REQUEST FOR PROPOSAL

FOR

Renewal and Additional licensing of “Kaspersky Next EDR Optimum” (1 Year) in Repco Home Finance Ltd

RFP No: 016

RHFL/IT/RFP-016/2026-27

DT. 13-11-2026

Invites Quotations for the Renewal of license for Renewal and Additional licensing of "Kaspersky Next EDR Optimum" (1 Year) in Repco Home Finance Ltd.

I. ABOUT REPCO HOME FINANCE LTD (RHFL):

RHFL is a professionally managed housing finance company head quartered in Chennai, Tamil Nadu. The company was incorporated in April 2000 to tap the growth potential in the housing finance market. We had been registered with National Housing Bank. As of now, RHFL is operating through 203 branches and 31 satellite centres in Tamil Nadu, Andhra Pradesh, Telengana, Jharkhand, Kerala, Karnataka, Maharashtra, Madhya Pradesh, Gujarat, Odisha, Rajasthan, West Bengal and Puducherry. All these branches and Satellite Centres are connected with Corporate Office through a Core Banking Platform.

II. PURPOSE OF RFP

Procurement of **Renewal and Additional licensing of "Kaspersky Next EDR Optimum" (1 Year)** in RHFL.

Details of the Subscription license required are furnished below.

S.No	Description	Licensing	Period	Quantity
1	Kaspersky Next EDR Optimum – Windows desktops, laptops, Windows servers and Linux servers	Subscription-Payable Annually	1 year	1310 (Existing) + 350 (Additional)

III. SCOPE OF WORK:

1. The bidder shall renew the existing Kaspersky Endpoint Detection and Response (EDR) On-Premise licenses for a period of one (1) year as per the required quantities.
2. The bidder shall provide OEM/authorized Kaspersky technical support throughout the license period and shall coordinate with Kaspersky for escalation and resolution of issues, wherever required.
3. The bidder shall provide necessary assistance to verify the license status, number of licensed endpoints, validity period, and entitlement details in the Kaspersky management console.
4. The bidder shall provide the license certificate/activation details and other relevant subscription documentation upon completion of the renewal.

IV. PARTICIPATION METHODOLOGY:

- Either the vendor/partner/distributor/System Integrator on behalf of the OEM or OEM itself can submit proposals, but both cannot submit simultaneously for the same item/product.

- Interested Vendors are advised to go through the entire document before submission of their proposals to avoid any chance of elimination. The eligible vendors desirous of taking up the project are invited to submit their technical and commercial proposal in response to this RFP. The criteria and the actual process of evaluation of the responses to this RFP and subsequent selection of the successful vendor will be entirely at RHFL's discretion. This RFP seeks proposal from vendors who have the necessary experience, capability and expertise to supply Network Switches adhering to RHFL's requirements outlined in this RFP.

V. PERIOD OF CONTRACT

The contract will be valid for One year from the date of renew the existing Kaspersky Endpoint Detection and Response (EDR) On-Premise licenses.

VI. PRE-QUALIFICATION CRITERIA

1. Partnership Firm/ Public or Private limited Company / Government Institutions / Public Sector / Private Companies / Any other entity, those have completed three years of business after the date of incorporation of business.
2. Minimum turnover of Rs.2 crores in the last three financial years.
3. OEM/Vendor must have supplied and installed Kaspersky Next EDR Optimum to Govt Institutions / Public sector Banks / private sector Banks / large corporates across the country. A Satisfactory supply completion letter from customer has to be provided.
4. The applicants must have their Corporate Office / Branch Office in Chennai.
5. The participating vendors should submit a declaration that they have not been blacklisted by any organization elsewhere for a minimum period of proceeding FIVE years from the date of submitting the proposals. Any vendor who has been blacklisted and has appealed against the blacklisting and is awaiting a final verdict will be considered ineligible to participate in this process.
6. The participating vendors must have valid Registration of GST and PAN. Copies of the same should be enclosed.
7. The vendor/partner/distributor/System Integrator should submit Manufacturer Authorization Form (MAF) obtained from OEM.

VII. METHOD OF SUBMISSION:

A large size cover containing the following Technical and Commercial details should be submitted to Chief Operating Officer in Corporate Office.

1. Technical details clearly describing the company profile, past work history with client list, proof of eligibility criterion No. VI should be submitted in a sealed envelope super scribing the envelope with **"Technical Proposal for Renewal and Additional licensing of "Kaspersky Next EDR Optimum" (1 Year)".**
2. The Commercial Proposal should be submitted in another sealed envelope super scribing the envelope with **"Commercial Proposal for Renewal and Additional licensing of "Kaspersky Next EDR Optimum" (1 Year)".**

Both the sealed envelopes should be submitted to the following address in a large size sealed envelope super scribing with **"Proposal for Renewal and Additional licensing of "Kaspersky Next EDR Optimum" (1 Year)" on or before 27-11-2026, 05:00 pm by Speed Post/Courier.**

The Chief Operating Officer,
Repco Home Finance Ltd.,
III Floor, Alexander Square,
#2, Sardar Patel Road, Guindy,
Chennai – 600 032.

After the closing date, the envelope containing the Technical proposal will be unsealed first by RHFL's Technical / Purchase Committee. The envelope containing the Commercial proposal will be unsealed only if the Technical proposal submitted by the vendor consists of the specification details as mentioned in "Requirement Details" and the submission of necessary documentary proof for the details mentioned in "Pre-Qualification Criteria".

If the cover does not contain Technical and commercial proposals in separate sealed envelopes, then the same will not be considered by our Technical / Purchase Committee and the cover will be returned to the vendor.

VIII. Selection of Vendor:

a. Preliminary Scrutiny:

- The Company will scrutinise the technical proposals received to determine whether they are complete in all aspects as per the requirement of RFP, whether the documents have been properly signed, whether items are offered as per RFP requirements and whether technical documentation as required to evaluate the offer has been submitted.
- Prior to detailed evaluation, the Company will determine the substantial responsiveness of each proposal to RFP. Substantial responsiveness means that the proposal conforms to all terms and conditions, scope of work and proposal is submitted without any deviations.
- Proposals will be rejected if only one (i.e. technical proposal or Commercial proposal) is received.

b. Clarification of offers:

- During the process of scrutiny, evaluation and comparison of offers, the Company may, at its discretion, seek clarifications from all the vendors /any of the vendors on the offer made by them. The vendor must respond to the company and submit the relevant proof /supporting documents required against clarifications, if applicable. The request for such clarifications and the vendor's response will necessarily be in writing and it should be submitted within the time frame stipulated by the Company.
- The Company may, at its discretion, waive any minor non-conformity or any minor irregularity in the offer. Company's decision with regard to 'minor non-conformity' is final and the waiver shall be binding on all the vendors and the Company reserves the right for such waivers.

c. Evaluation:

- After the closing date, the Company will evaluate the proposal submitted by the vendors under this RFP. The proposal will be evaluated by a Committee of officers of RFHL. If warranted, the company may engage the services of external consultant for evaluation of the proposal. It is Company's discretion to decide at the relevant point of time.
- The envelope containing the Technical proposal will be unsealed first by RHFL's Purchase Committee. The envelope containing the Commercial proposal will be unsealed only if the submission of necessary documentary proof for the details mentioned in "Pre-Qualification Criteria" are available.
- If the cover does not contain Technical and commercial proposals in separate sealed envelopes, then the same will not be considered by our Purchase Committee.
- The offer in commercial proposal must be made in Indian Rupees only.
- The commercial should contain percentage of applicable tax explicitly.
- The Price Validity should be at-least for a minimum period of 90 days from RFP closing date.

d. Award of Work:

- On completion of evaluation process of Indicative Technical & Commercial proposals, purchase order will be issued to the vendors, who is technically competent and commercially viable, post negotiation, if required.
- The work order shall be awarded and the order shall be placed on selected vendor, who is technically competent and commercially viable. Company may release the order either in Full or in part or place more than one order towards the contract based on project plan.
- The selected vendor shall submit the acceptance of the order within seven days from the date of receipt of the order. No conditional or qualified acceptance shall be permitted. The effective date for start of provisional contract with the selected vendors shall be the date of acceptance of the order by the vendor.
- Company reserves its right to consider at its sole discretion the late acceptance of the order by selected vendor.
- The shortlisted vendor/s will be required to customize the services as per requirement of the Company at the rates not higher than the agreed rate finalized under this RFP.
- The Company shall be under no obligation to accept the lowest or any other offer received in response to this tender and shall be entitled to reject any or all offers without assigning any reason whatsoever. Further, the company can scrap the project at any time without assigning any reason whatsoever. Canvassing in any form will lead to disqualification.

e. Penalties

- Ordered **Licenses** should be delivered and ensure the activation within Two weeks from the date of placing the order. If any or all solution are not delivered within this timeframe, a penalty of Rs 100 (Rupees One Hundred only) per day will be imposed for each day of delay.

IX. GENERAL CONDITIONS:

1) This RFP is not an offer by RHFL, but an invitation to receive responses from the eligible vendors. No contractual obligation whatsoever shall arise from the RFP process unless and until a formal contract is signed and executed by duly authorized official(s) of RHFL with the selected vendor.
2) The purpose of this RFP is to provide the vendor(s) with information to assist preparation of their technical / commercial proposals. RHFL may in its absolute discretion update, amend or supplement the information in this RFP.
3) RHFL, its employees and advisers make no representation or warranty and shall have no liability to any person, including any applicant or vendor under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained therein or deemed to form or arising in any way for participation in this process.
4) RHFL, also accepts no liability of any nature whether resulting from negligence or otherwise, howsoever caused arising from reliance of any vendor upon the statements contained in this RFP.
5) The issue of this RFP does not imply that RHFL is bound to select a vendor or to appoint the selected vendor for the Purchase process and RHFL reserves the right to reject all or any of the vendors or proposals without assigning any reason whatsoever.
6) Failure to furnish any or all information required by the document or to submit a proposal not substantially responsive to the RFP in all respect will be at the vendor's risk and may result in rejection of the proposal.

X. RESOLUTION OF DISPUTES

All disputes and differences of any kind whatsoever, arising out of or in connection with this offer or in the discharge of any obligation arising under this offer (whether during execution of the order or after completion and whether beyond or after termination, abandonment or breach of the Agreement) shall be resolved amicably. In case of failure to resolve the disputes and differences amicably the matter may be referred to a sole arbitrator mutually agreed upon after issue of at least 30 days' notice in writing to the other party clearly setting out there in the specific disputes. In the event of absence of consensus about the single arbitrator, the dispute may be referred to joint arbitrators; one to be nominated by each party and the said arbitrators shall appoint a presiding arbitrator. The provisions of the Indian Arbitration and Conciliation Act, 1996, shall govern the arbitration. The venue of arbitration shall be Chennai, INDIA.

XI. LEGAL DISPUTES AND JURISDICTION OF THE COURT:

The Company Clarifies that the Company shall be entitled to an injunction, restraining order, right for recovery, specific performance or such other equitable relief as a court of competent jurisdiction may deem necessary or appropriate to restrain vendor/prospective vendor from committing any violation or enforce the performance of the covenants, obligations and representations contained in this RFP. These injunctive remedies are cumulative and are in addition to any other rights and remedies the Company may have at law or in equity, including without limitation a right for recovery of any amounts and related costs and a right for damages.

All disputes and controversies between RFHL and vendor shall be subject to the exclusive jurisdiction of the courts in Chennai and the parties agree to submit themselves to the jurisdiction of such court as this RFP/contract agreement shall be governed by the laws of India.

XII. DISCLAIMER:

RHFL reserves the right not to consider the proposals submitted by any vendor without assigning any reason whatsoever. Bringing any outside influence will lead to disqualification.

XIII. GRIEVANCE MECHANISM:

Any Vendor participating in this process but aggrieved by the decision of the Company may submit his/her representation in writing (within 10 days of completion of the process) to:

The Chief Operating Officer,
REPCO HOME FINANCE LTD,
Third Floor, Alexander Square,
New No: 2, Sardar Patel Road, Guindy,
Chennai - 600 032.

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