

### VI Semester B.Com. Examination, May/June 2014 (Fresh) (Semester Scheme) (2013-2014 Only) COMMERCE

Paper - 6.4 : Services Management

Time: 3 Hours

Max. Marks: 100

Instruction: Answers should be written completely either in English or in Kannada.

#### SECTION - A

Answer any eight sub-questions of the following. Each sub-question carries two marks.

- 1. a) What is service segmentation?
  - b) What is service delivery?
  - c) What is customers satisfaction?
  - d) What is productivity?
  - e) Who is a foreign tourist?
  - f) Mention four types of hotels.
  - g) Expand RRB's and LIC.
  - h) What is floating interest rate?
  - i) Give the meaning of life insurance.
  - j) What is tourism marketing?

#### SECTION-B

Answer any three of the following. Each question carries eight marks. (3×8=24)

- 2. Write a note on managing customer reservation and waiting lists.
- 3. Analyse the reasons for growth of service sector.

P.T.O.



- 4. Write a brief note on the stages of guest cycle.
- 5. Explain the classification of Marine insurance.
- 6. Briefly explain the methods of service delivery.

#### SECTION - C

Answer any four of the following. Each question carries fifteen marks.

(4×15=60)

- 7. Define services. Explain the classification of services.
- 8. Give the meaning of travel agencies and explain their functions.
- 9. What is a mutual fund? Explain the advantages of mutual funds.
- 10. Explain the different types of fire insurance policies.
- 11. What is Housing finance? Explain briefly housing financial intermediaries in India.

# ಕನ್ನಡ ಆವೃತ್ತಿ

## ವಿಭಾಗ – ಎ

ಕೆಳಗಿನ ಯಾವುದಾದರೂ ಎಂಟು ಉಪಪ್ರಶ್ನೆಗಳಿಗೆ ಉತ್ತರಿಸಿ. ಪ್ರತಿ ಪ್ರಶ್ನೆಗೆ 2 ಅಂಕಗಳು.

 $(8 \times 2 = 16)$ 

- 1. a) ಸೇವಾ ವಿಭಜಿಸುವಿಕೆ ಎಂದರೇನು?
  - b) ಸೇವಾ ವಿತರಣಾ ಪದ್ಧತಿ ಎಂದರೇನು ?
  - c) ಗ್ರಾಹಕರ ತೃಪ್ತಿ ಎಂದರೇನು ?
  - d) ಉತ್ಪಾದಕತೆ ಎಂದರೇನು?
  - e) ವಿದೇಶಿ ಪ್ರವಾಸಿಗ ಎಂದರೆ ಯಾರು?
  - f) ನಾಲ್ಕು ವಿಧವಾದ ಭೋಜನ ಗೃಹಗಳನ್ನು ತಿಳಿಸಿ.
  - g) RRB ಮತ್ತು LIC ಯನ್ನು ವಿಸ್ತರಿಸಿ ಬರೆಯಿರಿ.
  - h) ಚರ ಬಡ್ಡಿದರ ಎಂದರೇನು?
  - i) ಜೀವವಿಮೆ ಅರ್ಥ ಕೊಡಿ.
  - j) ಪ್ರವಾಸೋದ್ಯಮ ಮಾರಾಟ ಎಂದರೇನು?