

EXECUTIVE PROGRAM IN **SALES DEVELOPMENT**

**Guaranteed Job Opportunity At One Of The Top
Health Insurance Companies.**

- ✓ **Training for 3 weeks,
making you job ready**
- ✓ **Job Location:
Delhi/ Gurgaon/ Noida**
- ✓ **Mode of Job: In-office**

**Programme Fee:
₹1499**



ABOUT JOB OPPORTUNITY

Job opportunity at one of the top health insurance companies in India.

Responsibilities:

1. Handle cross-selling and suggest complementary options.
2. Provide comprehensive guidance to customers regarding health insurance and related information.
3. Maintain documentation of all incoming and outgoing communications.
4. Collaborate with relevant departments to resolve any customer concerns.
5. Developing and sustaining solid relationships with customers to encourage repeat business.

Salary

Approx 20k-25k per month

Along with incentives of approx
10k-40k per month

Job Type: Desk Job

Location:
Delhi, Noida, Gurugram



PROGRAM OVERVIEW

This program is designed to equip participants with the necessary skills and knowledge for sales development roles within the health insurance sector. It spans a duration of 3 weeks and provides a guaranteed job upon successful completion.

Domain Knowledge



Health Insurance
Industry in India



Insurance Industry
Products



Governing Laws and
Legal Terms

Life Skills



Sales and Customer
Management



Communication Skills

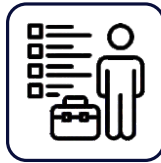


Grooming and Etiquette

PROGRAM HIGHLIGHTS



Professional Training



Job Ready In 3 Weeks



A promising competitive starting salary ranging approximately from 20,000 to 25,000 per month



A hassle free desk job in Delhi capital region (Delhi, Noida, Gurugram)

PROGRAM PROCESS

**Registration
by the
Candidate**

**Interview/
Screening
Process**

**Training
Program for
3 Weeks**

Offer Letter



PROGRAMME DELIVERY



**Virtual Live
Classroom Sessions**



**E- learning
Component**



**Interactive
Doubt Resolving Session**

PROGRAM DURATION

- ✓ **3 week programme**
- ✓ **5 Days a Week**
- ✓ **4 Hours Per Day**

ELIGIBILITY

- 1. Minimum qualification 12th or any degree.**
- 2. Fresher or Experienced working as Tele sales executive.**
- 3. Basic Excel knowledge & Math skills.**
- 4. Strong Negotiation and consultative skills.**
- 5. Effective communication skills.**

