

**SANKALP JAIIB | RBWM | OCT 2023 PRAVEEN SIR**

<b>DAY - DATE</b>	<b>TIME SLOT</b>	<b>TOPICS</b>
Wednesday, August 16, 2023	7:00 PM TO 8:00 PM	Retail Banking: Introduction
Thursday, August 17, 2023	7:00 PM TO 8:00 PM	Retail Banking: Role within the Bank Operations
Friday, August 18, 2023	7:00 PM TO 8:00 PM	Applicability of Retail Banking Concepts and Distinction between Retail and Corporate/Wholesale Banking
Saturday, August 19, 2023	7:00 PM TO 8:00 PM	Branch Profitability
Sunday, August 20, 2023	<b>CLASS OFF</b>	<b>CLASS OFF</b>
Monday, August 21, 2023	7:00 PM TO 8:00 PM	Customer Requirements
Tuesday, August 22, 2023	7:00 PM TO 8:00 PM	Product Development Process
Wednesday, August 23, 2023	7:00 PM TO 8:00 PM	Credit Scoring
Thursday, August 24, 2023	7:00 PM TO 8:00 PM	Important Retail Liability Products
Friday, August 25, 2023	7:00 PM TO 8:00 PM	Important Retail Asset Products
Saturday, August 26, 2023	7:00 PM TO 8:00 PM	Credit and Debit Cards
Sunday, August 27, 2023	<b>CLASS OFF</b>	<b>CLASS OFF</b>
Monday, August 28, 2023	7:00 PM TO 8:00 PM	Remittance Products
Tuesday, August 29, 2023	7:00 PM TO 8:00 PM	Digitisation of Retail Banking Products
Wednesday, August 30, 2023	<b>CLASS OFF</b>	<b>CLASS OFF</b>
Thursday, August 31, 2023	7:00 PM TO 8:00 PM	Role of AI and Technology in Retail Banking
Friday, September 1, 2023	7:00 PM TO 8:00 PM	Recovery of Retail Loans
Saturday, September 2, 2023	7:00 PM TO 8:00 PM	Management Information Systems
Sunday, September 3, 2023	<b>CLASS OFF</b>	<b>CLASS OFF</b>
Monday, September 4, 2023	7:00 PM TO 8:00 PM	Securitization
Tuesday, September 5, 2023	7:00 PM TO 8:00 PM	Marketing: An Introduction
Wednesday, September 6, 2023	7:00 PM TO 8:00 PM	Delivery Channels in Retail Banking
Thursday, September 7, 2023	7:00 PM TO 8:00 PM	Delivery Models
Friday, September 8, 2023	7:00 PM TO 8:00 PM	Customer Relationship Management in Retail Banking
Saturday, September 9, 2023	7:00 PM TO 8:00 PM	Service Standards for Retail Banking
Sunday, September 10, 2023	<b>CLASS OFF</b>	<b>CLASS OFF</b>
Monday, September 11, 2023	7:00 PM TO 8:00 PM	Marketing Information Systems-A Longitudinal Analysis
Tuesday, September 12, 2023	7:00 PM TO 8:00 PM	Importance of Wealth Management
Wednesday, September 13, 2023	7:00 PM TO 8:00 PM	Investment Management
Thursday, September 14, 2023	7:00 PM TO 8:00 PM	Tax Planning
Friday, September 15, 2023	7:00 PM TO 8:00 PM	Other Financial Services Provided by Banks
Saturday, September 16, 2023	7:00 PM TO 8:00 PM	Lender's Appraisal Procedure
Sunday, September 17, 2023	<b>CLASS OFF</b>	<b>CLASS OFF</b>
Monday, September 18, 2023	7:00 PM TO 8:00 PM	Housing Finance and Tax Planning
Tuesday, September 19, 2023	7:00 PM TO 8:00 PM	Mortgage Advice
Wednesday, September 20, 2023	7:00 PM TO 8:00 PM	Valuation of Real Property