| CRASH COURSE - RBWM By Vishal Mantri Sir |           |  |                   |  |
|--|-----------|--|-------------------|--|
| Date                                     | Time      | Торіс  | Faculty           |  |
| Monday, March 18, 2024                   | 8PM - 9PM | Orientation  | Vishal Mantri Sir |  |
| Tuesday, March 19, 2024                  | 8PM - 9PM | Introduction: Role within the Bank Operations              | Vishal Mantri Sir |  |
| Wednesday, March 20, 2024                | 8PM - 9PM | Retail Vs Corporate/Wholesale Banking                      | Vishal Mantri Sir |  |
| Thursday, March 21, 2024                 | 8PM - 9PM | Branch Profitability through Retail Banking                | Vishal Mantri Sir |  |
| Friday, March 22, 2024                   | 8PM - 9PM | Branch Profitability through Retail Banking                | Vishal Mantri Sir |  |
| Saturday, March 23, 2024                 | 8PM - 9PM | Customer Requirements, Product Development Process         | Vishal Mantri Sir |  |
| Monday, March 25, 2024                   | 8PM - 9PM | Credit Scoring and CIBIL                                   | Vishal Mantri Sir |  |
| Tuesday, March 26, 2024                  | 8PM - 9PM | Important Retail Liability Products                        | Vishal Mantri Sir |  |
| Wednesday, March 27, 2024                | 8PM - 9PM | Important Retail Asset Products                            | Vishal Mantri Sir |  |
| Thursday, March 28, 2024                 | 8PM - 9PM | Credit and Debit Cards                                     | Vishal Mantri Sir |  |
| Friday, March 29, 2024                   | 8PM - 9PM | Remittance Products,                                       | Vishal Mantri Sir |  |
| Saturday, March 30, 2024                 | 8PM - 9PM | Digitisation and Role of AI and Technology including cbdc  | Vishal Mantri Sir |  |
| Monday, April 1, 2024                    | 8PM - 9PM | Integrated Ombudsman Scheme and Recovery of Retail Loans   | Vishal Mantri Sir |  |
| Tuesday, April 2, 2024                   | 8PM - 9PM | Management Information Systems and Securitization          | Vishal Mantri Sir |  |
| Wednesday, April 10, 2024                | 8PM - 9PM | Marketing Introduction and CRM                             | Vishal Mantri Sir |  |
| Thursday, April 11, 2024                 | 8PM - 9PM | Delivery Channels and Delivery Models                      | Vishal Mantri Sir |  |
| Friday, April 12, 2024                   | 8PM - 9PM | Customer Relationship Management                           | Vishal Mantri Sir |  |
| Saturday, April 13, 2024                 | 8PM - 9PM | Service Standards for Retail Banking + 15 G/H+TDS by Banks | Vishal Mantri Sir |  |
| Monday, April 15, 2024                   | 8PM - 9PM | Service Standards for Retail Banking + 15 G/H+TDS by Banks | Vishal Mantri Sir |  |
| Tuesday, April 16, 2024                  | 8PM - 9PM | Marketing Information Systems                              | Vishal Mantri Sir |  |
| Wednesday, April 17, 2024                | 8PM - 9PM | Wealth Management  | Vishal Mantri Sir |  |
| Thursday, April 18, 2024                 | 8PM - 9PM | Wealth Management  | Vishal Mantri Sir |  |
| Friday, April 19, 2024                   | 8PM - 9PM | Investment Management                                      | Vishal Mantri Sir |  |
| Saturday, April 20, 2024                 | 8PM - 9PM | Investment Management                                      | Vishal Mantri Sir |  |
| Monday, April 22, 2024                   | 8PM - 9PM | Other Financial Services Provided by Banks                 | Vishal Mantri Sir |  |
| Tuesday, April 23, 2024                  | 8PM - 9PM | Miscellaneous 2 (NACH, APB, AEPS, BBPS)                    | Vishal Mantri Sir |  |
| Wednesday, April 24, 2024                | 8PM - 9PM | Miscellaneous 2 (NACH, APB, AEPS, BBPS)                    | Vishal Mantri Sir |  |
| Thursday, April 25, 2024                 | 8PM - 9PM | Tax Planning   | Vishal Mantri Sir |  |
| Friday, April 26, 2024                   | 8PM - 9PM | Tax Planning   | Vishal Mantri Sir |  |
| Saturday, April 27, 2024                 | 8PM - 9PM | Lender's Appraisal Procedure                               | Vishal Mantri Sir |  |

| Monday, April 29, 2024  | 8PM - 9PM | Housing Finance + Home Information Packs | Vishal Mantri Sir |
|-------------------------|-----------|--|-------------------|
| Tuesday, April 30, 2024 | 8PM - 9PM | Housing Finance + Home Information Packs | Vishal Mantri Sir |
| Wednesday, May 1, 2024  | 8PM - 9PM | Mortgage Advice and Time Value of Money  | Vishal Mantri Sir |
| Thursday, May 2, 2024   | 8PM - 9PM | Mortgage Advice and Time Value of Money  | Vishal Mantri Sir |
| Friday, May 3, 2024     | 8PM - 9PM | Valuation of Real Property               | Vishal Mantri Sir |
| Saturday, May 4, 2024   | 8PM - 9PM | depreciation and sinking fund            | Vishal Mantri Sir |
| Monday, May 6, 2024     | 8PM - 9PM | depreciation and sinking fund            | Vishal Mantri Sir |
| Tuesday, May 7, 2024    | 8PM - 9PM | Reverse Mortgage                         | Vishal Mantri Sir |
| Wednesday, May 8, 2024  | 8PM - 9PM | Numericals                               | Vishal Mantri Sir |
| Thursday, May 9, 2024   | 8PM - 9PM | Numericals                               | Vishal Mantri Sir |