360 ONE WAM Ltd. Results Update - Q4 and Full Year FY26

Key Highlights

FY26 PAT AT RS 1,225 CRORE - UP 20.7% YoY

FY26 TOTAL REVENUE AT RS 3,144 CRORE - UP 18.6% YoY

Q4 FY26 PAT AT RS 292 CRORE - UP 16.8% YoY

Q4 FY26 TOTAL REVENUE AT RS 780 CRORE - UP 18.5% YoY

OVERALL ASSETS UNDER MANAGEMENT (AUM) AT RS 6,74,492 CRORE AS ON MARCH 2026

ANNUAL RECURRING REVENUE (ARR) AUM AT RS 3,11,940 CRORE - UP 26.4% YoY

ARR NET FLOWS AT RS 55,875 CRORE
(EXCL. INORGANIC, NET FLOWS WERE RS 35,199 CRORE)

BOARD APPROVED INTERIM DIVIDEND OF RS 6.00 PER SHARE

Rs in Crs.	FY26	FY25	Y-o-Y %		Q4 FY26	Q3 FY26	Q-o-Q %	Q4 FY25	Y-o-Y %
Revenue from Operations	**3,066**	**2,446**	**25.4%**		**835**	**806**	**3.6%**	**652**	**28.1%**
Annual Recurring Revenue	*2,289*	*1,701*	*34.5%*		*605*	*619*	*-2.4%*	*502*	*20.4%*
Transactional / Brokerage Income	*777*	*744*	*4.4%*		*230*	*186*	*23.5%*	*150*	*53.7%*
Other Income	79	206	-		-55	20	-	7	-
Total Revenues	**3,144**	**2,652**	**18.6%**		**780**	**826**	**-5.5%**	**658**	**18.5%**
Total Expenses	1,568	1,218	28.7%		418	399	4.7%	334	25.0%
Operating Profit Before Tax	**1,498**	**1,228**	**22.0%**		**417**	**407**	**2.5%**	**318**	**31.4%**
Profit before Tax	**1,577**	**1,317**	**19.7%**		**363**	**427**	**-15.1%**	**324**	**11.8%**
Profit After Tax (incl. OCI)	**1,225**	**1,015**	**20.7%**		**292**	**331**	**-11.7%**	**250**	**16.8%**

Mumbai, April 21, 2026: 360 ONE WAM Limited, one of India's largest wealth and alternates asset managers, announced its financial results for the quarter and year ended March 31, 2026.

Business Performance

- **Assets under Management for 360 ONE stood at Rs 6,74,492 Crs**, consisting of ARR AUM of Rs **3,11,940** Crs and Transactional / Brokerage AUM of Rs 3,62,552 Crs
  - Wealth Management: **ARR AUM rose to Rs 2,16,734 Crs (+33.4% YoY)** supported by net flows across segments. 360 ONE Plus proposition saw growth of 36.7% YoY, while Distribution and Lending businesses grew by 30.9% YoY and 37.1% YoY respectively. Overall, it manages assets for 8,500+ families and corporates
  - Asset Management: **ARR AUM increased to Rs 95,206 Crs (+12.8% YoY)** driven by net flows across Private Equity (+13.2% YoY), Credit & Hybrid (+26.7% YoY) and Real Assets (+67.2%) segments. **FY26 marked a step-up in global and domestic institutional relationships, with engagement across the alternate strategies' platform**

Financial Performance for the year ended March 31, 2026

- **Total Revenue increased by 18.6% YoY to Rs 3,144 Crs** driven by strong growth in ARR AUM and retentions
- **Revenue from Operations was Rs 3,066 Crs - an increase of 25.4% YoY**
- **ARR revenue was Rs 2,289 Crs - an increase of 34.5% YoY**
- **Combined ARR retention improved to 78 basis points** (bps) vis-à-vis 73 bps in FY25. Within that, Wealth Management retention was at 76 bps, while Asset Management retention was at 83 bps
- **Consolidated Profit After Tax was Rs 1,225 Crs - an increase of 20.7% YoY** as against Rs 1,015 Crs for FY25
- **Tangible net worth stood at Rs 6,722 Crs. Tangible Return on Equity was at 19.3%**
- FY26 was marked by volatility and shifting global conditions, where discipline and execution were critical. **Over the last 18 years, 360 ONE has built a resilient, client-focused platform delivering steady outcomes across cycles**. It remains focused on building an integrated model across Wealth, Asset Management, and Capital Markets to meet the evolving client needs. Growth is driven by strong organic capability building and selective strategic initiatives. **Supported by a robust risk framework, high-quality team, and client-first approach, 360 ONE is well positioned for sustained growth and long-term value creation**

For further information, please contact:
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Click here to register for conference call

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360 ONE WAM Q4 FY26 Analyst Conference call is scheduled for Tuesday, April 21, 2026, at 5:30 PM IST