PC6.** wash hands before entering in the cold chain area with soap/alcohol based sanitizers
- **PC7.** report any communicable or contagious diseases allergy, sickness or any other environment-related breach before entering the work premises to the designated person
- **PC8.** take preventive actions on the report of any allergy, sickness or any other environment-related breach reported by subordinates

#### follow Safety and security procedures

To be competent, the user/individual on the job must be able to:

- **PC9.** comply with safety and security policies and procedures
- **PC10.** report any identified breaches in safety and security policies and procedures to the designated person
- **PC11.** segregate material and follow the 5S system at the storage area
- **PC12.** adhere to storage and handling guidelines for hazardous material and volatile chemicals









- **PC13.** identify and correct any hazards that one can deal with safely, competently and within the limits of authority
- PC14. record the details of completed safety drills and training

#### Follow emergency procedures

To be competent, the user/individual on the job must be able to:

- **PC15.** raise the alarm and report any hazards which is not competent to deal with, to the relevant person in line with organizational procedures and warn other people who may get affected
- PC16. inform the concerned person immediately about every unsafe act/incident
- **PC17.** follow emergency protocols efficiently

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** individual's role and responsibilities in maintaining healthy, hygienic, safe and secure working environment
- **KU2.** company's procedures and protocols for the environment, health and safety
- **KU3.** relevant legislative requirements as per local laws
- **KU4.** implications that any non-compliance with health, safety and security may have on individuals and the organization
- **KU5.** workplace hazards in the logistic facility in the life sciences sector and reporting procedures for unhealthy/ unsafe act/incidents, hazards and accident as per defined guidelines
- **KU6.** limits of individual responsibility for dealing with hazards
- **KU7.** chemical substances, their characteristics, and required precaution and safety measures
- **KU8.** the organization's emergency procedures for different emergency situations and the importance of following these procedures
- **KU9.** evacuation procedures for employees, contract staff and visitors
- **KU10.** procedure to summon medical assistance and the emergency services, where necessary
- **KU11.** different types of breaches in the environment, health, safety and security and how and when to report these
- **KU12.** types of safety gears and procedure to use them
- **KU13.** importance of material segregation and 5S system
- **KU14.** importance of material segregation and 5S system
  - guidelines for handling and storing hazardous material

#### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** use reading and comprehension skills to read instructions, guidelines, procedures, rules, and signages
- **GS2.** use written communication skills to accurately record every information required to be reported as per SOP and regulatory guidelines in the language prescribed by the company's SOP









- **GS3.** apply planning and organizing skills to plan and organize tools and material required for work to fulfil environment, health, safety and security requirements
- GS4. use critical thinking skills to ascertain the breach/ compliance of EHS protocols
- **GS5.** apply customer centricity to remain compliant with data integrity rules and regulatory guideline to evaluate impact of wrongdoings
- **GS6.** apply decision-making skills to make balanced judgments within the authority in different situations while dealing with hazards and breaches
- **GS7.** apply problem-solving skills to find solutions for workflow-related difficulties
- **GS8.** use verbal communication skills to communicate with supervisor/ manager/ EHS Incharge or any other concerned authority clearly for escalating any emergency situation or hazard
- **GS9.** Identify and resolve the issues and challenges









## **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Environment Sustainability	10	10	2	2
<b>PC1.</b> ensure energy conservation by switching off the machine and equipment post operations	-	-	-	-
PC2. ensure no leakage of water in the work area	-	-	-	-
<b>PC3.</b> choose and apply environment-friendly methods given in SOPs for waste disposal	-	-	-	-
<b>PC4.</b> create awareness in the team about organizational environment sustainability guidelines and procedures to achieve energy and water conservation as well as zero pollution of land, water, and air	-	-	-	-
Follow health and hygiene protocols	5	15	3	3
<b>PC5.</b> comply with health and personal hygienerelated protocols as per WHO standards and cGMP guidelines	-	-	-	-
<b>PC6.</b> wash hands before entering in the cold chain area with soap/alcohol based sanitizers	-	-	-	-
<b>PC7.</b> report any communicable or contagious diseases allergy, sickness or any other environment-related breach before entering the work premises to the designated person	-	-	-	-
<b>PC8.</b> take preventive actions on the report of any allergy, sickness or any other environment-related breach reported by subordinates	-	-	-	-
follow Safety and security procedures	10	15	3	3
<b>PC9.</b> comply with safety and security policies and procedures	-	-	-	-
<b>PC10.</b> report any identified breaches in safety and security policies and procedures to the designated person	-	-	-	-
PC11. segregate material and follow the 5S system at the storage area	-	-	-	-









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC12.</b> adhere to storage and handling guidelines for hazardous material and volatile chemicals	-	-	-	-
<b>PC13.</b> identify and correct any hazards that one can deal with safely, competently and within the limits of authority	-	-	-	-
<b>PC14.</b> record the details of completed safety drills and training	-	-	-	-
Follow emergency procedures	5	10	2	2
<b>PC15.</b> raise the alarm and report any hazards which is not competent to deal with, to the relevant person in line with organizational procedures and warn other people who may get affected	-	-	-	-
<b>PC16.</b> inform the concerned person immediately about every unsafe act/ incident	-	-	-	-
PC17. follow emergency protocols efficiently	-	-	-	-
NOS Total	30	50	10	10









# **National Occupational Standards (NOS) Parameters**

NOS Code	LFS/N0132
NOS Name	Ensure Environment Sustainability and Occupational Safety at workplace
Sector	Life Sciences
Sub-Sector	Medical Devices and In Vitro Diagnostic (IVD), Pharmaceutical, Bio Pharmaceutical and Contract Research
Occupation	Generic
NSQF Level	4.5
Credits	1.0
Version	1.0
Last Reviewed Date	01/11/2023
Next Review Date	01/11/2026
NSQC Clearance Date	01/11/2023









## **DGT/VSQ/N0102: Employability Skills (60 Hours)**

## **Description**

This unit is about employability skills, Constitutional values, becoming a professional in the 21st Century, digital, financial, and legal literacy, diversity and Inclusion, English and communication skills, customer service, entrepreneurship, and apprenticeship, getting ready for jobs and career development.

## Scope

The scope covers the following:

- Introduction to Employability Skills
- Constitutional values Citizenship
- Becoming a Professional in the 21st Century
- Basic English Skills
- Career Development & Goal Setting
- Communication Skills
- Diversity & Inclusion
- Financial and Legal Literacy
- Essential Digital Skills
- Entrepreneurship
- Customer Service
- Getting ready for Apprenticeship & Jobs

#### **Elements and Performance Criteria**

### Introduction to Employability Skills

To be competent, the user/individual on the job must be able to:

- **PC1.** identify employability skills required for jobs in various industries
- PC2. identify and explore learning and employability portals

### Constitutional values - Citizenship

To be competent, the user/individual on the job must be able to:

- **PC3.** recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.
- **PC4.** follow environmentally sustainable practices

### Becoming a Professional in the 21st Century

To be competent, the user/individual on the job must be able to:

- **PC5.** recognize the significance of 21st Century Skills for employment
- **PC6.** practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life

#### Basic English Skills

To be competent, the user/individual on the job must be able to:









- **PC7.** use basic English for everyday conversation in different contexts, in person and over the telephone
- **PC8.** read and understand routine information, notes, instructions, mails, letters etc. written in English
- **PC9.** write short messages, notes, letters, e-mails etc. in English

### Career Development & Goal Setting

To be competent, the user/individual on the job must be able to:

- **PC10.** understand the difference between job and career
- **PC11.** prepare a career development plan with short- and long-term goals, based on aptitude

#### **Communication Skills**

To be competent, the user/individual on the job must be able to:

- **PC12.** follow verbal and non-verbal communication etiquette and active listening techniques in various settings
- **PC13.** work collaboratively with others in a team

### **Diversity & Inclusion**

To be competent, the user/individual on the job must be able to:

- PC14. communicate and behave appropriately with all genders and PwD
- PC15. escalate any issues related to sexual harassment at workplace according to POSH Act

### Financial and Legal Literacy

To be competent, the user/individual on the job must be able to:

- **PC16.** select financial institutions, products and services as per requirement
- **PC17.** carry out offline and online financial transactions, safely and securely
- **PC18.** identify common components of salary and compute income, expenses, taxes, investments etc
- **PC19.** identify relevant rights and laws and use legal aids to fight against legal exploitation *Essential Digital Skills*

To be competent, the user/individual on the job must be able to:

- PC20. operate digital devices and carry out basic internet operations securely and safely
- PC21. use e- mail and social media platforms and virtual collaboration tools to work effectively
- **PC22.** use basic features of word processor, spreadsheets, and presentations

#### Entrepreneurship

To be competent, the user/individual on the job must be able to:

- **PC23.** identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research
- **PC24.** develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion
- **PC25.** identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity

#### **Customer Service**

To be competent, the user/individual on the job must be able to:

- **PC26.** identify different types of customers
- **PC27.** identify and respond to customer requests and needs in a professional manner.









### **PC28.** follow appropriate hygiene and grooming standards

#### Getting ready for apprenticeship & Jobs

To be competent, the user/individual on the job must be able to:

- PC29. create a professional Curriculum vitae (Résumé)
- **PC30.** search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively
- PC31. apply to identified job openings using offline /online methods as per requirement
- **PC32.** answer questions politely, with clarity and confidence, during recruitment and selection
- PC33. identify apprenticeship opportunities and register for it as per guidelines and requirements

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** need for employability skills and different learning and employability related portals
- **KU2.** various constitutional and personal values
- **KU3.** different environmentally sustainable practices and their importance
- **KU4.** Twenty first (21st) century skills and their importance
- **KU5.** how to use English language for effective verbal (face to face and telephonic) and written communication in formal and informal set up
- **KU6.** importance of career development and setting long- and short-term goals
- **KU7.** about effective communication
- KU8. POSH Act
- **KU9.** Gender sensitivity and inclusivity
- **KU10.** different types of financial institutes, products, and services
- **KU11.** how to compute income and expenditure
- **KU12.** importance of maintaining safety and security in offline and online financial transactions
- KU13. different legal rights and laws
- **KU14.** different types of digital devices and the procedure to operate them safely and securely
- **KU15.** how to create and operate an e- mail account and use applications such as word processors, spreadsheets etc.
- **KU16.** how to identify business opportunities
- **KU17.** types and needs of customers
- **KU18.** how to apply for a job and prepare for an interview
- **KU19.** apprenticeship scheme and the process of registering on apprenticeship portal

### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** read and write different types of documents/instructions/correspondence
- **GS2.** communicate effectively using appropriate language in formal and informal settings









- GS3. behave politely and appropriately with all
- **GS4.** how to work in a virtual mode
- **GS5.** perform calculations efficiently
- **GS6.** solve problems effectively
- **GS7.** pay attention to details
- **GS8.** manage time efficiently
- **GS9.** maintain hygiene and sanitization to avoid infection









## **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Introduction to Employability Skills	1	1	-	-
<b>PC1.</b> identify employability skills required for jobs in various industries	-	-	-	-
<b>PC2.</b> identify and explore learning and employability portals	-	-	-	-
Constitutional values - Citizenship	1	1	-	-
<b>PC3.</b> recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.	-	-	-	-
PC4. follow environmentally sustainable practices	-	-	-	-
Becoming a Professional in the 21st Century	2	4	-	-
<b>PC5.</b> recognize the significance of 21st Century Skills for employment	-	-	-	-
<b>PC6.</b> practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life	-	-	-	-
Basic English Skills	2	3	-	-
<b>PC7.</b> use basic English for everyday conversation in different contexts, in person and over the telephone	-	-	-	-
<b>PC8.</b> read and understand routine information, notes, instructions, mails, letters etc. written in English	-	-	-	-
<b>PC9.</b> write short messages, notes, letters, e-mails etc. in English	-	-	-	-
Career Development & Goal Setting	1	2	-	-









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC10.</b> understand the difference between job and career	-	-	-	-
<b>PC11.</b> prepare a career development plan with short- and long-term goals, based on aptitude	-	-	-	-
Communication Skills	2	2	-	-
PC12. follow verbal and non-verbal communication etiquette and active listening techniques in various settings	-	-	-	-
PC13. work collaboratively with others in a team	-	-	-	-
Diversity & Inclusion	1	2	-	-
<b>PC14.</b> communicate and behave appropriately with all genders and PwD	-	-	-	-
PC15. escalate any issues related to sexual harassment at workplace according to POSH Act	-	-	-	-
Financial and Legal Literacy	2	3	-	-
<b>PC16.</b> select financial institutions, products and services as per requirement	-	-	-	-
PC17. carry out offline and online financial transactions, safely and securely	-	-	-	-
<b>PC18.</b> identify common components of salary and compute income, expenses, taxes, investments etc	-	-	-	-
PC19. identify relevant rights and laws and use legal aids to fight against legal exploitation	-	-	-	-
Essential Digital Skills	3	4	-	-
<b>PC20.</b> operate digital devices and carry out basic internet operations securely and safely	-	-	-	-
<b>PC21.</b> use e- mail and social media platforms and virtual collaboration tools to work effectively	-	-	-	-
<b>PC22.</b> use basic features of word processor, spreadsheets, and presentations	-	-	-	-









Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Entrepreneurship	2	3	-	-
<b>PC23.</b> identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research	-	-	-	-
<b>PC24.</b> develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion	-	-	-	-
<b>PC25.</b> identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity	-	-	-	-
Customer Service	1	2	-	-
PC26. identify different types of customers	-	-	-	-
<b>PC27.</b> identify and respond to customer requests and needs in a professional manner.	-	-	-	-
<b>PC28.</b> follow appropriate hygiene and grooming standards	-	-	-	-
Getting ready for apprenticeship & Jobs	2	3	-	-
PC29. create a professional Curriculum vitae (Résumé)	-	-	-	-
<b>PC30.</b> search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively	-	-	-	-
<b>PC31.</b> apply to identified job openings using offline /online methods as per requirement	-	-	-	-
<b>PC32.</b> answer questions politely, with clarity and confidence, during recruitment and selection	-	-	-	-
<b>PC33.</b> identify apprenticeship opportunities and register for it as per guidelines and requirements	-	-	-	-
NOS Total	20	30	-	-









## **National Occupational Standards (NOS) Parameters**

NOS Code	DGT/VSQ/N0102
NOS Name	Employability Skills (60 Hours)
Sector	Cross Sectoral
Sub-Sector	Professional Skills
Occupation	Employability
NSQF Level	4
Credits	2
Version	1.0
Last Reviewed Date	08/05/2025
Next Review Date	08/05/2028
NSQC Clearance Date	08/05/2025

## Assessment Guidelines and Assessment Weightage

### **Assessment Guidelines**

- 1. Criteria for assessment for each Qualification Pack will be created by Life Sciences Sector Skill Development Council (LSSSDC)
- 2. Each Element will be assigned marks proportional to its importance in NOS. LSSSDC will also lay down the proportion of marks for Theory, Practical, Project, and Viva for each Element.
- 3. The assessment for the theory part will be based on the knowledge bank of questions created by the LSSSDC.
- 4. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
- 5. LSSSDC as assessment and awarding body will create unique evaluations for each assessment component i.e. theory, practical, project and via for every student at each examination/training center based on this criterion.
- 6. Wherever any assessment component is not applicable/ feasible, the balance assessment components will be used to assess the candidate and accordingly the total marks will be calculated only for the applied









assessment component.

- 7. To pass the Qualification Pack, every trainee should score a minimum of 50%-70% of marks in each NOS (depending on NSQF Level) to successfully clear the assessment. In the case of a Govt funded program, the program guidelines will be overarching on the pass percentage rules.
- 8. In case of unsuccessful completion, the trainee may seek re-assessment on the Qualification Pack.

Minimum Aggregate Passing % at QP Level: 70

(**Please note**: Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

Minimum Passing % at NOS Level: 70

(**Please note**: A Trainee must score the minimum percentage for each NOS separately as well as on the QP as a whole.)

## **Assessment Weightage**

### Compulsory NOS

National Occupational Standards	Theory Marks	Practical Marks	Project Marks	Viva Marks	Total Marks	Weightage
LFS/N0669.Prepare for receiving, inspection and storage of inventory	30	50	10	10	100	20
LFS/N0670.Perform order processing and packaging in cold chain logistics	30	50	10	10	100	20
LFS/N0671.Manage and oversee the transportation process	30	50	10	10	100	15
LFS/N0672.Documentation and Logistic Management	30	50	10	10	100	15
LFS/N0627.Coordinate with reporting manager, teammates, and crossfunctional teams	30	50	10	10	100	10
LFS/N0132.Ensure Environment Sustainability and Occupational Safety at workplace	30	50	10	10	100	10
DGT/VSQ/N0102.Employability Skills (60 Hours)	20	30	-	-	50	10









National Occupational	Theory	Practical	Project	Viva	Total	Weightage
Standards	Marks	Marks	Marks	Marks	Marks	
Total	200	330	60	60	650	100









## **Acronyms**

NOS	National Occupational Standard(s)
NSQF	National Skills Qualifications Framework
QP	Qualifications Pack
TVET	Technical and Vocational Education and Training
FIFO	First in, First out
SOP	Standard operating procedure
SOP	Standard operating procedure
GMP	Good Manufacturing Practices
GDP	Good Distribution Practices
SOP	Standard operating procedure
FTL	Full Truckload
LTL	Less-than-Truckload
LR	Lorry Receipt
GC	Goods Consignment
GMP	Good Manufacturing Practices
GDP	Good Distribution Practices
SOP	Standard Operating Procedure
POSH	Prevention of Sexual Harassment
PWD	Person with Disability
SOP	Standard Operating Procedure
ISO	International Organization for Standardization
EHS	Environment, Health and Safety
WHO	World Health Organization









# **Glossary**

Sector	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Occupation	Occupation is a set of job roles, which perform similar/ related set of functions in an industry.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.
Occupational Standards (OS)	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the Knowledge and Understanding (KU) they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
Performance Criteria (PC)	Performance Criteria (PC) are statements that together specify the standard of performance required when carrying out a task.
National Occupational Standards (NOS)	NOS are occupational standards which apply uniquely in the Indian context.
Qualifications Pack (QP)	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.
Unit Code	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'
Unit Title	Unit title gives a clear overall statement about what the incumbent should be able to do.
Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
Scope	Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.
Knowledge and Understanding (KU)	Knowledge and Understanding (KU) are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.









Organisational Context	Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Technical Knowledge	Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
Core Skills/ Generic Skills (GS)	Core skills or Generic Skills (GS) are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
Electives	Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.
Options	Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.
NOS	NOS define the measurable performance outcomes required from an individual engaged in a particular task. They list down what an individual performing that task should know and also do
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