



Retail Banking STUDY PLAN

Date	Time	Class	Topic
30-Oct-21	9 PM - 10:30 PM	1	Introduction
01-Nov-21	9 PM - 10:30 PM	2	ROLE WITHIN BANK OPERATIONS
02-Nov-21	9 PM - 10:30 PM	3	Applicability of retail banking concepts and distinction between retail and corporate wholesale banking
03-Nov-21	9 PM - 10:30 PM	4	Customer requirements
04-Nov-21	9 PM - 10:30 PM	5	Product Development Process
05-Nov-21	9 PM - 10:30 PM	6	Credit Scoring
06-Nov-21	9 PM - 10:30 PM	7	Retail Asset products-1
08-Nov-21	9 PM - 10:30 PM	8	Retail Asset products-2
09-Nov-21	9 PM - 10:30 PM	9	Credit & Debit Cards
10-Nov-21	9 PM - 10:30 PM	10	Remittance Products
11-Nov-21	9 PM - 10:30 PM	11	Marketing in Retail Banking
12-Nov-21	9 PM - 10:30 PM	12	CRM
13-Nov-21	9 PM - 10:30 PM	13	BCSBI
15-Nov-21	9 PM - 10:30 PM	14	Technology in Retail Banking
16-Nov-21	9 PM - 10:30 PM	15	Recovery of Retail Loans
17-Nov-21	9 PM - 10:30 PM	16	Securitization and other financial services provided by banks
18-Nov-21	9 PM - 10:30 PM	17	Government Sponsored Schemes in Banks-1
19-Nov-21	9 PM - 10:30 PM	18	Government Sponsored Schemes in Banks-2
20-Nov-21	9 PM - 10:30 PM	19	Government Sponsored Schemes in Banks-3
22-Nov-21	9 PM - 10:30 PM	20	Developments in Digital Technology & Business-1
23-Nov-21	9 PM - 10:30 PM	21	Developments in Digital Technology & Business-2
24-Nov-21	9 PM - 10:30 PM	22	Developments in Payment System-1
25-Nov-21	9 PM - 10:30 PM	23	Developments in Payment System-2
26-Nov-21	9 PM - 10:30 PM	24	Digital Banking & Financial Inclusion (FI)-1

27-Nov-21	9 PM - 10:30 PM	25	Digital Banking & Financial Inclusion (FI)-2
29-Nov-21	9 PM - 10:30 PM	26	Depreciation
30-Nov-21	9 PM - 10:30 PM	27	Retail Case Studies-1
01-Dec-21	9 PM - 10:30 PM	28	Retail Case Studies-2
02-Dec-21	9 PM - 10:30 PM	29	Retail Case Studies-3
03-Dec-21	9 PM - 10:30 PM	30	Retail Case Studies-4



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