



STUDY PLAN

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	Days	Amanjyot Maam	Amanjyot Maam	Ashutosh	Jitendra	Varsha	Akshay	Atul Awasthi	Jivesh
Subject		Customer Relations	Economics/ Marketing	History+Polity	Geo	Science	Maths	Reasoning	History of Indian Railways
Time		8:00PM-9:00PM	6:00PM-8:00PM	2:00PM-3:00PM	5:00PM - 6:00PM	11:00AM-12:00PM	10:00 AM-11:00AM	3:00PM-4:30PM	5:00PM-6:00PM
1-Sep-21	Wed	CRM Introduction	Introduction of Economics & LPG Policy			ACID BASE AND SALT 1	Average		History of Indian Railways 1
2-Sep-21	Thu	Evolution of CRM	National income			ACID BASE AND SALT 2	Ratio and proportion 1		History of Indian Railways 2
3-Sep-21	Fri	Meaning of CRM	Banking in India			Metal and Non metals 1	Ratio and proportion 2		History of Indian Railways 3
4-Sep-21	Sat	Objectives of CRM	RBI			Metal and Non metals 2	Problem based on age		History of Indian Railways 4
5-Sep-21	Sun								
6-Sep-21	Mon	Concepts and context of Relationship Management	Monetary Policy			chemistry in everyday life 1	Partnership		History of Indian Railways 5
7-Sep-21	Tue	Models of CRM	Inflation			chemistry in everyday life 2	Mixture and alligation		History of Indian Railways 6
8-Sep-21	Wed	CRM STRUCTURES-1	Planning commission & NITI Aayog			WAVE THEORY	Percentage		History of DFCCIL 1

9-Sep-21	Thu	CRM STRUCTURES-2	Fiscal Policy			Sound waves	Percentage		History of DFCCIL 2
10-Sep-21	Fri	CRM PLANNING AND IMPLEMENTATION	Union budget 2021-22			light and optics 1	Profit and loss		
11-Sep-21	Sat	TRENDS IN CRM-1	Money market			light and optics 2	Profit and loss		
12-Sep-21	Sun								
13-Sep-21	Mon	TRENDS IN CRM-2	Capital Market	Indus Valley Civilization	India an overview	heat and thermodynamics	Simple interest and compound interest	Alphabetical Series	
14-Sep-21	Tue	Customer information database	Market structure & Demand and supply	Vedic Age	Transport	instruments and inventions	Simple interest and compound interest	Coding	
15-Sep-21	Wed	Customer profile analysis-1	Census & Umemployment	Baudh& Jain Religion/Mahajanpad (Magadh)	River system	blood classification and circulation	Time and work	COUNTING FIGURE 1 , 2	
16-Sep-21	Thu	Customer profile analysis-2	Economic terminology & International org	Slave & Khilji Dynasty	Physical division of india	digestive system	Time and work	Blood Relation	
17-Sep-21	Fri	Customer Perception Analysis-1	Govt schemes	Sayyid , Tughlaq and Lodhi Dynasty	Soil and agriculture	vitamins	Speed time and distance	Analogy	
18-Sep-21	Sat	Customer Perception Analysis-2	Marketing Concepts, Functions & Scope of Marketing	Babar , Humayun and Akbar/Jahangir , Shahjahan and Aurangzeb	.Monsoon	hormones	Problem based on train	Order & Ranking	
19-Sep-21	Sun								
20-Sep-21	Mon	Customer Behaviour-1	Types of Marketing & Marketing Mix	European companies , Maratha and Sikh	Minerals	disease and vaccination	Boat and stream	Classification	
21-Sep-21	Tue	Customer Behaviour-2	Marketing Planning & Control	1857 Revolt , INC and Partition of Bengal	Natural vegetation and wild life	different branches and Studies in biology	Data interpretation and Statistics	Direction & Distance	
22-Sep-21	Wed	Practice	Understanding Customer, Customer value & Types of consumer	1915-1947 Indian National Movement Part 1	Solar system	cell theory	NUMBER SYSTEM	Number Series	
23-Sep-21	Thu		Marketing Information System	1915-1947 Indian National Movement Part 2	Motion of earth		NUMBER SYSTEM	Data Sufficiency	

24-Sep-21	Fri		Marketing Strategies	Making of constitution , Constituent Assembly	Internal structure		ALGEBRA	Missing Number	
25-Sep-21	Sat		BCG/ADL/Ansoff's Matrix	Fundamental Rights	Rocks , volcano,		ALGEBRA	CLOCK CLASS 1, 2	
26-Sep-21	Sun								
27-Sep-21	Mon		Portfolio Analysis	DPSP , Fundamental Duties	Ocean and atmosphere		TRIGONOMETRY	CALENDAR 1, 2	
28-Sep-21	Tue		Market Segmentation	President and Vice president	World geography		TRIGONOMETRY	SYLLOGISM 1, 2	
29-Sep-21	Wed		VALS Framework	Loksabha and Rajyasabha			GEOMETRY	NON VERBAL 1, 2	
30-Sep-21	Thu		Practice	Panchayati Raj , Judiciary System			GEOMETRY	LOGICAL 1, 2	
1-Oct-21	Fri			Important parts , Articles , Source of Constitution			MENSURATION		
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