



# Secretary

QP Code: MEP/Q0201

Version: 3.0

NSQF Level: 4

Management & Entrepreneurship and Professional Skills Council || Management & Entrepreneurship  
and Professional Skills Council (MEPSC), 20th Floor, Amba Deep, 14 Kasturba Gandhi Marg  
New Delhi - 110001. || email: [ssaxena@mepsc.in](mailto:ssaxena@mepsc.in)

## Contents

MEP/Q0201: Secretary .....	3
<i>Brief Job Description</i> .....	3
Applicable National Occupational Standards (NOS) .....	3
<i>Compulsory NOS</i> .....	3
<i>Qualification Pack (QP) Parameters</i> .....	3
MEP/N0201: Use Stenography/Shorthand .....	5
MEP/N0243: Manage activities of designated person/s .....	10
MEP/N0241: Maintain records and documentation .....	16
MEP/N9915: Communicate with clients and colleagues effectively .....	20
MEP/N9912: Apply principles of professional practice at the workplace .....	25
MEP/N9903: Apply health and safety practices at the workplace .....	32
Assessment Guidelines and Weightage .....	36
<i>Assessment Guidelines</i> .....	36
<i>Assessment Weightage</i> .....	37
Acronyms .....	38
Glossary .....	39

## MEP/Q0201: Secretary

### Brief Job Description

A secretary is responsible for supporting managers and company directors with clerical and administrative tasks. The individual also takes dictation in shorthand and transcribes information to prepare documents.

### Personal Attributes

The individual must be well groomed, attentive, comfortable with multi-tasking and disciplined. This person should respect confidentiality, have a positive attitude and be dependable.

### Applicable National Occupational Standards (NOS)

#### Compulsory NOS:

1. [MEP/N0201: Use Stenography/Shorthand](#)
2. [MEP/N0243: Manage activities of designated person/s](#)
3. [MEP/N0241: Maintain records and documentation](#)
4. [MEP/N9915: Communicate with clients and colleagues effectively](#)
5. [MEP/N9912: Apply principles of professional practice at the workplace](#)
6. [MEP/N9903: Apply health and safety practices at the workplace](#)

### Qualification Pack (QP) Parameters

<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management
<b>Occupation</b>	Office Support
<b>Country</b>	India
<b>NSQF Level</b>	4
<b>Credits</b>	NA
<b>Aligned to NCO/ISCO/ISIC Code</b>	NCO- 2015/3341.9900

<b>Minimum Educational Qualification &amp; Experience</b>	12th Class OR Certificate-NSQF (Office Assistant lvl - 3)
<b>Minimum Level of Education for Training in School</b>	10th Class
<b>Pre-Requisite License or Training</b>	NA
<b>Minimum Job Entry Age</b>	18 Years
<b>Last Reviewed On</b>	21/05/2020
<b>Next Review Date</b>	25/02/2026
<b>Deactivation Date</b>	22/03/2024
<b>NSQC Approval Date</b>	25/02/2021
<b>Version</b>	3.0
<b>Reference code on NQR</b>	2021/OAFM/MEPSC/04116
<b>NQR Version</b>	1

## **MEP/N0201: Use Stenography/Shorthand**

### **Description**

This unit covers the skills and knowledge required for taking shorthand notes and producing accurate text in agreed format. It includes checking the content for accuracy and editing text as necessary and storing both the text and the original shorthand notes safely and securely.

### **Scope**

The scope covers the following :

- Take dictation in shorthand
- Use appropriate shorthand symbols
- Transcribe shorthand notes into documents

### **Elements and Performance Criteria**

#### *Take dictation in shorthand*

To be competent, the user/individual on the job must be able to:

- PC1.** use shorthand to record verbal conversation
- PC2.** take notes and instructions using appropriate shorthand phraseography, logograms, grammalogues and contractions

#### *Use appropriate shorthand symbols*

To be competent, the user/individual on the job must be able to:

- PC3.** make use of abbreviated W, Semicircle Y, and Diaphone U
- PC4.** use downward H, Tick H, Dot H and upward SH
- PC5.** form the letter S and Z using small circle
- PC6.** form the letter S and Z using small circle
- PC7.** draw a large circle to form SW and their medial
- PC8.** form initial small hooks (double consonants) R & L hooks, SHR & SHL hooked strokes, vowels and double consonants
- PC9.** employ curved hooked strokes i.e. F/V/TH
- PC10.** utilise N & F/V small hooks, hooks and vowels, circles and loop with finally hooked strokes
- PC11.** add prefixes/suffixes

#### *Transcribe shorthand notes into documents*

To be competent, the user/individual on the job must be able to:

- PC12.** prepare document from shorthand notes
- PC13.** present the text in the required format within agreed deadlines
- PC14.** compare the document with shorthand notes to check for omissions and errors
- PC15.** proofread document and correct errors
- PC16.** save the document and shorthand notes as per organisational protocol

### **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- KU1.** organization's policies and procedures for work
- KU2.** importance of speedy disposal of work with maximum accuracy
- KU3.** the importance of confidentiality and data protection
- KU4.** importance of compliance to statutory requirements
- KU5.** the different formats in which the text may be presented

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- GS1.** read and interpret instructions, procedures, information and signs in the workplace
- GS2.** read and interpret various mails/memo/office orders/circulars/letters and office instructions received from various sources
- GS3.** correspond with other institutions/department
- GS4.** express statements, opinions or information clearly so that the receiver can hear and understand
- GS5.** express ideas clearly through written document
- GS6.** communicate effectively to manager, supervisor and workers
- GS7.** take decisions related to job responsibilities
- GS8.** accurately estimate time and effort required to complete a task
- GS9.** identify and organize systems and required resources
- GS10.** develop schedules and timetables with clear, specific milestones and deadlines
- GS11.** establish priorities systematically, differentiating between urgent, important and unimportant tasks
- GS12.** be polite and courteous under all circumstances
- GS13.** avoid conflicts and solve them amicably
- GS14.** concentrate on task at hand and complete it without errors

## Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Take dictation in shorthand</i>	<b>5</b>	<b>18</b>	-	-
<b>PC1.</b> use shorthand to record verbal conversation	2	9	-	-
<b>PC2.</b> take notes and instructions using appropriate shorthand phraseography, logograms, grammalogues and contractions	3	9	-	-
<i>Use appropriate shorthand symbols</i>	<b>9</b>	<b>42</b>	-	-
<b>PC3.</b> make use of abbreviated W, Semicircle Y, and Diaphone U	1	5	-	-
<b>PC4.</b> use downward H, Tick H, Dot H and upward SH	1	5	-	-
<b>PC5.</b> form the letter S and Z using small circle	1	5	-	-
<b>PC6.</b> form the letter S and Z using small circle	1	5	-	-
<b>PC7.</b> draw a large circle to form SW and their medial	1	5	-	-
<b>PC8.</b> form initial small hooks (double consonants) R & L hooks, SHR & SHL hooked strokes, vowels and double consonants	1	5	-	-
<b>PC9.</b> employ curved hooked strokes i.e. F/V/TH	1	5	-	-
<b>PC10.</b> utilise N & F/V small hooks, hooks and vowels, circles and loop with finally hooked strokes	1	3	-	-
<b>PC11.</b> add prefixes/suffixes	1	4	-	-
<i>Transcribe shorthand notes into documents</i>	<b>6</b>	<b>20</b>	-	-
<b>PC12.</b> prepare document from shorthand notes	2	4	-	-
<b>PC13.</b> present the text in the required format within agreed deadlines	1	4	-	-
<b>PC14.</b> compare the document with shorthand notes to check for omissions and errors	1	4	-	-

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC15.</b> proofread document and correct errors	1	4	-	-
<b>PC16.</b> save the document and shorthand notes as per organisational protocol	1	4	-	-
<b>NOS Total</b>	<b>20</b>	<b>80</b>	-	-

## National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N0201
<b>NOS Name</b>	Use Stenography/Shorthand
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management
<b>Occupation</b>	Office Support
<b>NSQF Level</b>	4
<b>Credits</b>	TBD
<b>Version</b>	2.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQC Clearance Date</b>	17/11/2022

## **MEP/N0243: Manage activities of designated person/s**

### **Description**

This unit is about managing day to day activities of the designated person/s.

### **Scope**

The scope covers the following :

- Manage queries and appointments
- Prepare different types of documents
- Manage meeting and its arrangements
- Follow industrial standards and requirements
- Practice inclusion

### **Elements and Performance Criteria**

#### *Manage queries and appointments*

To be competent, the user/individual on the job must be able to:

- PC1.** greet callers/visitors and verify their details, as per organisational protocol
- PC2.** comply with relevant standards, policies, procedures and guidelines when dealing with queries
- PC3.** resolve queries within the area of competence or authority
- PC4.** refer queries outside the area of competence or authority to appropriate person
- PC5.** fix appointments of the relevant colleagues and send meeting invites
- PC6.** maintain the calendar

#### *Prepare different types of documents*

To be competent, the user/individual on the job must be able to:

- PC7.** prepare formal and informal letters
- PC8.** prepare reports and minutes of meetings in the appropriate format
- PC9.** use accurate grammar, spelling and punctuation while drafting/formatting reports/letters
- PC10.** communicate reports, minutes of meeting and the like as required to persons or committee/group members

#### *Manage meeting and its arrangements*

To be competent, the user/individual on the job must be able to:

- PC11.** prepare the agenda of the meeting in consultation with designated person/s
- PC12.** coordinate organization of meeting
- PC13.** ensure the required equipment and other arrangements are in place
- PC14.** manage post-meeting activities

#### *Follow industrial standards and requirements*

To be competent, the user/individual on the job must be able to:

- PC15.** identify industry standards and requirements
- PC16.** align industry standards with the organizational standards

**PC17.** follow instructions and guidelines for applications and licences required by the industry

**PC18.** follow up for applications and certification process

*Practice inclusion*

To be competent, the user/individual on the job must be able to:

**PC19.** use gender neutral statements in communication

**PC20.** assist management in following industry policies related to recruitment of persons with disability

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

**KU1.** organization's profile, its area of operation, and statute

**KU2.** organization's management tools and systems for recording, categorizing and resolving queries

**KU3.** standard tools, templates and scripts available for dealing with customer queries

**KU4.** the importance of keeping customers informed about timescales for progress and resolution of customer queries

**KU5.** organisation's access control, data security and confidentiality policy

**KU6.** organisational policy for naming stored files, maintaining backups and version control/archiving

**KU7.** organisational hierarchy, various departments, reporting structure and escalation matrix

**KU8.** industrial standards and policies relevant to the organisation/ department

**KU9.** information systems used for recording and managing data and information

**KU10.** importance of maintaining the privacy and confidentiality of documents

**KU11.** archiving procedures and appropriate file retention periods

**KU12.** formats of different documents

**KU13.** communication formats for various occasions/persons

**KU14.** gender egalitarian communication

**KU15.** rights of persons with disability

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

**GS1.** read and interpret instructions, procedures, information and signs at the workplace

**GS2.** read and interpret various mails/memo/office orders/circulars/letters and office instructions received from various sources

**GS3.** write messages, notes and short descriptive text with reasonable accuracy

**GS4.** write both in English and local language

**GS5.** communicate effectively with seniors, peers, clients and others

**GS6.** plan daily tasks to achieve maximum productivity

- GS7.** organise documents in such a way that facilitates their ease of identification and retrieval, when required
- GS8.** treat all the internal and external customers with respect
- GS9.** follow appropriate etiquette such as maintaining the physical distance with visitors or co-workers during conversation
- GS10.** be patient and courteous with co-workers and clients under all circumstances and situations
- GS11.** apply problem solving skills, to resolve problems from clients and colleagues
- GS12.** discuss the matters promptly with the relevant authority in case of conflicts or grievances from clients that cannot be redressed by self
- GS13.** breakdown relevant work process into its constituent activities for ease of analysis

## Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Manage queries and appointments</i>	<b>10</b>	<b>14</b>	-	-
<b>PC1.</b> greet callers/visitors and verify their details, as per organisational protocol	1	2	-	-
<b>PC2.</b> comply with relevant standards, policies, procedures and guidelines when dealing with queries	2	3	-	-
<b>PC3.</b> resolve queries within the area of competence or authority	2	3	-	-
<b>PC4.</b> refer queries outside the area of competence or authority to appropriate person	1	2	-	-
<b>PC5.</b> fix appointments of the relevant colleagues and send meeting invites	2	2	-	-
<b>PC6.</b> maintain the calendar	2	2	-	-
<i>Prepare different types of documents</i>	<b>8</b>	<b>11</b>	-	-
<b>PC7.</b> prepare formal and informal letters	2	2	-	-
<b>PC8.</b> prepare reports and minutes of meetings in the appropriate format	2	3	-	-
<b>PC9.</b> use accurate grammar, spelling and punctuation while drafting/formatting reports/letters	2	3	-	-
<b>PC10.</b> communicate reports, minutes of meeting and the like as required to persons or committee/group members	2	3	-	-
<i>Manage meeting and its arrangements</i>	<b>11</b>	<b>16</b>	-	-
<b>PC11.</b> prepare the agenda of the meeting in consultation with designated person/s	3	5	-	-
<b>PC12.</b> coordinate organization of meeting	4	5	-	-
<b>PC13.</b> ensure the required equipment and other arrangements are in place	2	2	-	-
<b>PC14.</b> manage post-meeting activities	2	4	-	-

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Follow industrial standards and requirements</i>	<b>8</b>	<b>13</b>	-	-
<b>PC15.</b> identify industry standards and requirements	2	3	-	-
<b>PC16.</b> align industry standards with the organizational standards	2	4	-	-
<b>PC17.</b> follow instructions and guidelines for applications and licences required by the industry	2	3	-	-
<b>PC18.</b> follow up for applications and certification process	2	3	-	-
<i>Practice inclusion</i>	<b>3</b>	<b>6</b>	-	-
<b>PC19.</b> use gender neutral statements in communication	1	2	-	-
<b>PC20.</b> assist management in following industry policies related to recruitment of persons with disability	2	4	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

## National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N0243
<b>NOS Name</b>	Manage activities of designated person/s
<b>Sector</b>	Management
<b>Sub-Sector</b>	
<b>Occupation</b>	Office Support
<b>NSQF Level</b>	4
<b>Credits</b>	TBD
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQF Clearance Date</b>	17/11/2022

## **MEP/N0241: Maintain records and documentation**

### **Description**

This unit deals in detail with the maintenance of office related records and documentation.

### **Scope**

The scope covers the following :

- This unit/ task covers the following:
- Maintain record and file documents
- Material and energy/electricity conservation practices

### **Elements and Performance Criteria**

#### *Maintain record and file documents*

To be competent, the user/individual on the job must be able to:

- PC1.** maintain the list of contact details of staff, service providers, suppliers and other stakeholders
- PC2.** file essential correspondences
- PC3.** maintain a catalogue of the files/documentation in the office
- PC4.** establish measures for smooth retrieval of documents and information from the filing system
- PC5.** perform retrieval and replacement of documents from the files when required, while maintaining the proper order of the filing system
- PC6.** ensure that file retention periods are adhered to
- PC7.** report any concerns to the authorised person
- PC8.** seek clarification about filing documents
- PC9.** ensure that the work is correctly documented

#### *Material and energy/electricity conservation practices*

To be competent, the user/individual on the job must be able to:

- PC10.** identify processes where material utilization can be optimized
- PC11.** ensure computer, printer, scanner and other appliances are switched off when not in use

### **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- KU1.** organizational policies, procedures and guidelines in relation to own job role and responsibilities
- KU2.** organisational hierarchy, various department, reporting structure and escalation matrix
- KU3.** organisational privacy and data security policies
- KU4.** organisational processes related to own work
- KU5.** common information and data relevant to ones job role as per the organisational context

- KU6.** types and purpose of documents: letter, contract, report, order, notice, correspondence (official or government), curriculum vitae, tabular statement, balance sheet, salary sheet, advertisement, and envelop or mailing label
- KU7.** purpose of maintaining the privacy and confidentiality of documents
- KU8.** procedure to report any data security related issues
- KU9.** the reporting procedure and follow up procedure

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- GS1.** use professional terms and jargon in documents and communication
- GS2.** read, understand and use various keyboard shortcuts
- GS3.** read and cross check typed matter
- GS4.** read job sheets, policy documents and information displayed at the workplace carefully for correct interpretation
- GS5.** write messages, notes and short descriptive text with reasonable accuracy
- GS6.** write clearly and effectively, and in a way that is easy to understand
- GS7.** listen and respond appropriately
- GS8.** communicate effectively with seniors and co-workers
- GS9.** pay attention to details
- GS10.** ensure that own work is complete and free from errors
- GS11.** maintain punctuality and work as per the priorities agreed with the seniors
- GS12.** plan day-to-day tasks to achieve optimum productivity
- GS13.** plan and organise official and personal work so as to have minimum downtime at work
- GS14.** keep seniors updated with the progress of your work
- GS15.** maintain concentration and patience to avoid poor quality results
- GS16.** manage distractions and maintain workplace discipline
- GS17.** organise documents in such a way that facilitates their ease of identification and retrieval, when required
- GS18.** maintain confidentiality and security of the documents

## Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Maintain record and file documents</i>	<b>34</b>	<b>54</b>	-	-
<b>PC1.</b> maintain the list of contact details of staff, service providers, suppliers and other stakeholders	3	7	-	-
<b>PC2.</b> file essential correspondences	3	7	-	-
<b>PC3.</b> maintain a catalogue of the files/documentation in the office	8	8	-	-
<b>PC4.</b> establish measures for smooth retrieval of documents and information from the filing system	6	9	-	-
<b>PC5.</b> perform retrieval and replacement of documents from the files when required, while maintaining the proper order of the filing system	4	7	-	-
<b>PC6.</b> ensure that file retention periods are adhered to	4	6	-	-
<b>PC7.</b> report any concerns to the authorised person	4	6	-	-
<b>PC8.</b> seek clarification about filing documents	1	2	-	-
<b>PC9.</b> ensure that the work is correctly documented	1	2	-	-
<i>Material and energy/electricity conservation practices</i>	<b>6</b>	<b>6</b>	-	-
<b>PC10.</b> identify processes where material utilization can be optimized	2	4	-	-
<b>PC11.</b> ensure computer, printer, scanner and other appliances are switched off when not in use	4	2	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

## National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N0241
<b>NOS Name</b>	Maintain records and documentation
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management & Professional Skills
<b>Occupation</b>	Office Support, Office Support
<b>NSQF Level</b>	4
<b>Credits</b>	TBD
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	NA
<b>Next Review Date</b>	17/11/2025
<b>NSQF Clearance Date</b>	17/11/2022

## **MEP/N9915: Communicate with clients and colleagues effectively**

### **Description**

This unit deals in detail with communicating effectively with clients and colleagues to achieve a smooth workflow.

### **Elements and Performance Criteria**

#### *Interact with colleagues and superiors*

To be competent, the user/individual on the job must be able to:

- PC1.** comprehend information and instructions received from colleagues and superiors respectively
- PC2.** consult and assist others to maximize effectiveness and efficiency in carrying out tasks
- PC3.** interact with colleagues from different functions clearly and effectively
- PC4.** explain the work to the colleagues and obtain clarification about job related requirements from superiors
- PC5.** record and report work output, exceptions and reasons for delays
- PC6.** report grievances and problems to superiors as per procedure to resolve them

#### *Communicate effectively with client*

To be competent, the user/individual on the job must be able to:

- PC7.** comply with the norms followed on gender sensitivity, cultural and social differences while communicating with client
- PC8.** Identify reason for clients dissatisfaction and address their complaints effectively
- PC9.** display appropriate communication etiquette while interacting with the client
- PC10.** inform the clients about any issues or problems in advance and also about the developments involving them
- PC11.** follow appropriate dress code
- PC12.** respond to the client's e-mails and messages within timelines

### **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- KU1.** companys policies on data management, personnel management, effective team work, reporting and documentation
- KU2.** companys human resources policies
- KU3.** companys client profile
- KU4.** various categories of people that one is required to communicate and coordinate with, in the organization
- KU5.** importance of effective communication in the workplace
- KU6.** importance of teamwork in organizational and individual success
- KU7.** difference between assertive and aggressive communication

- KU8.** importance of tone and pitch in effective communication
- KU9.** importance of ethics for professional success
- KU10.** what constitutes disciplined behaviour for a working professional
- KU11.** common reasons for interpersonal conflict
- KU12.** importance of developing effective working relationships for professional success
- KU13.** expressing and addressing grievances appropriately and effectively
- KU14.** importance and ways of managing interpersonal conflict and grievances effectively

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- GS1.** fill in relevant forms and formats clearly and accurately
- GS2.** write factual and quantitative information correctly
- GS3.** write both in English and local language about work related tasks
- GS4.** document and maintain the record as per company's policy
- GS5.** read official documents in English and local language to interpret main points correctly
- GS6.** read notes from superiors, job sheets, company policy documents and information displayed at the workplace to interpret main points correctly
- GS7.** read and extract relevant information from consumer documentation including identity proofs, introductory letters, documents from or for the organisation, etc.
- GS8.** communicate effectively with clients, co-workers (seniors, peers, sub-ordinates and temporary staff) and others, responding to their queries using clear speech, professionally acceptable tone of voice, words, and phrases
- GS9.** interact in English and/ or the local language with client
- GS10.** use effective listening and probing/questioning skills to understand requirement of the client
- GS11.** spot and communicate potential areas of disruptions to work process and report the same so that customer service is smooth
- GS12.** prioritise tasks while planning and assigning work based on importance and urgency
- GS13.** plan one's day to day tasks to achieve optimum productivity
- GS14.** be punctual and work as per agreed priorities
- GS15.** plan and organise official and personal work so as to have minimum downtime at work
- GS16.** manage distractions
- GS17.** create basic work plans detailing tasks/activities, time allocations, material resources, assigned responsibilities, required to achieve desired results in a time-bound manner
- GS18.** identify potential impact of what is communicated on customer and organisation
- GS19.** listen to customers carefully and interpret their requirement and viewpoints accurately
- GS20.** maintain etiquette such as maintaining the appropriate physical distance with customers and co-worker during conversation
- GS21.** be patient and courteous with different types of customers and workers under all circumstances and situations
- GS22.** apply problem solving skills to resolve problems of a difficult nature within organisation protocols

- GS23.** take action as appropriate to requests or problems, based on company policy
- GS24.** explain matters to seniors or resolve matters by oneself, based on nature of the issue and limits of authority required to address it
- GS25.** segment client based on various factors such as needs, age, gender, area or location etc.
- GS26.** observe, record, analyse and modify work practices to achieve productivity gains
- GS27.** breakdown relevant work process into its constituent activities for ease of analysis
- GS28.** prioritise client and address their needs based on urgency and importance in various situations
- GS29.** identify and classify impact of various behaviours and practices as beneficial or damaging to organisational success
- GS30.** explain which staff behaviours and work practices need to be encouraged or discouraged, on the basis of how they contribute to development of positive or negative organisational culture

## Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Interact with colleagues and superiors</i>	<b>24</b>	<b>29</b>	-	-
<b>PC1.</b> comprehend information and instructions received from colleagues and superiors respectively	5	4	-	-
<b>PC2.</b> consult and assist others to maximize effectiveness and efficiency in carrying out tasks	3	7	-	-
<b>PC3.</b> interact with colleagues from different functions clearly and effectively	4	5	-	-
<b>PC4.</b> explain the work to the colleagues and obtain clarification about job related requirements from superiors	4	5	-	-
<b>PC5.</b> record and report work output, exceptions and reasons for delays	6	2	-	-
<b>PC6.</b> report grievances and problems to superiors as per procedure to resolve them	2	6	-	-
<i>Communicate effectively with client</i>	<b>16</b>	<b>31</b>	-	-
<b>PC7.</b> comply with the norms followed on gender sensitivity, cultural and social differences while communicating with client	2	6	-	-
<b>PC8.</b> Identify reason for clients dissatisfaction and address their complaints effectively	4	5	-	-
<b>PC9.</b> display appropriate communication etiquette while interacting with the client	2	4	-	-
<b>PC10.</b> inform the clients about any issues or problems in advance and also about the developments involving them	1	7	-	-
<b>PC11.</b> follow appropriate dress code	4	5	-	-
<b>PC12.</b> respond to the client's e-mails and messages within timelines	3	4	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

## National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N9915
<b>NOS Name</b>	Communicate with clients and colleagues effectively
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management & Professional Skills
<b>Occupation</b>	Office Support
<b>NSQF Level</b>	4
<b>Credits</b>	TBD
<b>Version</b>	1.0
<b>Next Review Date</b>	25/02/2026

## **MEP/N9912: Apply principles of professional practice at the workplace**

### **Description**

This unit deals in detail with the application of principles of professional practice like professional image, professional competence, discipline, ethics and work effectiveness.

### **Elements and Performance Criteria**

#### *Maintain a professional image and behaviour*

To be competent, the user/individual on the job must be able to:

- PC1.** display appropriate professional appearance for the workplace
- PC2.** interact with team members, clients, vendors, visitors and other stakeholders in a Professional manner

#### *Maintain and enhance professional competence*

To be competent, the user/individual on the job must be able to:

- PC3.** develop personal and professional goals and objectives
- PC4.** identify strengths and weaknesses in relation to goals and objectives
- PC5.** evaluate own capacity to meet goals and objectives
- PC6.** determine personal development needs to perform role as per desired standards
- PC7.** develop a professional development plan to enhance professional capabilities
- PC8.** document a professional practice plan designed to support the achievement of goals
- PC9.** select and implement development opportunities to support continuous learning and maintain currency of professional practice
- PC10.** research developments and trends impacting on professional practice and integrate information into work performance
- PC11.** invite peers and others to observe, and provide feedback, on own performance and practices
- PC12.** use feedback from colleagues and clients to identify and introduce, improvements in work performance

#### *Work in a disciplined and ethical manner*

To be competent, the user/individual on the job must be able to:

- PC13.** perform tasks to the required workplace standard
- PC14.** complete duties accurately, systematically and within required timeframes
- PC15.** follow organisational policies
- PC16.** protect the rights of the client and organisation when delivering services
- PC17.** ensure services are delivered equally to all clients regardless of personal and cultural beliefs
- PC18.** recognise potential ethical issues in the workplace and discuss with an appropriate person
- PC19.** recognise unethical conduct and report to an appropriate person
- PC20.** operate within an agreed ethical code of practice
- PC21.** apply organisational guidelines and legal requirements on disclosure and confidentiality

#### *Work effectively with all stakeholders*

To be competent, the user/individual on the job must be able to:

- PC22.** identify and obtain clarity regarding organisational, team and own goals
- PC23.** prioritise tasks at work as per organisational, team and own goals
- PC24.** plan to meet team performance targets and standards
- PC25.** monitor own and team performance as per agreed plan
- PC26.** share all relevant information with stakeholders in agreed formats and as per agreed timelines
- PC27.** work collaboratively with colleagues through sharing information and ideas and working together on agreed outcomes
- PC28.** recognise, avoid and/or address any conflict of interest
- PC29.** use of conflict resolution and negotiation skills to identify critical points, issues, concerns and problems, identify options for changing behaviours
- PC30.** recognize and respond to inappropriate behaviour towards self or others in a professional manner and as per organisational policy  
Inappropriate behaviour: violence, inappropriate language, verbal or physical abuse or bullying, insensitive verbal or physical behaviour in terms of cultural, racial, disability and gender-based insensitivities, dominant or overbearing behaviour, disruptive behaviour, non-compliance with safety instructions, unethical behaviour

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- KU1.** organisations HR systems, policies and procedures
- KU2.** organizational hierarchy and escalation matrix
- KU3.** organisational health safety and environment
- KU4.** work area inspection procedures and practices
- KU5.** importance of displaying professional appearance behaviour at all times
- KU6.** importance of developing personal and professional goals and objectives
- KU7.** importance of identifying strengths and weaknesses in relation to goals and objectives
- KU8.** how to identify strengths and weaknesses and evaluate own capacity to meet goals and objectives
- KU9.** how to determine personal development needs
- KU10.** importance of continuous learning and developing professional development plan
- KU11.** development opportunities to support continuous learning and maintain currency of professional practice
- KU12.** developments and trends impacting on professional practice
- KU13.** importance of taking and using feedback from colleagues and clients to identify and introduce, improvements in work performance
- KU14.** perform tasks to the required workplace standard
- KU15.** importance of discipline and ethics in a professional workplace
- KU16.** importance of recognising unethical conduct and reporting to appropriate authority
- KU17.** guidelines and legal requirements on disclosure and confidentiality
- KU18.** importance of collaboratively with colleagues through sharing information and ideas and working together on agreed outcomes

- KU19.** how to recognise, avoid and/or address any conflict of interest
- KU20.** types of inappropriate behaviours at the workplace and how to recognize them  
Inappropriate behaviour: violence, inappropriate language, verbal or physical abuse or bullying, insensitive verbal or physical behaviour in terms of cultural, racial, disability and gender-based insensitivities, dominant or overbearing behaviour, disruptive behaviour, non-compliance with safety instructions, unethical behaviour
- KU21.** how to respond to inappropriate behaviour towards self and others in a professional manner

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- GS1.** prepare a personal development plan
- GS2.** read organisational guidelines and legal requirements
- GS3.** search and study from various information sources in order to learn about latest updates for self-development
- GS4.** read and interpret feedback received from peers
- GS5.** receive feedback from clients or concerned stake holders
- GS6.** communicate development plan with superiors
- GS7.** plan to meet own and team performance targets and standards
- GS8.** describe own role in achieving the goal
- GS9.** describe others role in achieving the goal
- GS10.** list activities, milestones and timelines
- GS11.** identify the support and resources needed to help work towards the goal.
- GS12.** plan and organise a personal development plan for self
- GS13.** provide quality services to all clients
- GS14.** display professional appearance and behaviours to all internal and external clients
- GS15.** use of conflict resolution and negotiation skills to identify critical points, issues, concerns and problems, identify options for changing behaviours
- GS16.** recognise, avoid and/or address any conflict of interest
- GS17.** identify own strengths and weaknesses with respect achieving performance standards on the job
- GS18.** identify inappropriate behaviour and how to deal with it

## Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Maintain a professional image and behaviour</i>	<b>2</b>	<b>4</b>	-	-
<b>PC1.</b> display appropriate professional appearance for the workplace	1	2	-	-
<b>PC2.</b> interact with team members, clients, vendors, visitors and other stakeholders in a Professional manner	1	2	-	-
<i>Maintain and enhance professional competence</i>	<b>10</b>	<b>21</b>	-	-
<b>PC3.</b> develop personal and professional goals and objectives	1	2	-	-
<b>PC4.</b> identify strengths and weaknesses in relation to goals and objectives	1	2	-	-
<b>PC5.</b> evaluate own capacity to meet goals and objectives	1	2	-	-
<b>PC6.</b> determine personal development needs to perform role as per desired standards	1	2	-	-
<b>PC7.</b> develop a professional development plan to enhance professional capabilities	1	3	-	-
<b>PC8.</b> document a professional practice plan designed to support the achievement of goals	1	2	-	-
<b>PC9.</b> select and implement development opportunities to support continuous learning and maintain currency of professional practice	1	2	-	-
<b>PC10.</b> research developments and trends impacting on professional practice and integrate information into work performance	1	2	-	-
<b>PC11.</b> invite peers and others to observe, and provide feedback, on own performance and practices	1	2	-	-
<b>PC12.</b> use feedback from colleagues and clients to identify and introduce, improvements in work performance	1	2	-	-
<i>Work in a disciplined and ethical manner</i>	<b>12</b>	<b>20</b>	-	-

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC13.</b> perform tasks to the required workplace standard	2	3	-	-
<b>PC14.</b> complete duties accurately, systematically and within required timeframes	1	2	-	-
<b>PC15.</b> follow organisational policies	1	2	-	-
<b>PC16.</b> protect the rights of the client and organisation when delivering services	1	3	-	-
<b>PC17.</b> ensure services are delivered equally to all clients regardless of personal and cultural beliefs	1	2	-	-
<b>PC18.</b> recognise potential ethical issues in the workplace and discuss with an appropriate person	2	2	-	-
<b>PC19.</b> recognise unethical conduct and report to an appropriate person	1	2	-	-
<b>PC20.</b> operate within an agreed ethical code of practice	2	2	-	-
<b>PC21.</b> apply organisational guidelines and legal requirements on disclosure and confidentiality	1	2	-	-
<i>Work effectively with all stakeholders</i>	<b>12</b>	<b>19</b>	-	-
<b>PC22.</b> identify and obtain clarity regarding organisational, team and own goals	1	2	-	-
<b>PC23.</b> prioritise tasks at work as per organisational, team and own goals	2	3	-	-
<b>PC24.</b> plan to meet team performance targets and standards	2	2	-	-
<b>PC25.</b> monitor own and team performance as per agreed plan	1	2	-	-
<b>PC26.</b> share all relevant information with stakeholders in agreed formats and as per agreed timelines	1	2	-	-
<b>PC27.</b> work collaboratively with colleagues through sharing information and ideas and working together on agreed outcomes	2	2	-	-

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC28.</b> recognise, avoid and/or address any conflict of interest	1	2	-	-
<b>PC29.</b> use of conflict resolution and negotiation skills to identify critical points, issues, concerns and problems, identify options for changing behaviours	1	2	-	-
<b>PC30.</b> recognize and respond to inappropriate behaviour towards self or others in a professional manner and as per organisational policy Inappropriate behaviour: violence, inappropriate language, verbal or physical abuse or bullying, insensitive verbal or physical behaviour in terms of cultural, racial, disability and gender-based insensitivities, dominant or overbearing behaviour, disruptive behaviour, non-compliance with safety instructions, unethical behaviour	1	2	-	-
<b>NOS Total</b>	<b>36</b>	<b>64</b>	-	-

## National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N9912
<b>NOS Name</b>	Apply principles of professional practice at the workplace
<b>Sector</b>	Management
<b>Sub-Sector</b>	Training and Assessment
<b>Occupation</b>	Training Delivery
<b>NSQF Level</b>	5
<b>Credits</b>	TBD
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	30/06/2022
<b>Next Review Date</b>	29/09/2025
<b>NSQC Clearance Date</b>	29/09/2022

## **MEP/N9903: Apply health and safety practices at the workplace**

### **Description**

This unit deals in detail with application of health and safety practices in the workplace

### **Scope**

The scope covers the following :

- Apply relevant health and safety practices at the workplace
- Maintain a healthy and hygienic environment
- Deal with emergency situations
- Follow fire safety requirements

### **Elements and Performance Criteria**

#### *Apply relevant health and safety practices at the workplace*

To be competent, the user/individual on the job must be able to:

- PC1.** identify, control and report health and safety issues relating to immediate work environment according to procedures
- PC2.** follow procedures and instructions for dealing with hazards, within the scope of responsibilities and competencies
- PC3.** document and report all hazards, accidents and near-miss incidents as per set process
- PC4.** document safety records according to organisational policies

#### *Maintain a healthy and hygienic environment*

To be competent, the user/individual on the job must be able to:

- PC5.** maintain the work area in a clean and tidy condition
- PC6.** ensure that the work area is sanitised as and when required
- PC7.** maintain personal hygiene
- PC8.** use appropriate personal protective equipment (PPE) where required
- PC9.** wash hands using soap and water or alcohol based sanitiser
- PC10.** report hygiene related concerns promptly to the relevant authority

#### *Emergencies, rescue and first-aid procedures*

To be competent, the user/individual on the job must be able to:

- PC11.** administer appropriate first aid to victims wherever required e.g. in case of bleeding, burns, choking, electric shock, poisoning etc.
- PC12.** respond promptly and appropriately to an accident situation or medical emergency in real or simulated environments
- PC13.** perform rescue activity during an accident if applicable (e.g. if moving victim is advisable)

#### *Follow fire safety requirements*

To be competent, the user/individual on the job must be able to:

- PC14.** follow fire safety practices
- PC15.** identify the type of fire and its stage

**PC16.** use the various appropriate fire extinguishers on different types of fires correctly

**PC17.** follow procedures to rescue victim of fire without endangering self

## **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- KU1.** Health Safety and Environment (HSE) practices
- KU2.** relevant Occupational Health and Safety (OHS) regulations
- KU3.** enterprise /site emergency procedures and techniques
- KU4.** waste and dangerous materials disposal procedures and practices
- KU5.** procedures for recording, reporting and maintenance of workplace safety and hygiene
- KU6.** meaning of hazards and risks
- KU7.** health and safety hazards commonly present in the work environment and related precautions
- KU8.** possible causes of risk, hazard or accident in the workplace
- KU9.** where to find all the general health and safety equipment in the workplace
- KU10.** various dangers associated with the use of electrical equipment
- KU11.** preventative and remedial actions to be taken in the case of exposure to toxic materials
- KU12.** importance of using protective clothing/equipment while working
- KU13.** precautionary activities to prevent the fire accident
- KU14.** various causes of fire
- KU15.** techniques of using the different fire extinguishers
- KU16.** different methods of extinguishing fire
- KU17.** different materials used for extinguishing fire
- KU18.** rescue techniques applied during a fire hazard
- KU19.** various types of safety signs and their meaning
- KU20.** appropriate basic first aid treatment relevant to the condition eg. shock, electrical shock, bleeding, breaks to bones, minor burns, resuscitation, poisoning, eye injuries
- KU21.** safe lifting and carrying practices

## **Generic Skills (GS)**

User/individual on the job needs to know how to:

- GS1.** write Health and safety compliance report
- GS2.** interpret general health and safety guidelines
- GS3.** communicate general health and safety guidelines to co workers
- GS4.** take decision about the corrective action to be taken in case of any potential hazards

## Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Apply relevant health and safety practices at the workplace</i>	<b>13</b>	<b>16</b>	-	-
<b>PC1.</b> identify, control and report health and safety issues relating to immediate work environment according to procedures	4	3	-	-
<b>PC2.</b> follow procedures and instructions for dealing with hazards, within the scope of responsibilities and competencies	4	4	-	-
<b>PC3.</b> document and report all hazards, accidents and near-miss incidents as per set process	2	3	-	-
<b>PC4.</b> document safety records according to organisational policies	3	6	-	-
<i>Maintain a healthy and hygienic environment</i>	<b>8</b>	<b>21</b>	-	-
<b>PC5.</b> maintain the work area in a clean and tidy condition	1	5	-	-
<b>PC6.</b> ensure that the work area is sanitised as and when required	2	5	-	-
<b>PC7.</b> maintain personal hygiene	1	4	-	-
<b>PC8.</b> use appropriate personal protective equipment (PPE) where required	-	-	-	-
<b>PC9.</b> wash hands using soap and water or alcohol based sanitiser	2	3	-	-
<b>PC10.</b> report hygiene related concerns promptly to the relevant authority	2	4	-	-
<i>Emergencies, rescue and first-aid procedures</i>	<b>6</b>	<b>9</b>	-	-
<b>PC11.</b> administer appropriate first aid to victims wherever required e.g. in case of bleeding, burns, choking, electric shock, poisoning etc.	2	3	-	-
<b>PC12.</b> respond promptly and appropriately to an accident situation or medical emergency in real or simulated environments	2	3	-	-

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC13.</b> perform rescue activity during an accident if applicable (e.g. if moving victim is advisable)	2	3	-	-
<i>Follow fire safety requirements</i>	<b>13</b>	<b>14</b>	-	-
<b>PC14.</b> follow fire safety practices	4	3	-	-
<b>PC15.</b> identify the type of fire and its stage	2	4	-	-
<b>PC16.</b> use the various appropriate fire extinguishers on different types of fires correctly	4	4	-	-
<b>PC17.</b> follow procedures to rescue victim of fire without endangering self	3	3	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

## National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N9903
<b>NOS Name</b>	Apply health and safety practices at the workplace
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management & Professional Skills
<b>Occupation</b>	Office Support
<b>NSQF Level</b>	4
<b>Credits</b>	TBD
<b>Version</b>	4.0
<b>Last Reviewed Date</b>	30/06/2022
<b>Next Review Date</b>	28/02/2026
<b>NSQC Clearance Date</b>	28/02/2023

## Assessment Guidelines and Assessment Weightage

### Assessment Guidelines

1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Element/ Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each Element/ PC.
2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
3. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
4. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below).
5. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/ training center based on these criteria.
6. To pass the Qualification Pack assessment, every trainee should score the Recommended Pass % aggregate for the QP.
7. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack.

**Minimum Aggregate Passing % at QP Level : 70**

(**Please note:** Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

**Assessment Weightage**

Compulsory NOS

<b>National Occupational Standards</b>	<b>Theory Marks</b>	<b>Practical Marks</b>	<b>Project Marks</b>	<b>Viva Marks</b>	<b>Total Marks</b>	<b>Weightage</b>
MEP/N0201.Use Stenography/Shorthand	20	80	-	-	100	30
MEP/N0243.Manage activities of designated person/s	40	60	-	-	100	25
MEP/N0241.Maintain records and documentation	40	60	-	-	100	15
MEP/N9915.Communicate with clients and colleagues effectively	40	60	-	-	100	10
MEP/N9912.Apply principles of professional practice at the workplace	36	64	-	-	100	10
MEP/N9903.Apply health and safety practices at the workplace	40	60	-	-	100	10
<b>Total</b>	<b>216</b>	<b>384</b>	<b>-</b>	<b>-</b>	<b>600</b>	<b>100</b>

## Acronyms

<b>NOS</b>	National Occupational Standard(s)
<b>NSQF</b>	National Skills Qualifications Framework
<b>QP</b>	Qualifications Pack
<b>TVET</b>	Technical and Vocational Education and Training

## Glossary

<b>Sector</b>	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
<b>Sub-sector</b>	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
<b>Occupation</b>	Occupation is a set of job roles, which perform similar/ related set of functions in an industry.
<b>Job role</b>	Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.
<b>Occupational Standards (OS)</b>	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the Knowledge and Understanding (KU) they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
<b>Performance Criteria (PC)</b>	Performance Criteria (PC) are statements that together specify the standard of performance required when carrying out a task.
<b>National Occupational Standards (NOS)</b>	NOS are occupational standards which apply uniquely in the Indian context.
<b>Qualifications Pack (QP)</b>	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.
<b>Unit Code</b>	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'
<b>Unit Title</b>	Unit title gives a clear overall statement about what the incumbent should be able to do.
<b>Description</b>	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
<b>Scope</b>	Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.
<b>Knowledge and Understanding (KU)</b>	Knowledge and Understanding (KU) are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.

<b>Organisational Context</b>	Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
<b>Technical Knowledge</b>	Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
<b>Core Skills/ Generic Skills (GS)</b>	Core skills or Generic Skills (GS) are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
<b>Electives</b>	Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.
<b>Options</b>	Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.